

Company Code: 8403



Investor Conference Presentation of Q3 2023

Person to Contact for Investors Relation: Vincent Ho

2023.11.22

























Outline

01. Summary of Operations

02. Financial Analysis

03. Major Reinvestment Business

01. Summary of Operations





















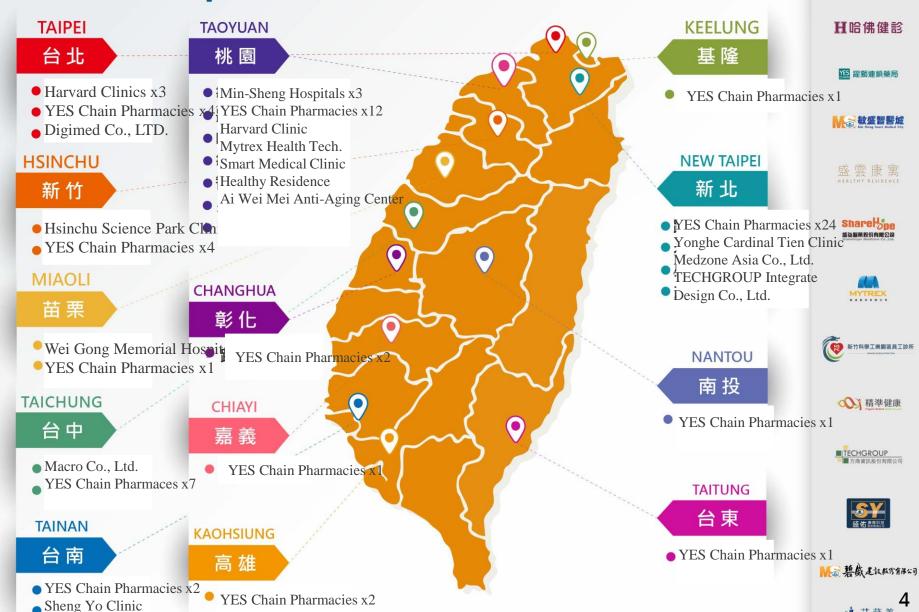




Missioncare 敏盛醫療

Harvard Clinic





13 縣市 | 120 POCs

02. Financial Analysis

















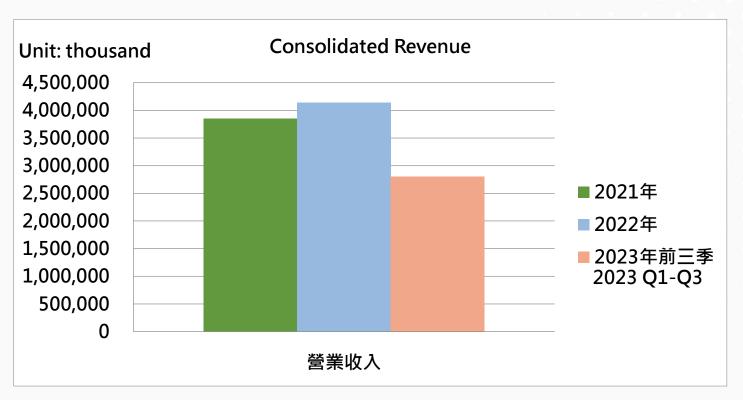








Consolidated Revenue in the past 3 years



	Total
2021	3,850,027
2022	4,137,132
2023 Q1-Q3	2,806,502

待補

















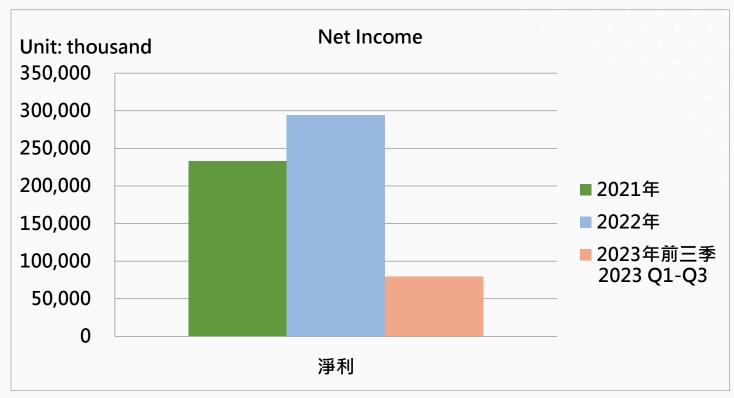








Net income in the past 3 years



	Total	
2021	232,663	
2022	293,946	
2023 Q1-Q3	79,863	





















EPS in the past 3 years



	Total		
2021	1.85		
2022	2.33		
2023 Q1-Q3	0.63		

























03. Major Reinvestment Business

















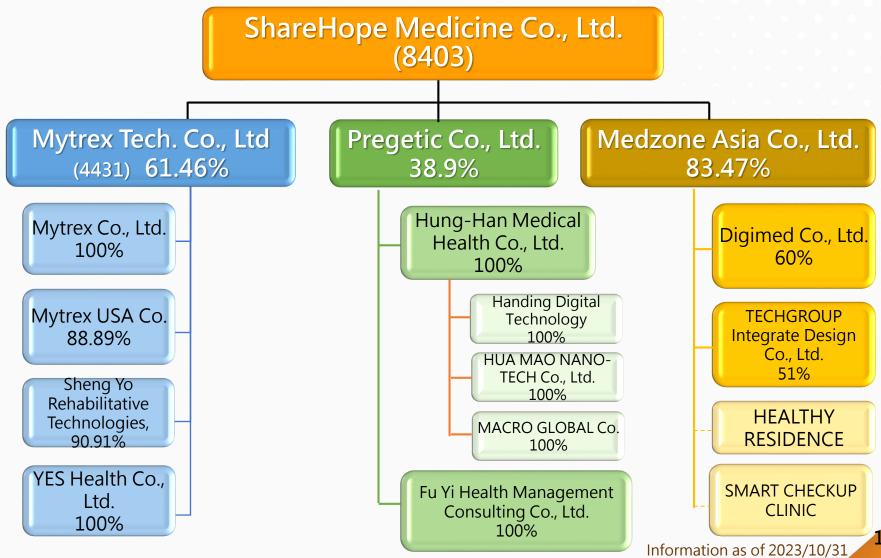








Merged Company Organization Chart



























Core Management Team

ShareHope Medicine Co., Ltd.

General Manager / LIU, CHING-WEN

YES Health Co., Ltd. General Manager/ WEI, TZU-WEN

Pregetic Co., Ltd. General Manager/ LI, HUNG-I

Medzone Asia Co., Ltd. CEO / CHEN, PENG-**HSUAN**























Mytrex Health Technologies Inc.

























Mytrex Health and Reinvested Companies

Mytrex Health (4431)

Mytrex Health Technologies, Inc.

Date Established

1990/08/06

IPO

2011/08/30

