

Missioncare

Honesty Originality Progression Excellence Sharing

Investor Conference Presentation of Q2 2024

IR Contact : Vincent Ho Spokesperson

2024. 10. 09

Outline

01. Summary of Operations



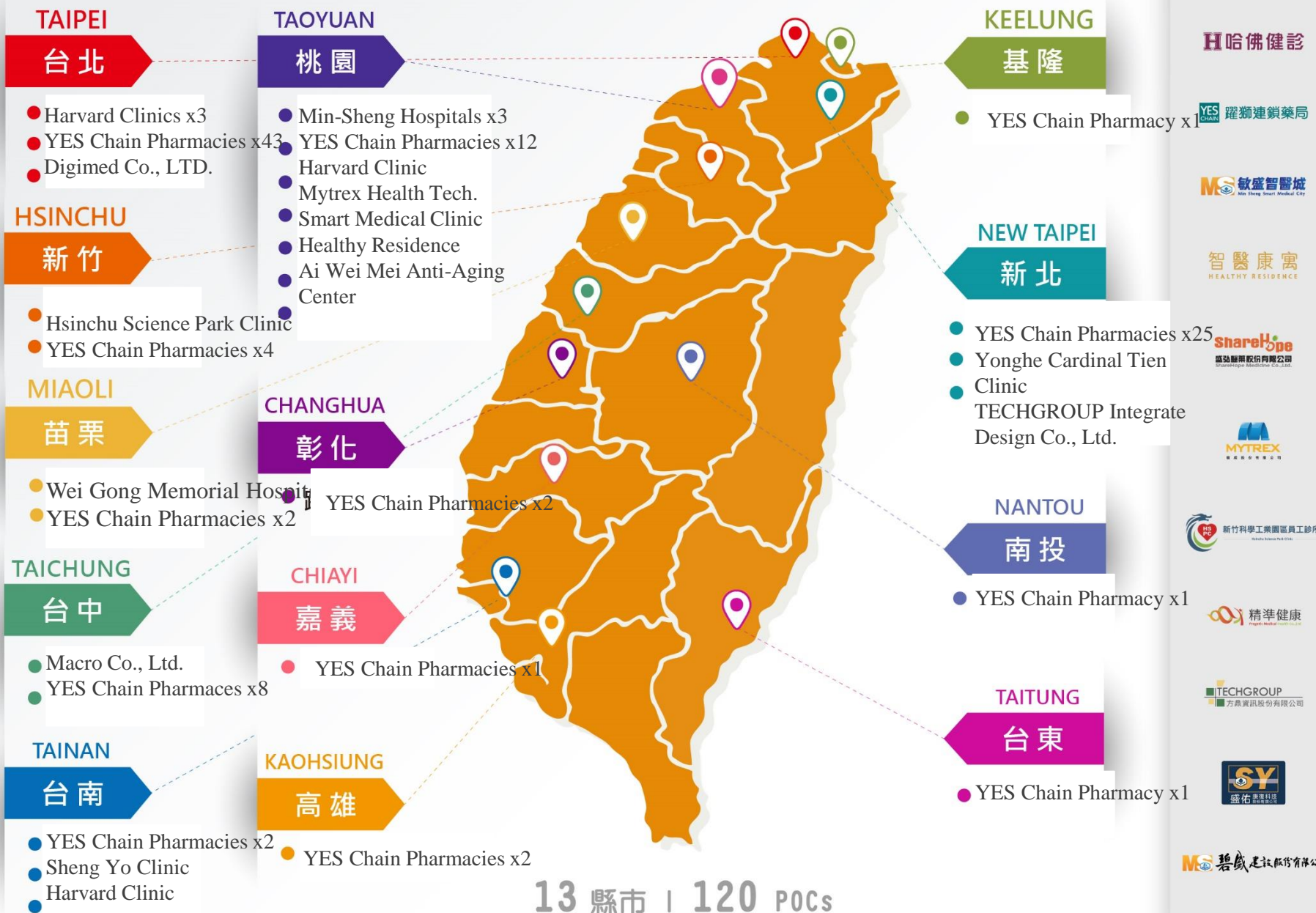
02. Financial Analysis



03. Major Reinvestment Business



01. Summary of Operations

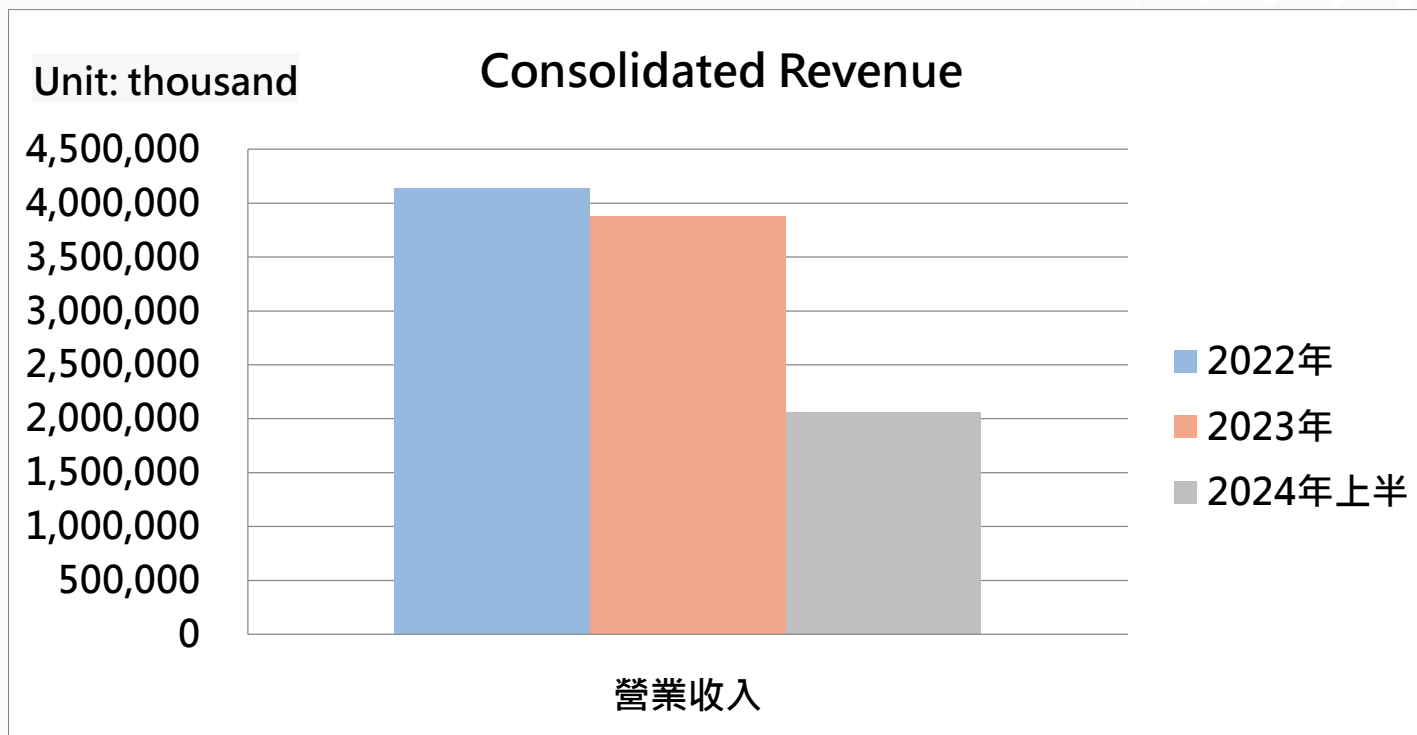


Highlights of the 2024 business plan.

- ◆ Support the leapfrog initiative to promote the IPO plan.
- ◆ Continue to advance the establishment plan for the Greater Hsinchu High Prosecutors Office.
- ◆ Ongoing collaboration on the super-extreme project, acting as the general agent for Helicobacter pylori equipment (Taiwan).
- ◆ Assist Precision Company in actively simplifying its investment structure.

