

Share be established Share Hope Medicine Co., Ltd.

股票代號:8403

## 2025 / Q4 Investor Conference Presentation



Presenter: Vincent Ho Spokesperson 2025.11.19



























## Outline

01. Summary of Operations

02. Financial Analysis

03. Missioncare 50 Healthy Taiwan























# 01. Summary of Operations





















### TAIPEL

### 台北

- ●哈佛健診 x1
- ●躍獅藥局 x43
- 醫電數位轉型

#### **HSINCHU**

### 新竹

- 竹科員工診所
- 躍獅藥局 x4

#### MIAOLI

### 苗栗

- ●為恭健診
- ●躍獅藥局 x2

#### **TAICHUNG**

### 台中

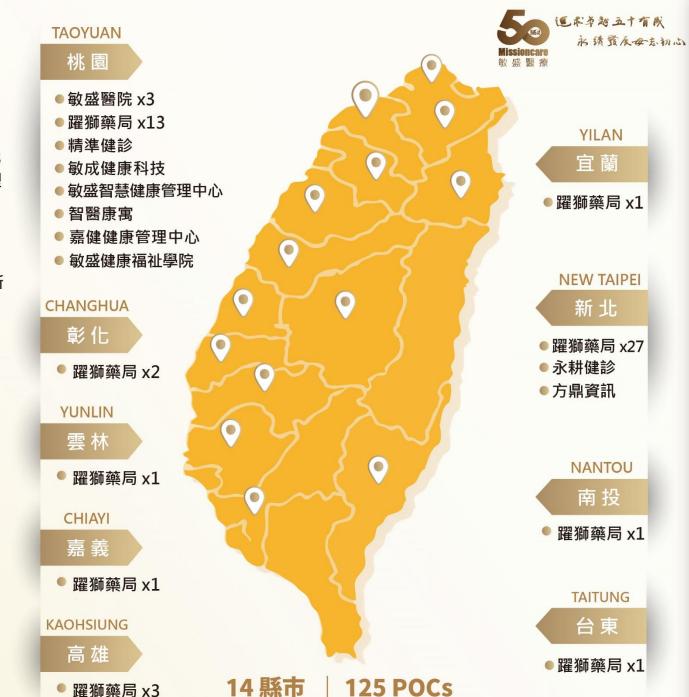
- 躍獅藥局 x8

#### TAINAN

### 台南

躍獅藥局 x2

躍獅藥局 x3



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H哈佛健診

YES 躍獅連鎖藥局

**◇ 数度智慧門診中心** 東東沙州 I Smart Clinic

智醫康寓

sharelope

(人) 精準健康

TECHGROUP 方鼎資訊股份有限公

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### Highlights of the 2025 business plan.

- Continue restructuring the operations and integrating the performance of subsidiaries.
- The core business is developing steadily, with the medical sector growing increasingly robust.
- Strengthen the professional capabilities and overall management efficiency of each business entity.
- Support policy objectives and fully promote a Healthy Taiwan.
- Establish the College of Health and Well-being to actively cultivate innovative nursing talent.

"Missioncare' s 50 Years of Dedicated Care, Paving the Way for a Century of Smart Health Innovation"





















# Leading a New Chapter in Healthy Taiwan: ShareHope Comprehensive Strategy

## 健康台灣 Missioncare

### H哈佛健診



Health Promotion and Chronic Disease Prevention

Personalized Health Screenings, Corporate Wellness Programs, Chronic Disease Management

Strengthening the National Cancer Prevention and Control Program

Advanced Screening, Integrated Health Checkup Reports, Follow-up and Case Management Va 数截综合警院 Massleng Created Houghtal

Ephancing Indigenous Health Services

Telemedicine Consultations, Health Education Resources in Native Languages

Comprehensive Enhancement of Pediatric Medical and Health Care

Development of Specialized Screening Zones, Pediatric Nutrition and Health Education

mproving the Working Environment for Healthcare Professionals

Employee Health Checkups, Psychological Support Services



敏盛醫療



Community Health Days, Health Knowledge
Communities

Ensuring the Sustainable Development of National Health Insurance

Digital Integration, Health Subscription Services

Smart Medical and Integrated Health Care
Al Predictive Platform, Personal Health Cloud Al

YES

### 躍獅連鎖藥局

### Integration of Medical Care and Long-Term Care

Pharmacy Referral Platform, Discharge Care Planning, Health
Assessments for the Elderly

