

Missioncare

Honesty Originality Progression Excellence Sharing

Investor Conference Presentation of 2024

Deputy Spokesperson: Li, Pei-chen

2024. 04. 17

Outline

01. Summary of Operations



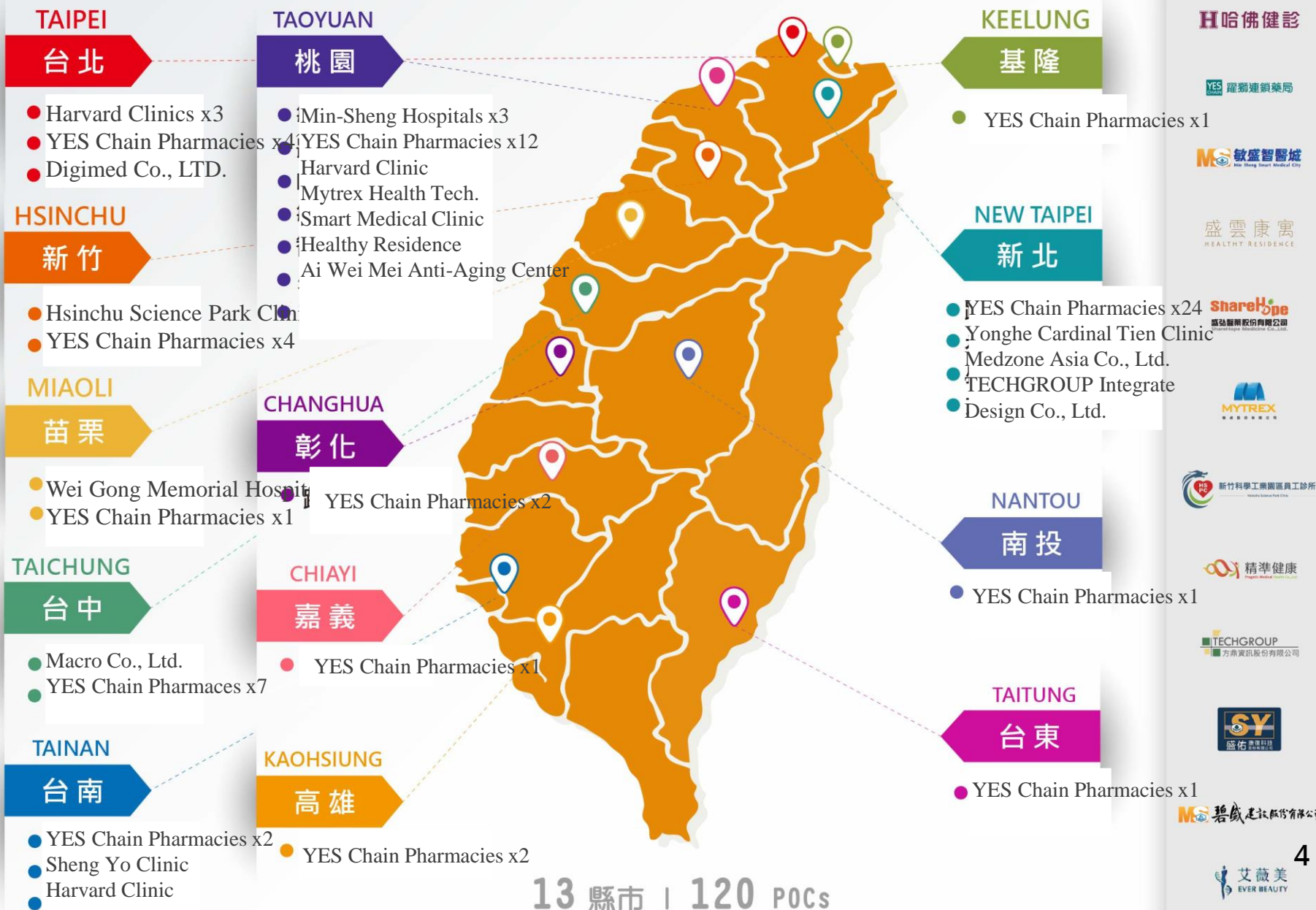
02. Financial Analysis



03. Major Reinvestment Business



01. Summary of Operations

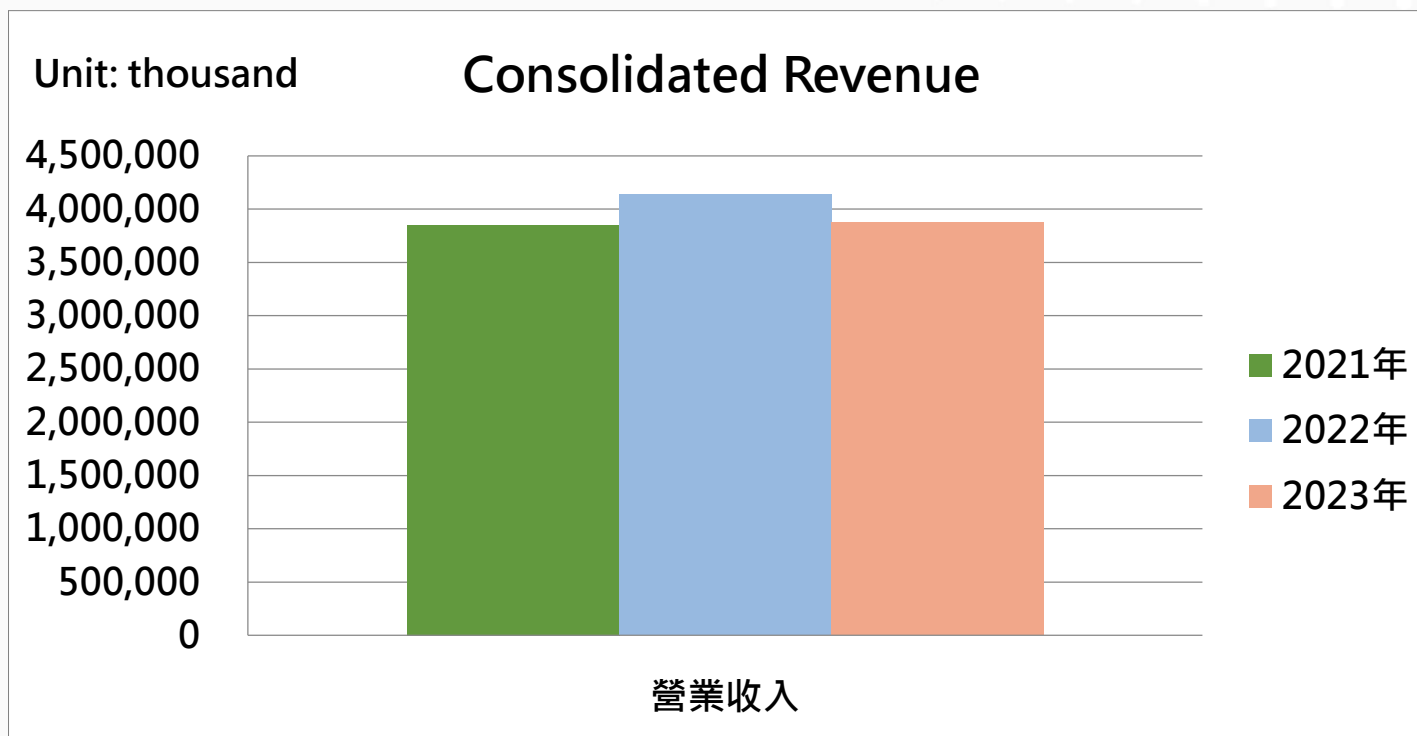


Highlights of the 2024 business plan.

- ◆ Continuously promote the establishment plan of the Greater Hsinchu High Prosecutors' Office.
- ◆ Collaborate with Super Ultra Biotech Company to handle the sales of Helicobacter pylori equipment in Taiwan.
- ◆ Long-term investment in Nanjing Benq Hospital, planning for a Hong Kong listing in Q4.