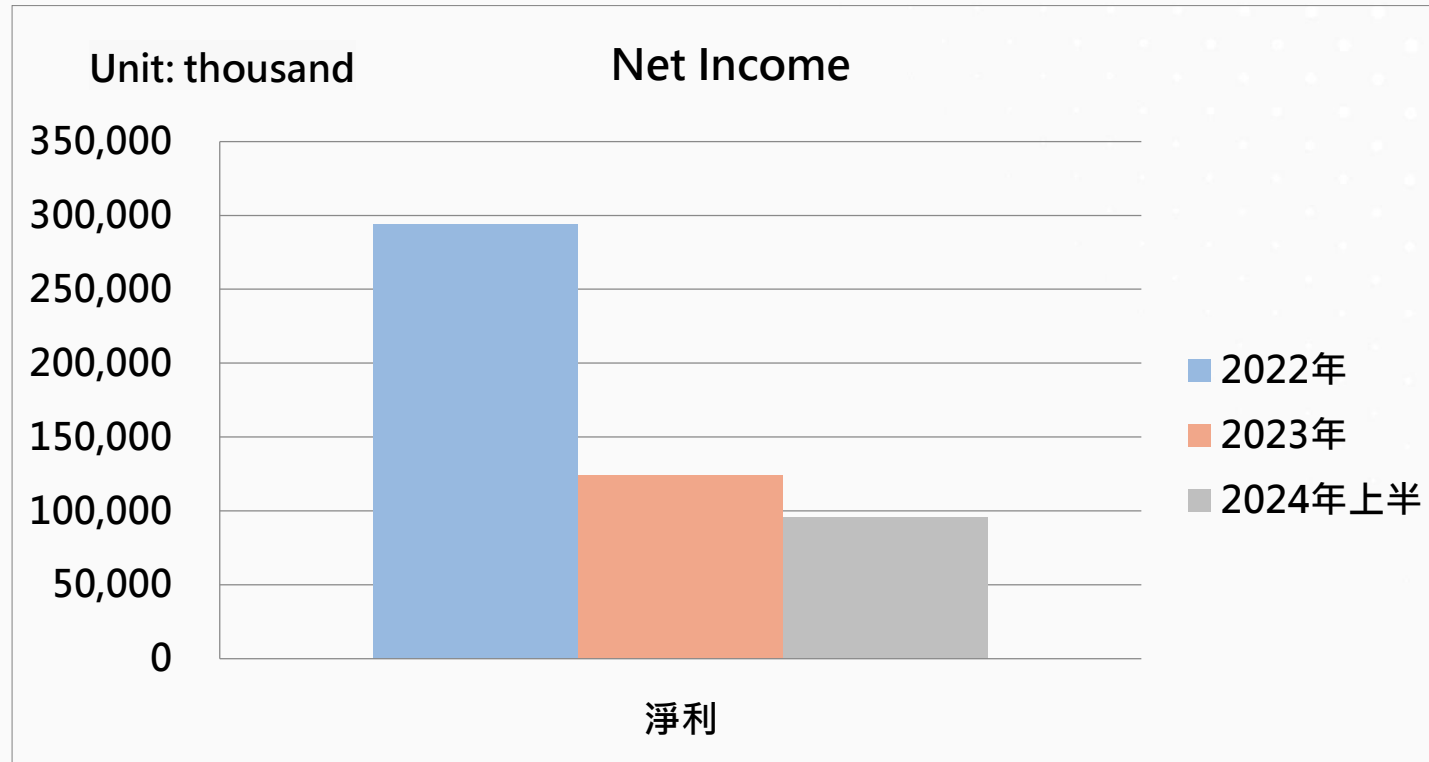
02. Financial Analysis

Consolidated Revenue in the past 3 years



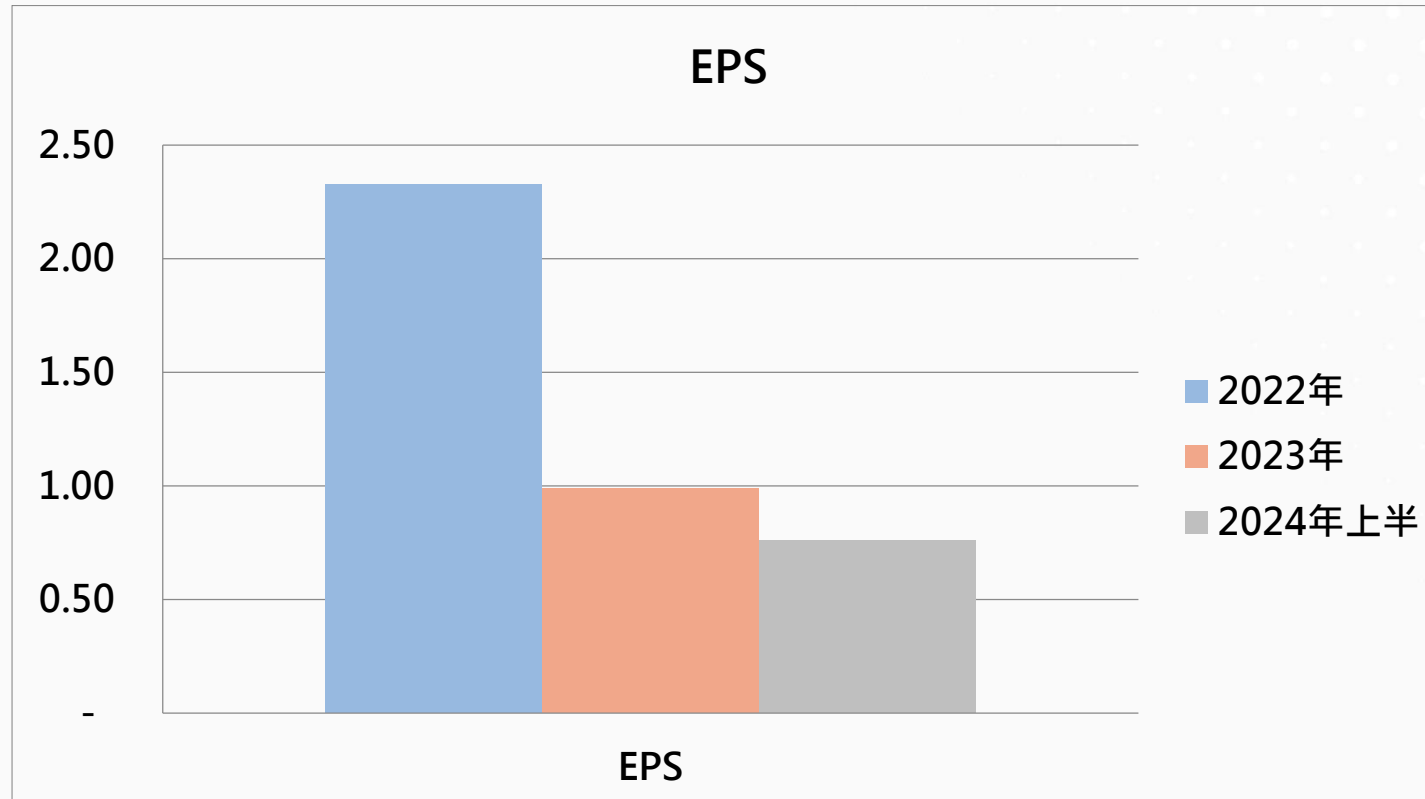
	Total
2022	4,137,132
2023	3,873,384
2024 Q1 Q2	2,064,289