Enhancing Mental Health Support for the Public

Remote Psychological Counseling, Mental Health Seminars

### **Palliative Care**

ACP and Health Checkup Integration, Family Support Program

橘字為健康台灣發展11項主軸



H哈佛健能

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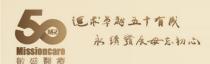












# 02. Financial Analysis















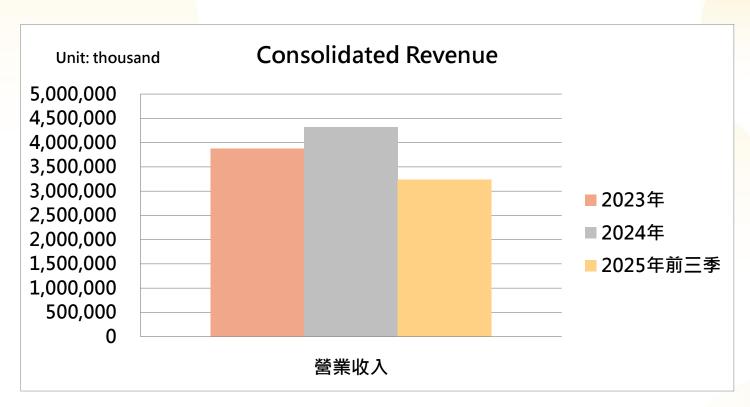








### Consolidated Revenue in the past 3 years



	Total
2023	3,873,384
2024	4,325,831
2025Q1-Q3	3,231,727













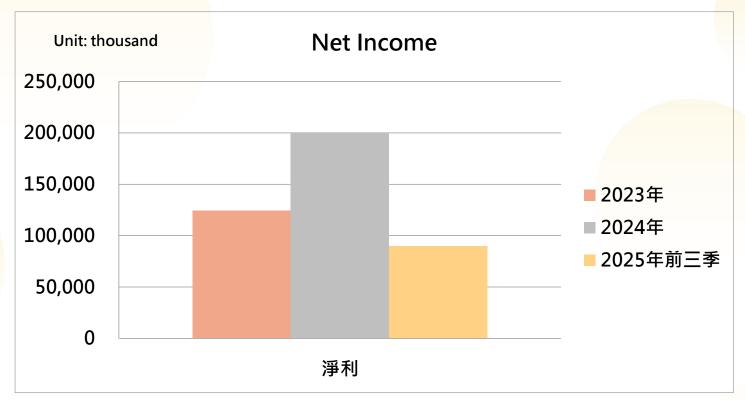








### Net income in the past 3 years



	Total
2023	124,557
2024	200,097
2025 Q1-Q3	89,967





















## EPS in the past 3 years



	Total
2023	0.90
2024	1.45
2025 Q1-Q3	0.65
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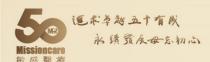








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## 03. Missioncare 50 Healthy Taiwan



















### The New Era of Smart Healthcare: Bridging the Distance in Care



### Hospital-at-Home

https://www.ankecare.com/article/2626-2023-07-13-17-02-21

Director-General of the National Health Insurance Administration, Shih Chung-liang: Expanding Home-Based Medical Care - Pilot Program for At-Home Hospitalization to Launch Next Year

Facing the challenges of an aging population, Taiwan must address the limitations in hospital and long-term care facility bed capacity. The development of home-based medical care has become a top priority. Since 2015, the National Health Insurance Administration (NHIA) has promoted the Integrated Home Healthcare Program (commonly referred to as the "Home Care Integration Plan"), which connects medical professionals and healthcare institutions to encourage the formation of community-based integrated care teams.

#### **Establishing an Innovative Health Tech Information Platform**

Patients receiving home-based medical services are often cared for by various medical and professional teams. The key challenge is how to vertically integrate medical resources across different levels. To address this, the NHIA is planning to establish an innovative digital information platform, designed with a patient-centered approach. The goal is to integrate electronic medical records, long-term care services, and telemedicine, creating a data-sharing system that facilitates both healthcare provision and interdisciplinary collaboration. Shih Chung-liang also expressed hope that the platform will eventually link long-term care data with telemedicine services, expanding the scope and maximizing the impact of the technological infrastructure.



National Health Insurance Digital Upgrade Plan for Medical Equity (2024–2027)





















## **Deep Collaboration Projects**

Using Missioncare General Hospital as the Core — Integrating and Sharing Resources to Build a Comprehensive Healthcare Network, **Providing Holistic Health Services** 

### **Integrated Medical Care**

Partner hospitals: Longtan Missioncare Hospital, Dayuan Missioncare Hospital, Yi-Ren Hospital, Chung Mei Hospital, and 10 other community hospitals. Network includes: 6 dental clinics, 3 healt screening clinics, 3 obstetrics and gynecology clin internal medicine clinics, and 1 occupational medicine clinic — a total of 16 clinics.