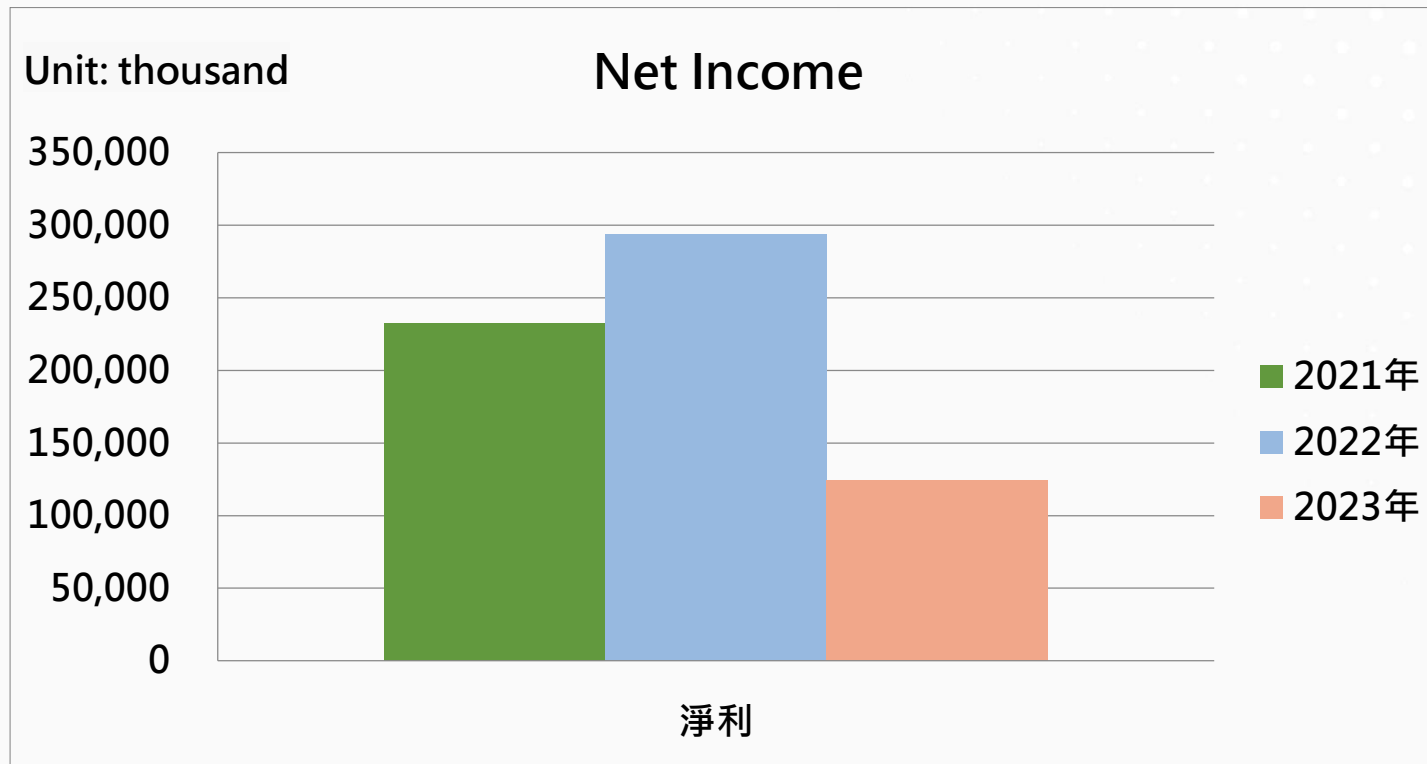
02. Financial Analysis

Consolidated Revenue in the past 3 years



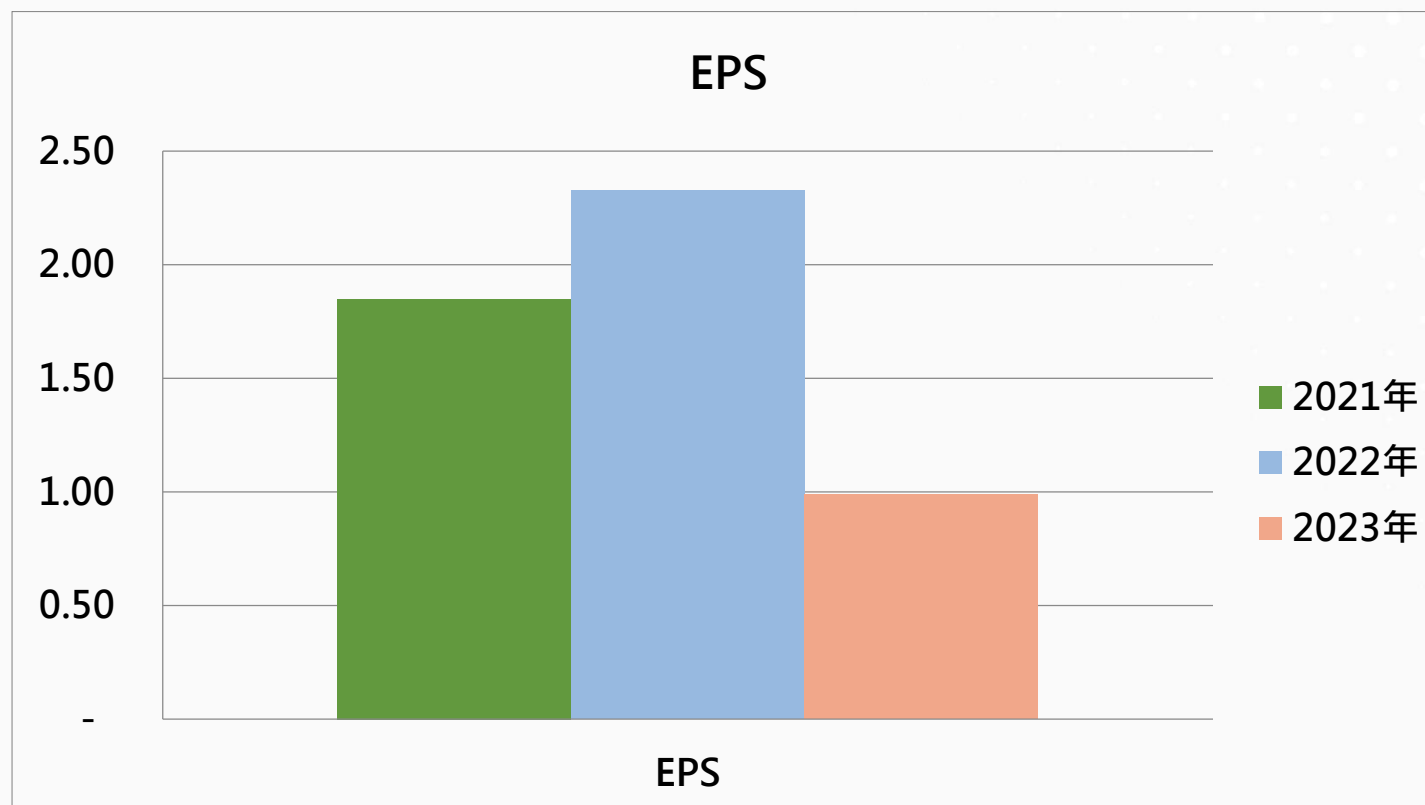
	Total
2021	3,850,027
2022	4,137,132
2023	3,873,384