Net income in the past 3 years



	Total
2022	293,946
2023	124,557
2024 Q1 Q2	95,693

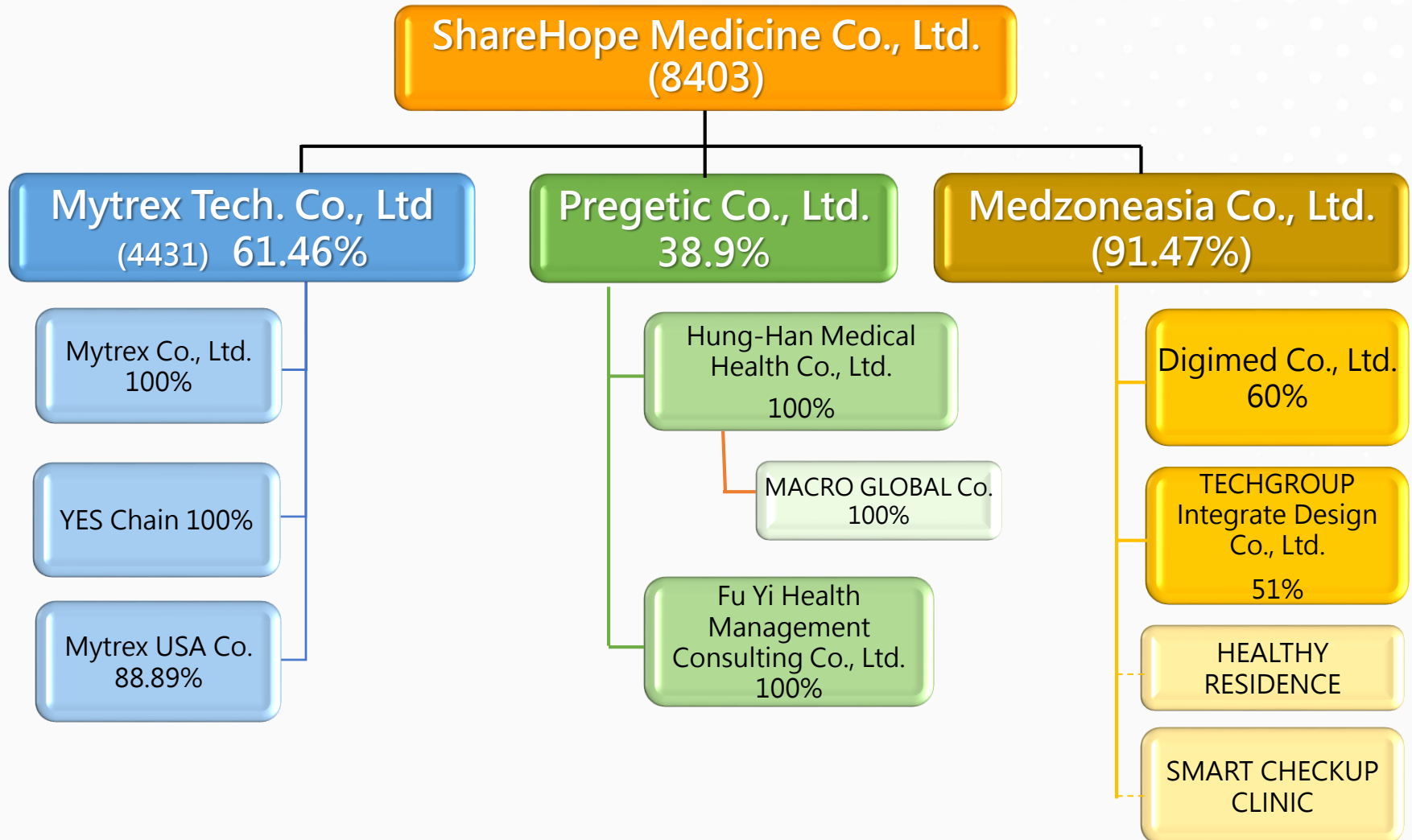
EPS in the past 3 years



	Total
2022	2.33
2023	0.99
2024 Q1 Q2	0.76

03. Major Reinvestment Business

Merged Company Organization Chart



資料截至2024/9/30

Core Management Team

ShareHope Medicine Co., Ltd.
Chairman Yang, Hung-Jen/
General Manager LIU, CHING-WEN

YES Health Co., Ltd.
General Manager
YANG, KUN-CHANG

Pregetic Co., Ltd.
General Manager
LI, HUNG-I

Medzone Asia
Co., Ltd. CEO
CHEN, PENG-
HSUAN

Mytrex Health Technologies Inc.

Mytrex Health and Reinvested Companies

Mytrex Health (4431)

Mytrex

Stock hold : 100%

YES Health

Stock hold : 100%

Mytrex USA

Stock hold : 88.89%

Mytrex Health Technologies, Inc.

Date Established	1990/08/06
IPO	2011/08/30
Paid-in capital	NTD \$365,355 thousand
Main Business	M&A/Investment

Mytrex Inc.

Date Established	2021/10/22
IPO	2021/11/05
Paid-in capital	NTD \$120,000 thousand
Main Business	Nonwoven Filter/Technological Materials/Medical Clothes

YES Health

Date Established	2015/2/5
IPO	Ziqiang North Road, Guishan District, Taoyuan City
Paid-in capital	NTD \$60,350,000 thousand
Main Business	Chain pharmacy operation

Mytrex

2024 Operational Result (January-August)

- ◆ In 2024, our company continued to be impacted by the post-pandemic industrial environment, with accumulated operating revenue from January to August decreasing by 4% compared to the previous year. However, through improvements in product gross margins, we achieved a positive gross profit, and operating expenses were significantly reduced by 50% compared to the previous year. As a result, both operating losses and net losses after tax have substantially narrowed compared to the previous year.
- ◆ In 2024, while striving to maintain operating revenue and reduce operational costs, our operational performance has stabilized. We will continue to focus on the manufacturing of technological materials and the medical textile business, working to mitigate the operational pressures caused by industry changes. We aim to implement specialized divisions of labor to strengthen the overall competitiveness and operational efficiency of the company.

2024 Result of Strategies Execution

◆ Improvement in Financial Status: Significant Improvement from January to August Compared to Last Year

1. Streamlining Organization/Personnel

The implementation of organizational simplification plans has significantly enhanced efficiency and reduced costs.

2. Continued Promotion of New Products

Focusing on leveraging our strengths in technology to improve product specifications, we aim for breakthroughs in medical material applications.

3. Stable Revenue (Non-woven Fabric Business)

We are strengthening the quality of existing products and customer relationships to ensure stable growth in orders.

4. Doubling Profits in the Textile Business

We are gradually expanding service scale, resulting in a substantial increase in operating profits.