Paid-in capital

NTD \$365,355 thousand

Main Business

M&A/Investment

Mytrex

1. Stock hold: 100%

2. Spin-off

Sheng Yo Rehabilitative Technologies

1. Stock hold: 90.91%

2. Established in 2022 Q1

Mytrex USA

Stock hold: 88.89%



Stock hold: 100%

Mytrex Inc.

Date Established	2021/10/22
IPO	2021/11/05
Paid-in capital	NTD \$120,000 thousand
Main Business	Nonwoven Filter/Technologica I Materials/Medical Clothes

Sheng Yo Rehabilitative Technologies

-	
Date Established	2022/2/14
IPO	Lin'an Rd., Tainan City
Paid-in capital	NTD \$22,000 thousand
Main Business	Smart Medicine, recovery, Health check- up

YES Health

Date Established	2015/2/5		
IPO	Ziqiang North Road, Guishan District, Taoyuan City		
Paid-in capital	NTD \$60,350,000 thousand		
Main Business	Chain pharmacy operation		















2024 Operational Development Focus

New trends, promotion and application of environmentally friendly and sustainable materials

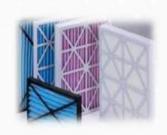
HEPA increases production capacity, reduces costs, and expands markets

Product trade, development, application and market share

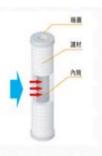


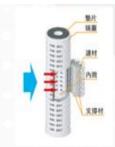














Apply recycled polypropylene and recycled polyester cotton to thermal insulation cotton, sound-absorbing cotton, and liquid-absorbing cotton. We will focus on environmentally friendly materials and develop more environmentally friendly materials of different categories.