Net income in the past 3 years



	Total
2021	232,663
2022	293,946
2023	124,557

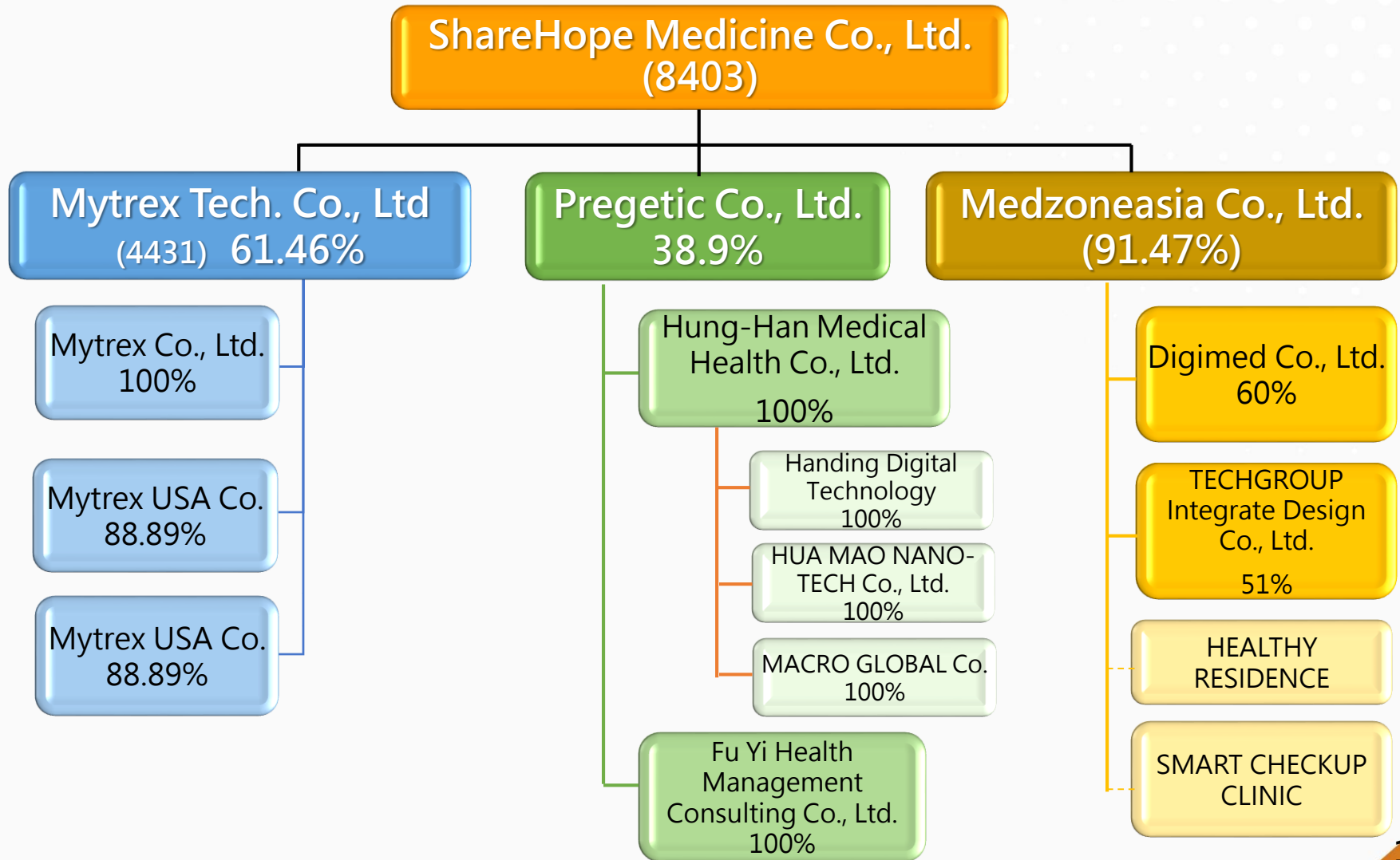
EPS in the past 3 years



	Total
2021	1.85
2022	2.33
2023	0.99

03. Major Reinvestment Business

Merged Company Organization Chart



資料截至2024/4/10

Core Management Team

ShareHope Medicine Co.,
Ltd.