◆ Meltblown Business Development Strategy

1. Advancing specifications for medical application products.

2. Improving safety standards and promoting environmental recycling for composite material products.


YES Health



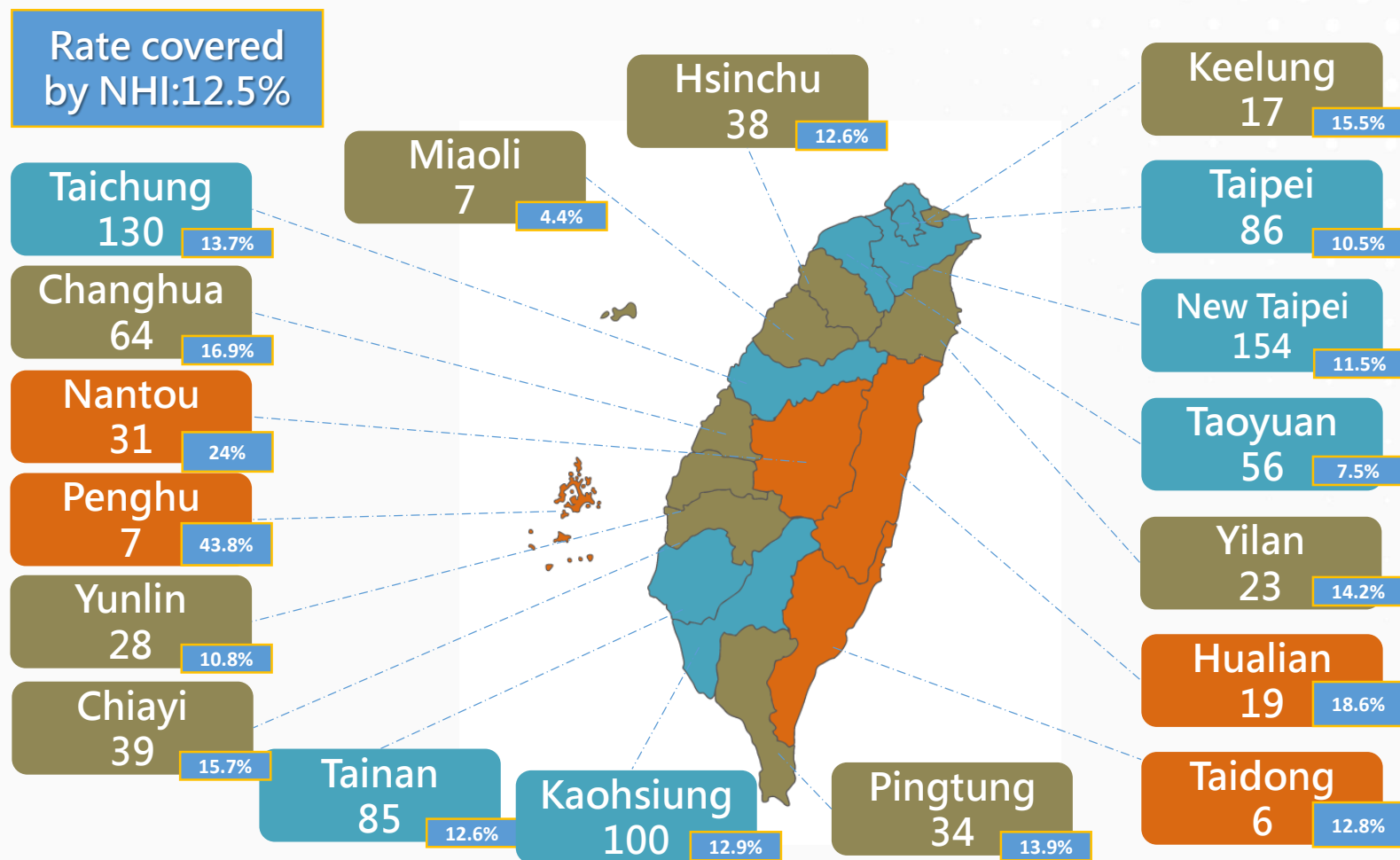
2024 Operational Result (January-June)

- In 2024, our company launched a new **professional pharmaceutical platform** for joint procurement.