HEPA applications will be divided into air-conditioning and industrial mask series. Domestic air-conditioning OEMs and industrial mask brands are the main promotion targets. Applications for foreign customers will focus on the relative application of ISO 16890 (HVAC specification conversion)



Precision water filter materials processed by precision condensing machines can be used in: people's livelihood filtration systems, industrial precision filtration (bottled water plant production lines/water for the food and beverage industry/ultrapure water for electronics factories, etc.)

Environmentally friendly recycling materials application

HEPA high efficiency air filter application

Filtering systems are used for civilian and industrial purposes

























Missoncare

-Sheng Yo Rehabilitative Technologies-

























Missioncare Sheng Yo Tainan

- In response to the strategic policy of the Missioncare medical system, we formed an alliance with Kaohsiung Changyou Medical to jointly establish Sheng Yo Rehabilitation Technology Co., Ltd. to carry out the medical and health development plan in southern Taiwan
- Key development projects: rehabilitation specialist clinics, professional health checkups, functional medicine and chain community pharmacies
- 2023. 2. 17 official grand opening





Floors	Units		
4 \ 5	Sheng Yo Clinic		
2 · 3	Harvard Check up Center		
	(Tainan site)		
1	Yes Chain Pharmacy		
B1	Sheng Yo Rehabilitative		

























Tainan Sheng Yo Operational Goal and Strategy

◆ (Goal)

- Established and operated Shengyou Clinic to promote rehabilitation specialist and internal medicine services
- Cooperate with Fu Medical Management to build Harvard Health Clinic (Tainan) to promote the health examination industry
 Cooperate with Leap Lion Health to operate Changsheng Pharmacy

C.Goal

Tainan

Sheng

Yo

♦ (Strategy)

- Use the experience of rehabilitation special ty, health clinic and pharmacy operation m odel to quickly copy and operate
- Combining system resources to complete e quipment construction within time limit
- Integrate health examination information a nd new APP system to build a smart health examination site
- Introduce precision medical services such a s genetics/functional medicine/health food
- Use smart technology for health inspection to market Nanke' s corporate customers
- Cross-industry alliances and intra-industry cooperation go hand in hand
- Strengthen the services of original coopera tive enterprises in southern Taiwan

♦ (Vision)

- ◆ Establish professional integrated ◆ medical services and create a smart health medical ecosystem
- Become a regional benchmark and copy the same model to invest in new locations.
- ◆ Taking health care as the core and creating a leading brand in the health industry

♦ (Background)

- ◆ In response to the strategic policy of Minsheng Medical System, we formed an alliance with Kaohsiung Changyou Medical to jointly establish Shengyou Rehabilitation Technology Co., Ltd. to carry out the medical and health development plan in southern Taiwan.
- ◆ Key projects for the first phase of development: rehabilitation specialty clinics, professional health examinations, functional medicine and chain community pharmacies

(Operation)

- ◆ Establishing a smart medical diagnosis model
- Cooperate with strategic partners to operate locally
- Recruiting customers across Tainan Science park
- ◆ Listed and operating as scheduled













A.Background









trategy

peration







Tainan Sheng Yo Operation

Personnel in place/stable information/professional management/business development

- Continuously improve the output value and manpower stability of the rehabilitation department
- Launch medical outpatient clinics and long-term care facility inspection services
- 3. Monitoring of health insurance declaration operations

Company (direct

Sheng Yo management) Clinic

> Harvard Tainan

Operational management adjustments

- Professional talents are in place
- Intelligent medical reconstruction
- Revision of operating profits and losses

Minjian/Changyou

(management)

Sheng Yo Rehabilitative \(\) **Technologies**

Fuyuan Pharmaceutical and Biotechnology **YES Chain Alliance Pharmacy**

(escrow)

Reconstruction of management mechanism and model

Develop a hosting cooperation model

Develop new production capacity and support system

Fuyi/Precision Health (Outsourcing management)

- Talent Recruitment: Physician **Technician**
- Corporate cooperation and customer marketing
- Alliance between different industries
- Product sales effectiveness









YES Health

























Locations in Taiwan



Taipei City	New Taipei City	Taoyuan City	Taichung City	Keelung City
44(20)	25(8)	13(4)	7(1)	1
Hsinchu City	Miaoli County	Miaoli County	Nantou County	Chiayi City
4	1	2	1	1
Tainan City	Kaohsiung City	Taitung County	33	72
3	2	1	Direct store	Join store





