Chairman Hung-Jen Yang/
General Manager LIU,CHING-WEN

YES Health Co., Ltd.
General Manager
WEI,TZU-WEN

Pregetic Co., Ltd.
General Manager
LI,HUNG-I

Medzone Asia
Co., Ltd. CEO
CHEN,PENG-HSUAN

Mytrex Health Technologies Inc.

Mytrex Health and Reinvested Companies

Mytrex Health (4431)

Mytrex

Stock hold : 100%

Mytrex Inc.	
Date Established	2021/10/22
IPO	2021/11/05
Paid-in capital	NTD \$120,000 thousand
Main Business	Nonwoven Filter/Technological Materials/Medical Clothes

YES Health

Stock hold : 100%

YES Health	
Date Established	2015/2/5
IPO	Ziqiang North Road, Guishan District, Taoyuan City
Paid-in capital	NTD \$60,350,000 thousand
Main Business	Chain pharmacy operation

Mytrex Health Technologies, Inc.

Date Established	1990/08/06
IPO	2011/08/30
Paid-in capital	NTD \$365,355 thousand
Main Business	M&A/Investment

Mytrex USA

Stock hold : 88.89%

Mytrex

"The key development strategies of Mytrex for 2024"

- ◆ Continuously adjust the organizational structure to improve financial status. Streamline organization and personnel for enhanced efficiency and cost reduction.
 1. **Streamline organization and personnel.**
Execute plans for organizational streamlining to enhance efficiency and reduce costs
 2. **Continuously promote new products.**
Focus on advantageous technologies and seek potential collaboration opportunities.
 3. **Maintain stable revenue (non-woven business).**
Preserve the quality of existing products and customer relationships to ensure achievement of annual budget goals.
 4. **Double profits from fabric service business.**
Utilize effective operational models and gradually expand service scope, anticipating significant growth next year.
- ◆ Development strategy for melt-blown business.
 1. Continuously seek relevant collaboration opportunities.
 2. Explore new product development directions and opportunities."

YES Health



Locations in Taiwan



Taipei City	New Taipei City	Taoyuan City	Taichung City	Keelung City
44(20)	25(8)	11(4)	8(1)	1
Hsinchu City	Miaoli County	Miaoli County	Nantou County	Chiayi City
4	2	2	1	1
Tainan City	Kaohsiung City	Taitung County	33 Direct store	
2	2	2	72 Join store	

YES Chain Joining cooperation



全國105家連鎖藥局

全新加盟方案，限時實施中！



採購享便利

- 完整產品線，全通路超過12000項商品，處方+非處方超過5100項。
- 叫貨便利，一站購足。
- 單一窗口，不必面對多家供應商。



醫療厚實力

- 藥局加盟體系首選品牌，超過34年口碑見證。
- 敏盛醫藥集團豐富資源，大健康產業強力支援，業界唯一。



庫存無壓力

- GDP認證藥商，採購、儲存、供應、運輸(含冷链藥品)一條龍服務。
- 自有物流系統，週一至週五每日配送，降低囤貨壓力。



市場競爭力

- 專業團隊持續開發新品，讓您無須費心找商品，隨時保有競爭力。
- 自有品牌超過80項，從日用品到保健品，品質優良，顧客群忠誠度高。



敏盛醫療



Embrace the advantages of joining YES:

- Enjoy convenient procurement
- Leverage solid medical strength
- Maintain inventory without pressure
- Enhance market competitiveness

Enhance value-added service resources:

- Provide guidance for novice pharmacists to smoothly set up their stores
- Support in-store activities and manpower training
- Conduct brand marketing and market competition analysis
- Yes OB (Own Brand), creating gross profit for products

Good Neighbor Pharmacy alliance



好鄰居 藥業聯盟



- 1 處方藥價格優惠
- 2 聯合採購發揮優勢
將利潤回歸藥局
- 3 GDP認證藥商
- 4 訂貨量達標後可認股
共享利益
- 5 線上訂貨刷玉山藥師卡
立即享1%回饋
- 6 免加盟金

2024/6/30前加入並完成合約用印簽約
授予您員工認股權證5單位!!