- Initially, the focus was on recruiting joint procurement members and selling prescription drugs.
- The number of community pharmacies applying to join has exceeded 900, resulting in a 34% increase in revenue compared to the same period last year, with a 15% growth in gross profit."

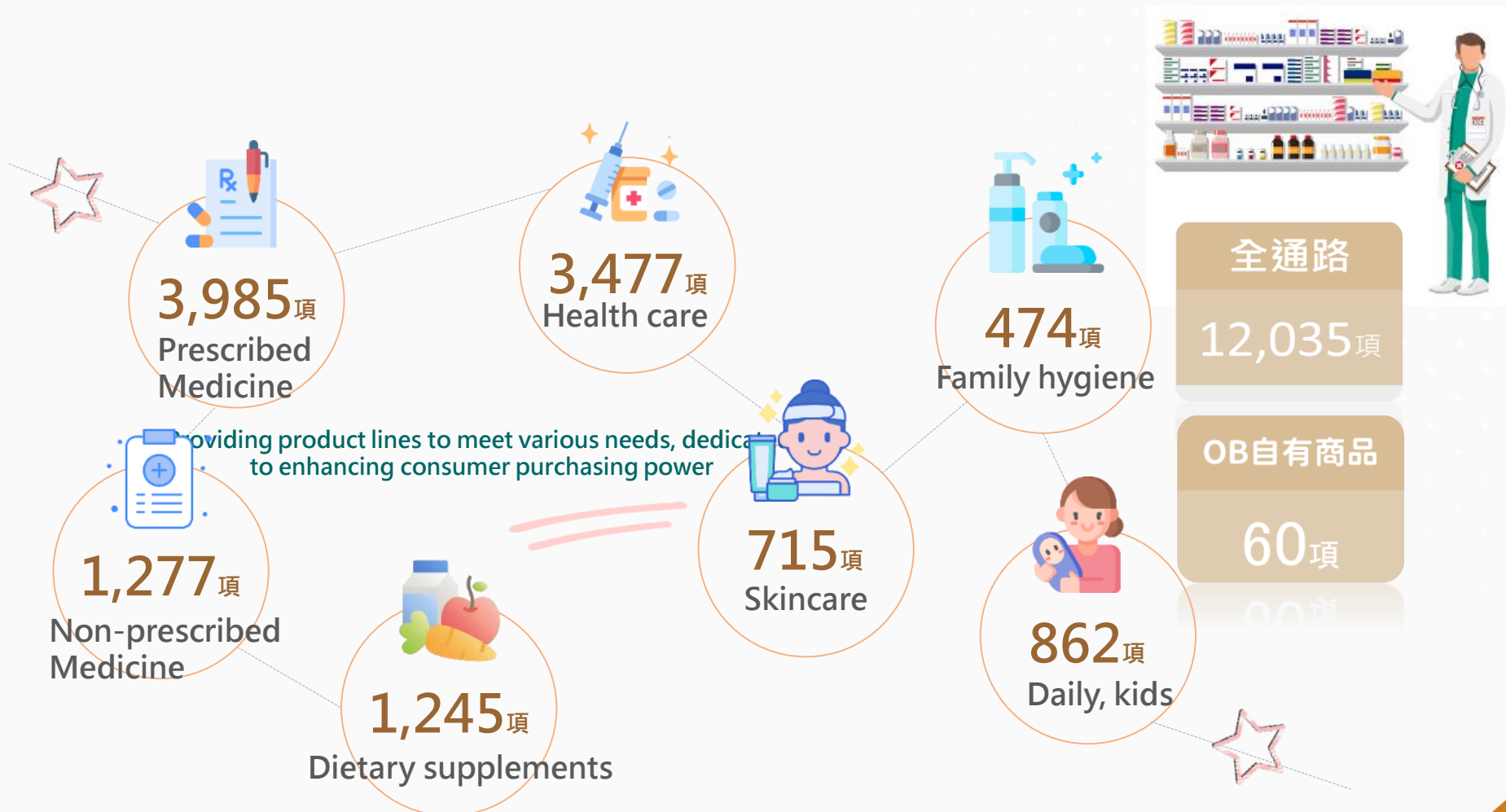
Business Model (2024)