Collaborations with:Lakeside Health CenterTaoyuan City Women and Children Health CenterDayuan Health CenterFuxing **District Indigenous Health Development** AssociationMinistry of Culture's Indigenous **Health Programs** 

### Medical and Long-Term Care Integration

Partners include: Anxin Nursing Home Huixin Nursing HomeYi-De Care CenterJoy Senior Community Care Series, among others totaling 23 long-term care facilities.

### Talent Development and Research

**Collaboration with National Taiwan Sports** University to cultivate professional healthcare and wellness talent. Jointly conducting medical research to enhance the quality of community healthcare services.

### **Technology and Medical Integration**

Partners include: Foundry Information, Yi-De Technology, and Formosa Information healthcare technology companies driving digital health innovation.





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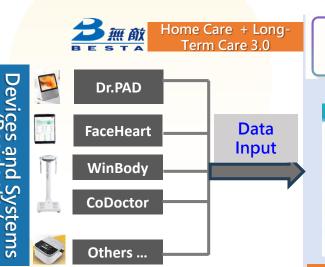
### Missioncare Smart Integrated Healthcare System

Data

Input

Ownership • Trust • Co-Creation





#### Microsoft Cloud

Dynamics 365 • Microsoft 365 Power Platform · Al Copilot





**Data** 

**CHIEF** | 是方

Taiwan Biobank **Health Data Dynamic Consent Platform** 

動態授權



TE OFFICERED HORSES ALCOHOLD TO No. 1 200 Triangle





Health Data & Measurement Storage + TSBB

#### **Jotangi** Outpatient 依德科技 Service App Appointment Data BookingVideo ConsultationsHealth Exchange Management **EducationConsultation SummariesOutpatien** <u>C</u>ommunity **Summaries** 門診時間表 WebHIS **■ITECHGROUP** 方鼎資訊股份有限公司 system

Tiered Health

Screening System

Clinic

Information Input

智醫診



Data Integration + AI Analysis

**Chronic Disease** Management Platform

Data Exchange

•BC liver 888

Cancer

**Personal Interaction Platform** 



### **Examinatio** n Reports

- Fundus (eye) exam
- Bone density Thyroid screening ultrasound
  - Mammogram
  - Lung imaging
  - Heart ultrasound
  - Sleep monitoring
  - Gait/balance
  - Foot pressure measurement



# YES Chain Pharmacy















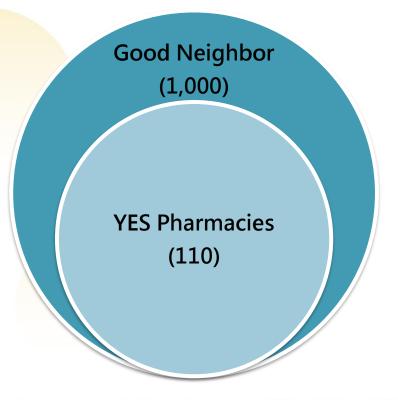






## 2025 YES Chain Development Highlights

 The Good Neighbor Pharmacy Alliance has reached its initial scale target, and the advantages of bulk purchasing are gradually emerging. In addition to tangible product sales, intangible offerings—such as advertising and crossindustry collaborations—have also begun to gain traction.



### **Historical Procurement Amount**



























### 2025 YES Chain Development Highlights (continued)

### 聯採的「終局思維」

核心模式 (藥局聯採)

核心模式:擴大藥局採購規模

此模式專注於整合聯盟內「藥局」的採購需求,以巨大的訂單量作為籌碼,向原廠或代理商爭取更優惠的藥品價格。這是 GPO 的經典應用,也是聯盟當前的業務重心。



### Pharmacy-Centric Thinking: The True Value of Joint Procurement

From the perspective of a "pharmacy-centric mindset," the value of joint procurement goes far beyond short-term "drug price differences." Its true strategic significance lies in:

- Building a Scalable Platform: Developing a powerful platform that connects hundreds or even thousands of pharmacies, equipped with strong collective purchasing power.
- Integrating Procurement Data: Establishing a legitimate and transparent (de-identified) pharmaceutical procurement database a valuable foundation for future data-driven services.
- Empowering Pharmacists Professionally: Streamlining the procurement process to free pharmacists from price and inventory management burdens, enabling them to focus on providing higher-value professional services.

























# Thank You for Listening



