Core services of YES Health Platform



Store Service
System
Cloud+Mobolize

Smart Marketing





















2024-2026 YES Development Plan

Join



Access economy



Digital platform economy

-2023

2024

2025

2026

2027-

Directly operated stores	33	5 (38)	8(46)	10 (56)
Joining cooperation	76	20 (96)	30 (126)	40(166)
Joint procurement cooperation	137	100(237)	150 (387)	200(587)
YES Alliance	246	125 (371)	188(559)	250 (809)



















PREGETIC MEDICAL HEALTH

























Events of Pregetic

Shareholder structure		Year/month	Capital		
		2017.12	1,000k	Establishment registration	Operating Taoyuan Minsheng VIP
Charallara		2019.04			Acquisition of
ShareHope		2020.04	101,000k	Capital increment	Harvard Checkup
		2020.07	105,000k	Surplus transferred	to capital increase
Sharo Hono / Eubon		2020.12			Merged Fubon Health
ShareHope/ Fubon Health		2021.02 increase	182,969k	Share exchange an	d capital
ShareHope / Fubon Health /		2021.12	262,969k	Cash increment	Introducing China
China Development / Others	_	2022.06	269,919k	Employee stock op	Development tion conversion
		2023.08			IPO

























Group Business Ecosystem

Medical Management Group

Health check-up clinic management/online consultation platform

Healthcare group

Brand/Product/ Channel member operation

Information platform group

health management system/ Information service

Genetic Data Group

Gene (telomere) database commercial operation



JCI Approved





哈佛E院

World Quality Awards Applied 哈佛醫研 HARVARD NUTRITION LAB

> 盛雲藥品 MACRO



Online Check up HEALTH on LINE

Pregetic i Health APP



ISO15189 Approved

Telomere database patent application

























Precise Detection

Early detection of disease risk detection

Precise Prevention

Use health monitoring data to customize health management

Precise Diagnosis

A method for early and correct detection of diseases

Precise **Treatment**

Taking personalized medicine as the core to prescribe the right

Precise Care

More convenient and intelligent holistic care

資料來源:國發會【建構台灣為全球精準健康及科技防疫標竿國家】,工研院產科國際所,資誠彙整(2021.12)

























National health: smart medical process

Health Checkup industry

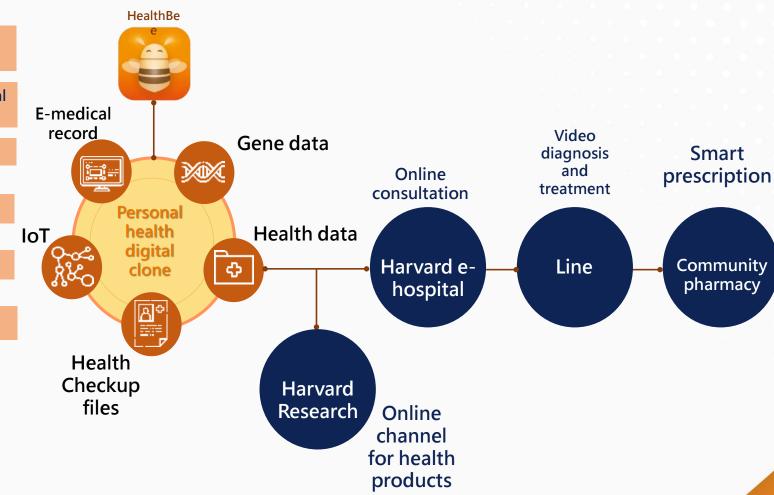
Corporate occupational safety

life insurance industry

Telecommunications

Electronics industry

Sports industry



























Medzone Asia

HEALTHY RESIDENCE/SMART CHECKUP CLINIC (MEDZONE CLINIC)



























Live Smart + Keep Healthy + Enjoy Club

New experience of enjoying smart healthy accommodation

Medical professional brand plus service Experience the well-being of physical and mental health



