Item	Direct Management + Franchise Commission	Franchise	Good Neighbor Alliance	All Alliance	Wholesaler
Number of Stores	33	76	900	14	3
Brand	YES	YES (provided by HQ)	Good neighbor alliance (provided by HQ)	Small YES Brand	None
Product Supply	Medicine + Non-medicine + Own products	Medicine + Non-medicine + Own	Medicine + Non-medicine	Medicine + Non-medicine	Medicine
Development direction	<ol style="list-style-type: none"> Province-wide deployment Stores larger than 60 square meters Special franchise, internal entrepreneurship 	<ol style="list-style-type: none"> Franchise owners expand Marketing activities 	<ol style="list-style-type: none"> Independent pharmacies joint purchasing Shared service platform 	Joint purchase of medicines	Cooperation with wholesalers

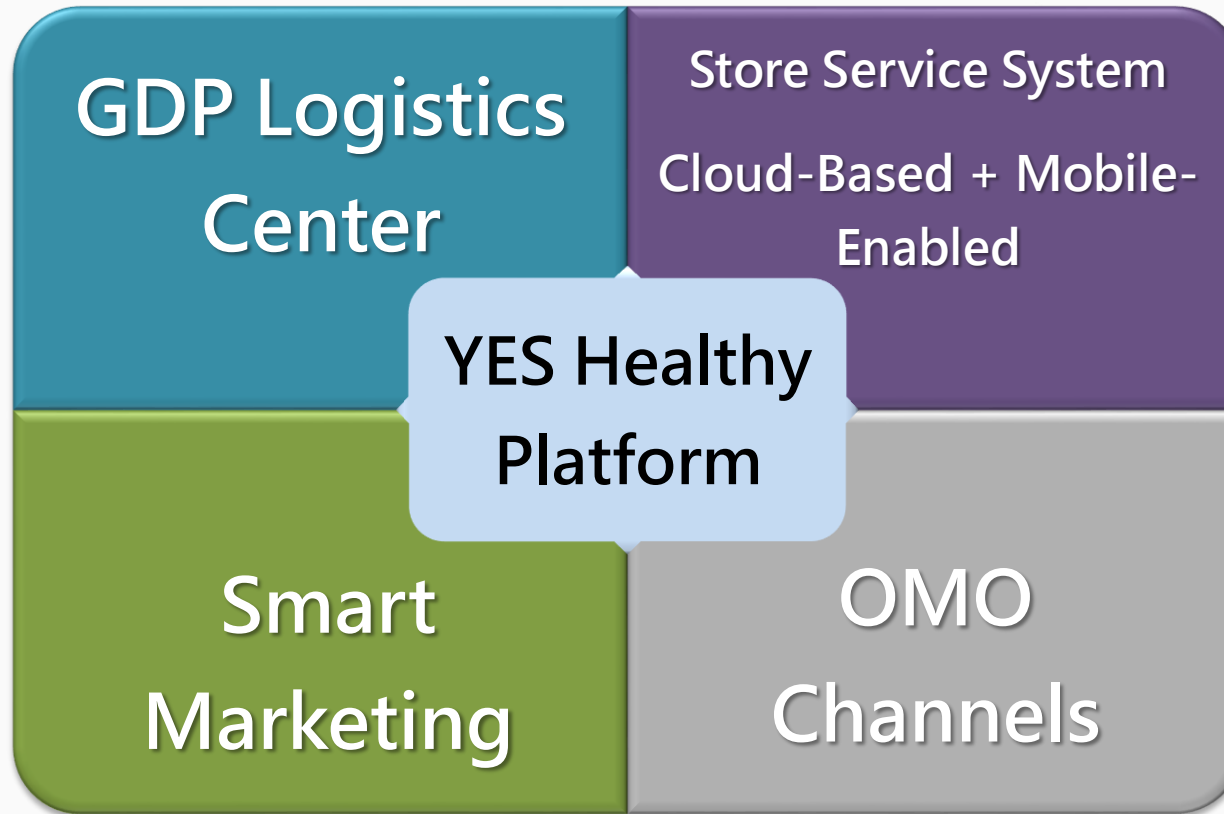
Good Neighbor Alliance Locations



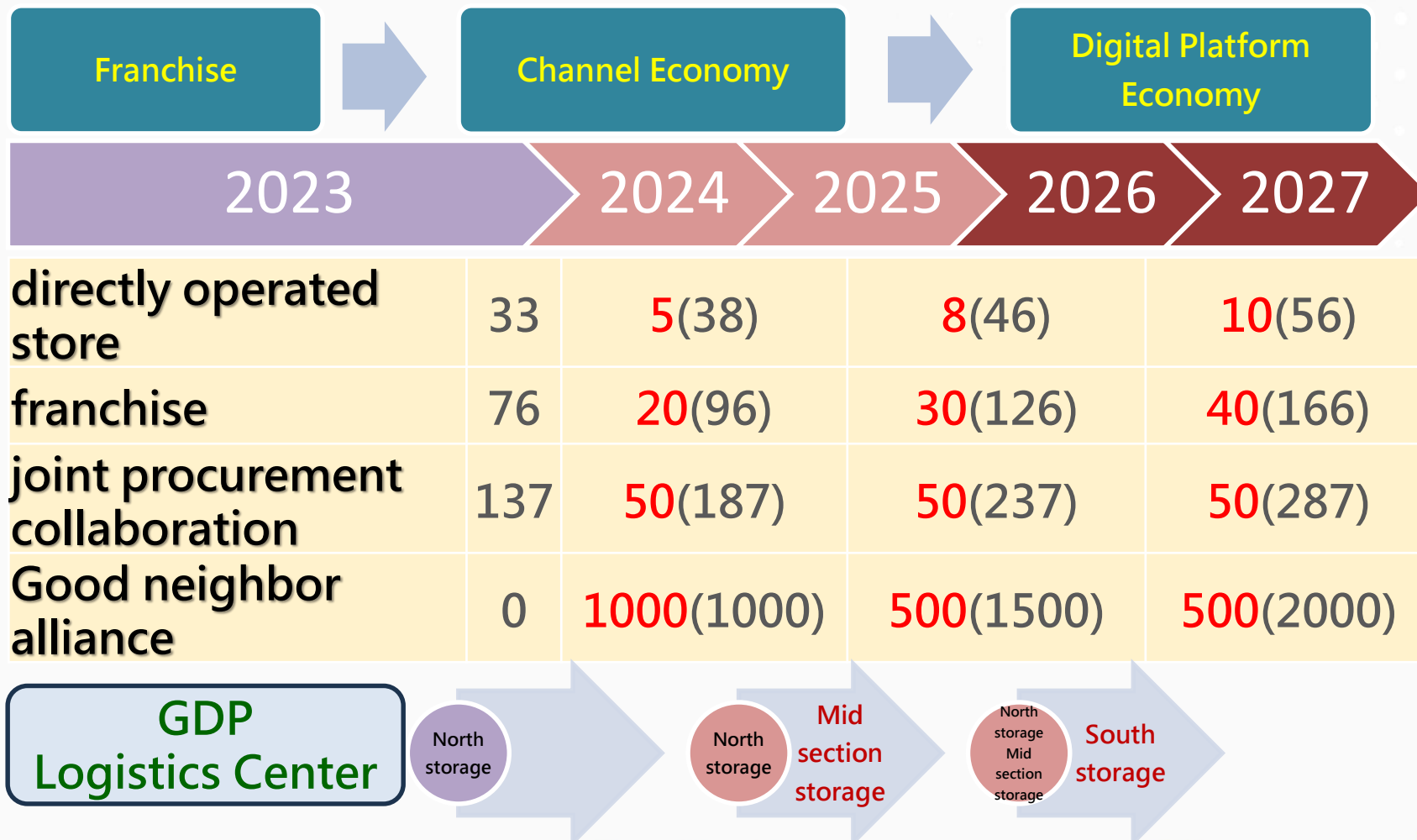
Pharmacy Product Scope of Services



YES Health Platform Core Service



2024-2026 YES Development Plan



PREGETIC MEDICAL HEALTH

-Harvard Check up Clinic-

Harvard Health Check up System

Harvard Health Check is the first in Taiwan to focus on 'preventive medicine,' offering services in three main areas: 'health management,' 'health checkups,' and 'specialized outpatient clinics.' The organization is continuously integrating and expanding the services of its various locations to create dedicated health centers in each region, providing a comprehensive network of precise prevention and professional care services.

H 哈佛健診

台北 / 桃園 / 台南

台灣健診第一品牌



醫者診所 DOCTORS' DOCTOR CLINIC

醫者診所教授群

- 李源德 醫師
台大醫院心臟內科
- 陳宏一 醫師
三軍總醫院泌尿外科
- 張楊全 醫師
台大醫院神經部
- 陳耀昌 醫師
台大醫院內科血液腫瘤科
- 余家利 醫師
台大醫院內科免疫風濕過敏科
- 彭瑞鵬 醫師
台北榮民總醫院胸腹部
- 陳邦基 醫師
林口長庚醫院腎臟科



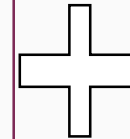
Harvard Taoyuan
Pregetic Check up
Clinic