- Collaborate with the Pharmacists Association Alliance to promote flexible franchise cooperation for small chain/independent pharmacies.
- Integrate pharmaceutical supply logistics and joint procurement to reduce costs for small chain/single-point pharmacies and share profits.
- Diversify cooperation in the pharmacy industry.



2024-2026 YES Development Plan



Directly operated stores	33	33(34)
Joining cooperation	72	71(83)
YES Alliance	137	439(692)
Total	242	543(809)

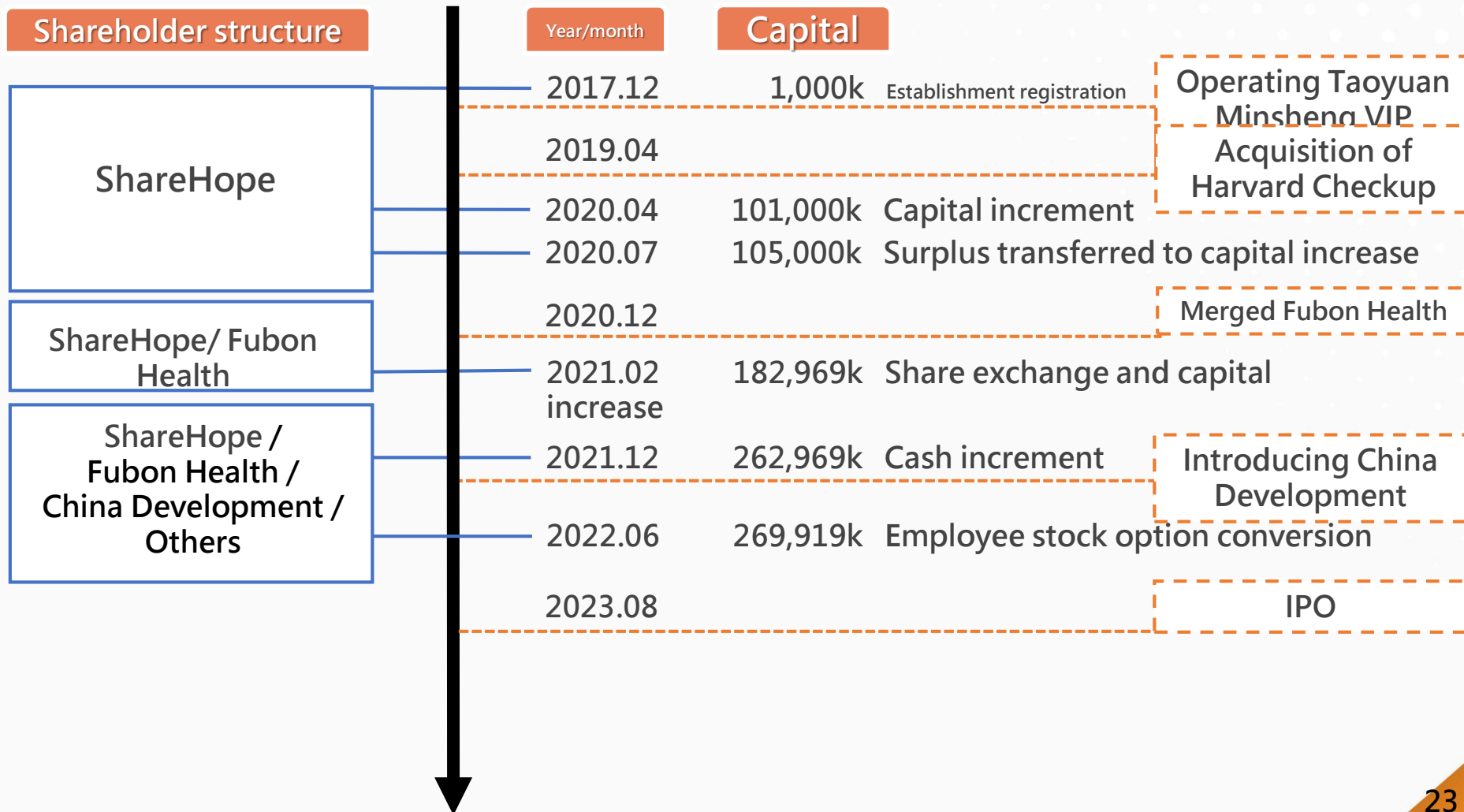
Directly operated stores : 1 contract signed

Joining cooperation : 12 contracts signed

YES Alliance : 390 applied

PREGETIC MEDICAL HEALTH

Events of Pregetic



Group Business Ecosystem

1 Havard Taoyuan

Pregetic Medical Center



2 Havard Daan

"Integration of
Neihu Campus."