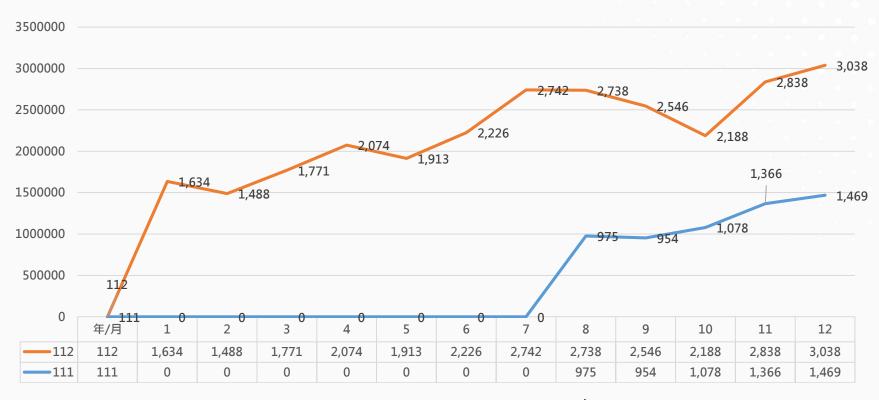






2022 VS 2023 Trial Run Result

Revenue Comparison (Unit: thousand)



August 2022 Trial Run: August-December \$580k

2023: January-October \$2,132k

















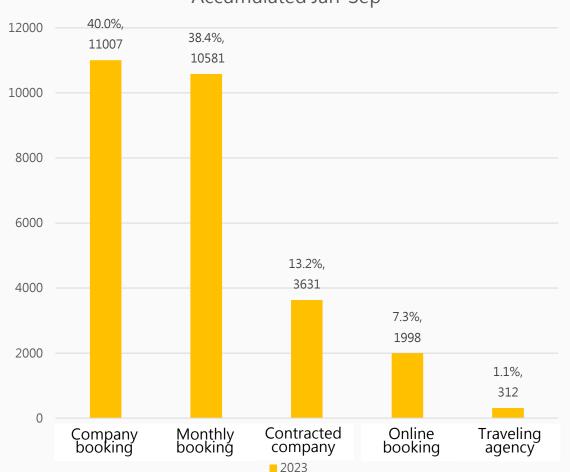


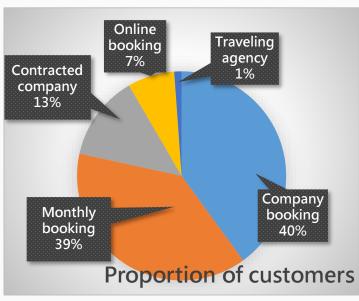




Customer source structure statistics in 2023

Accumulated Jan-Sep























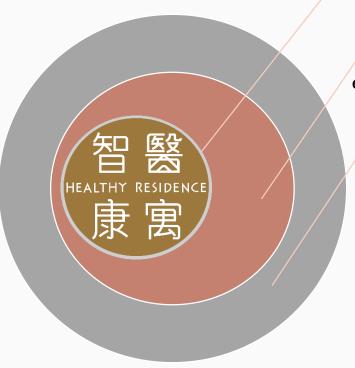






Business strategy focus

 Providing a comprehensive health system with diverse and convenient accommodation services



Promote longevity medicine and establish a longevity club

Improve overall service quality through international evaluation





















敏盛醫療

Smart Clinic Center

(Smart Medical City)

Smart Clinic Features

Smooth and convenient Medical treatment process

One hand, one stop to comple

High quality service Affordable price



Cloud Medical Record

Check each other's medical records with the main hospital



Safe and comfortable medical environment



















2023 Clinic Center Operation Results

3/15/2023 Starts Trial Run

The first phase aims to transfer excess patients from the main hospital

The second phase will target local community management in 2024.

Operational result of 2023 Total revenue: 5.33 million as of 10/31

Number of patients: 5,200 in total as of 10/31

Estimated number of visitors in 2023: 9,000

Current health insurance clinic: 11 departments 40 sessions a week It is expected to increase to 12 departments (rehabilitation department will be added) and more than 45 clinics in December Medical services continue to increase and processes continue to be optimized

A strong lineup of professor-level, dean-level, and director-level attending physicians will soon be launched





















2024 Strategy Development Focus

Full year goals

The target is to provide an average of more than 8,000 medical visits per month

Expected to reach 70 consultations per week in the fourth quarter

Received JCI Certification in 2024

Introduce AI technology to strengthen accurate diagnosis and the latest treatment, and embrace technology.

Introduce remote video medical treatment and wearable physiological monitors to experience the future.

Connected with Min Sheng General Hospital to create a complete medical system to provide the most complete medical services. •

























Thank you for listening





