3 Havard Tainan

Yo-Shen Clinic



Doctors' Doctor Clinic
Strategic Alliance



H 哈佛健診

Daan Campus

Convenient Location



Brand New Team



Complete Equipment



Spacial



Diverse Services



Five areas in the scope of services

Precise Detection

Early detection of disease risk detection

Precise Prevention

Use health monitoring data to customize health management

Precise Diagnosis

A method for early and correct detection of diseases

Precise Treatment

Taking personalized medicine as the core to prescribe the right

Precise Care

More convenient and intelligent holistic care

資料來源：國發會【建構台灣為全球精準健康及科技防疫標竿國家】，工研院產科國際所，資誠彙整(2021.12)

Medzone Asia

HEALTHY RESIDENCE/SMART CHECKUP CLINIC (MEDZONE CLINIC)

SMART CHECKUP CLINIC

Service Provided

■ Specialties:

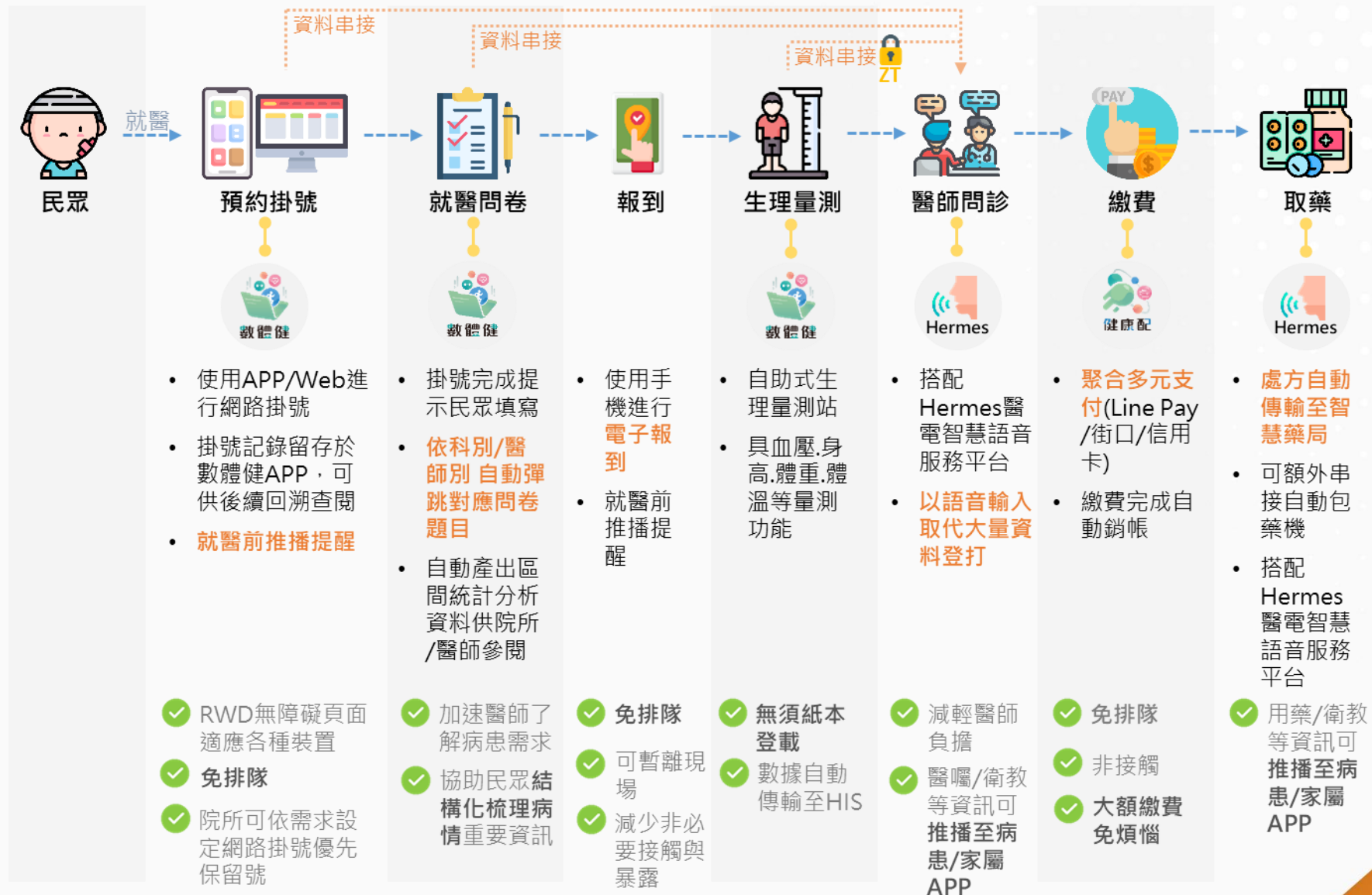
- Pulmonology, Cardiology, Neurology, Endocrinology, Gastroenterology, Nephrology, Family Medicine, Orthopedics, Urology, Rehabilitation Medicine
- Total of 10 specialties with 29 physicians.

■ Clinic features:

- Consultations provided by Min-Sheng hospital director, chief physicians, and professors.
- Convenient self-service check-in and payment kiosks.
- Physiological measurement instruments available.
- Electronic medical records and voice recognition for medical record input.
- Plan to establish a health examination center (including occupational health examinations) this year.



Smart Procedure



Health Tech 1-2-3



Microsoft Strategic Alliance Partners:

Azure+ GPT + OpenAI

- Healthcare Voice Recording System (Server version / Cloud version)
- Patient Care Customer Service System
- Healthcare Administrative Automation System
- **MedRecord GPT (API)**
- Integration with HIS/HealthMe
- **Medical Centers(25)**
- **Regional Hospitals(83)**
- **Home Care Agencies(751)**

Integrated services for smart clinics: CAPD(Computer Assisted Physician Documentation)

- **Check-in and calling system**
- Appointment scheduling system (web + app)
- Electronic questionnaires + measurement data
- **Health products payment + online store**
- Monthly subscription fee: 3000+ NT dollars
- **Local Hospitals (362)**
- **Western Clinics (10661)**
- **Dental Clinics (6847)**
- **Traditional Chinese Medicine Clinics (3920)**

- **Digital Health AI Caregiver:**
Pad + MedRecord GPT
- **Desktop Tablet**
- (Option to purchase smart wristbands/blood pressure monitors)
- Integration with wearable measurement devices
- Life reminder and guidance (voice) (Medication/exercise/diet/sleep)
- AI image/sound detection feedback (Physiological data/psychological index)
- Monthly fee: 600+ NT dollars
- **Health Insurance Pharmacies (7264)**
- **Community Locations (4817)**

Future Plans *coming soon*

Comprehensive premium health check-up getaway.

- ❑ A comfortable, luxurious two-day-one-night health check-up getaway.
- ❑ High-standard privacy, personalized service with dedicated transportation.
- ❑ Combine comfort environment with professional health care.
- ❑ Estimated package price ranges from 30,000 to 80,000 NT dollars.
- ❑ **Collaboration: Min-sheng Hospital, Pregetic Medicine.**

Smart Healthcare Urban Senior Living Residence.

- ❑ Integrating healthcare services with hospitality services.
- ❑ Comprehensive care across medical, health check-up, and daily aspects.
- ❑ Professional medical team always on guard.
- ❑ **Collaboration: Smart Healthy Residence.**

Strengthening the self-pay core value of clinics.

智醫康寓

HEALTHY RESIDENCE

Live **Smart** + Keep **Healthy** + Enjoy **Club**

New experience of enjoying smart healthy accommodation

Medical professional brand plus service
Experience the well-being of physical and mental health



2024 Development Plan

Providing diverse and convenient
accommodation services within
the Minsheng Health System

Enhancing overall service
quality through the integration
of premium medical care with
hotel services.



Promoting active and longevity
medicine by establishing a senior
health club.



Ready for action Happy Healthy Apartment



Space Designed

Actual Rooms



Room A 10 ping



Room B 14 ping



Room C 20 ping

Service Designed

Policy guidelines for the development of an aging society by the Ministry of Health and Welfare :

- Enhance the health and autonomy of the elderly: Improve the health, vitality, well-being, and autonomy of the elderly, ensuring access to quality medical services and social care.
- Enhance social connections among the elderly: Encourage and support the elderly to participate in employment, community services, and lifelong learning, maintaining active social lives.
- Promote intergenerational harmony and inclusion: Eliminate generational barriers, promote interaction and empathy between the elderly and different generations, fostering mutual understanding and respect.
- Construct an elderly-friendly and safe environment: Eradicate societal stereotypes and age discrimination against the elderly, assist in improving home environments and safety, and enhance the friendliness and safety of the social environment for the elderly."

The design philosophy of lifestyle services in Healthy Residence:

- Designing diversified leisure sports for the elderly, targeting different purposes such as enhancing physical fitness, maintaining independent living abilities, delaying disability, and preventing dementia. These activities are organized in conjunction with community resources to offer a variety of leisure sports and activities.
- Enhancing the psychological well-being of the elderly by integrating social workers, psychologists, and health managers to provide spiritual care, thereby promoting mental health.
- Developing healthy cuisine for the elderly based on residents' preferences, focusing on nutrition, convenience, safety, and delicious taste. Additionally, providing friendly dining, consumption, communal dining, or meal delivery services according to the needs of the elderly.
- Integrating Minsheng's medical services, health check-ups, and various resources to strengthen person-centered integrated medical-nursing-health management and care models.

Thank you for
listening