Harvard Daan
Harvard Daan Check
up Clinic



Harvard Tainan
Yo-Sheng Check
up Clinic

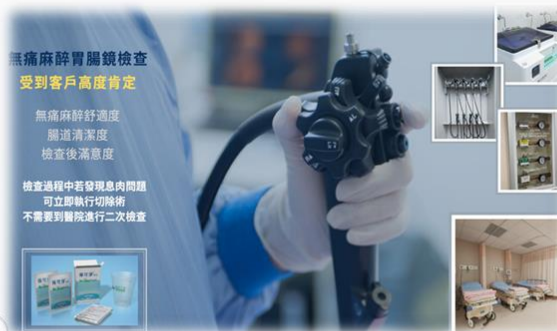


Doctors' Clinic
contracted care
clinic

H 哈佛健診 Daan

【精準預防 哈佛與您一同拉近健康生活】

內視鏡中心



高品質健檢服務空間



健康管理服務

H 哈佛健診 大安中心

MS Missioncare 敏盛醫療集團

健康生活交給哈佛

365天的專業健康管家

特色醫學

- 癌症預防
- 營養調理
- 睡眠障礙
- 體重管理
- 基因檢測
- 消化系統
- 自體免疫功能
- 賀爾蒙與壓力評估
- 代謝症候群
- 神經系統疾病

影像醫學

- 特殊超音波
- 高階磁振造影檢查

健康檢查

- 個人健檢
- 企業團體健檢
- 壽險保戶健檢

專屬管家

- 日常關懷
- 專人諮詢
- 健康衛教
- 報告追蹤

保健補給

- 營養調理照護
- 保健品
- 健康促進

醫師看診

客服務務

上班族活力健康

立即諮詢

☎ (02)6636-3996 分機237-239 📍 台北市大安區基隆路二段172-1號3樓

品 牌 優 勢

服務
多元

交通
便利

品牌
信賴

醫學中心
設備

數位化
健康平台

寬敞放鬆
環境氛圍

醫療
團隊

Professional examinations and precision instruments

Physician team



『哈佛健診』提供健康檢查服務。
包含基礎套組，全套無痛腸胃鏡套組，
基因檢測，心血管及肺部高階影像
等檢查。位於3樓，占地近325坪。

腹部超音波

婦科超音波 / 攝護腺超音波

心臟超音波 / 頸動脈超音波

乳房超音波

甲狀腺超音波

數位眼底攝影檢查

數位乳房X光攝影檢查

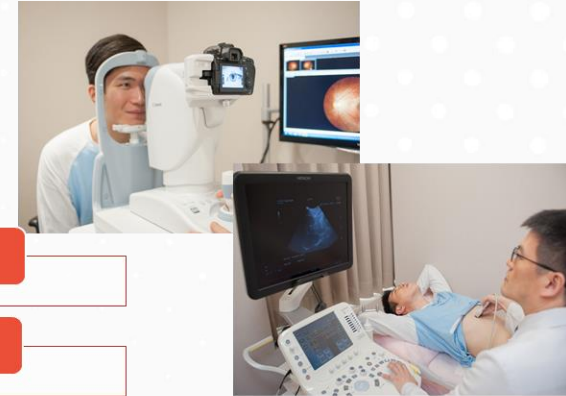
雙能量骨質密度檢查

BLI高階藍光雷射影像處理

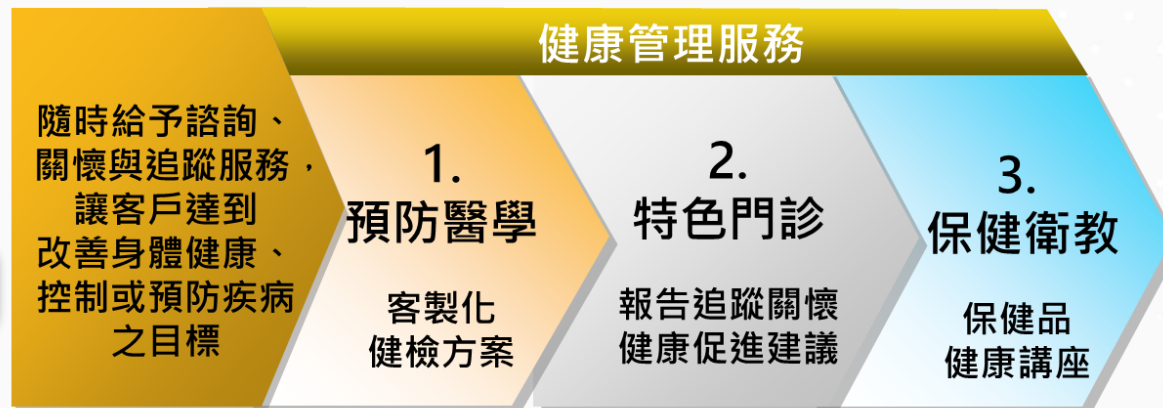
內視鏡息肉切除、切片檢查

麻醉科專科醫師全程陪伴

二氧化碳CO2充氣輔助檢查



Health Management Service



圖片來源：<https://www.healthnews.com.tw/article/61379>

異常數值關懷

特色門診預約

預防醫學

個人健檢、企業團體健檢、壽險保戶健檢

功能整合醫學

後續健康追蹤

基因檢測、消化系統評估、自體免疫功能、賀爾蒙與壓力評估、癌症預防、營養調理、代謝症候群異常、睡眠障礙、體重管理、神經系統疾病

保健衛教

個人健檢、企業團體健檢、壽險保戶健檢

醫學新知衛教

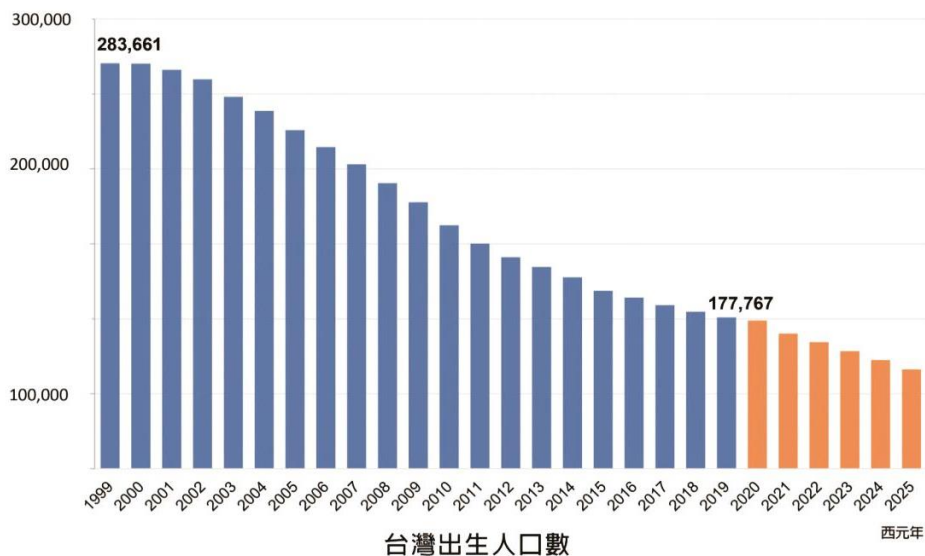
Medzone Asia

HEALTHY RESIDENCE/SMART CHECKUP CLINIC (MEDZONE CLINIC)

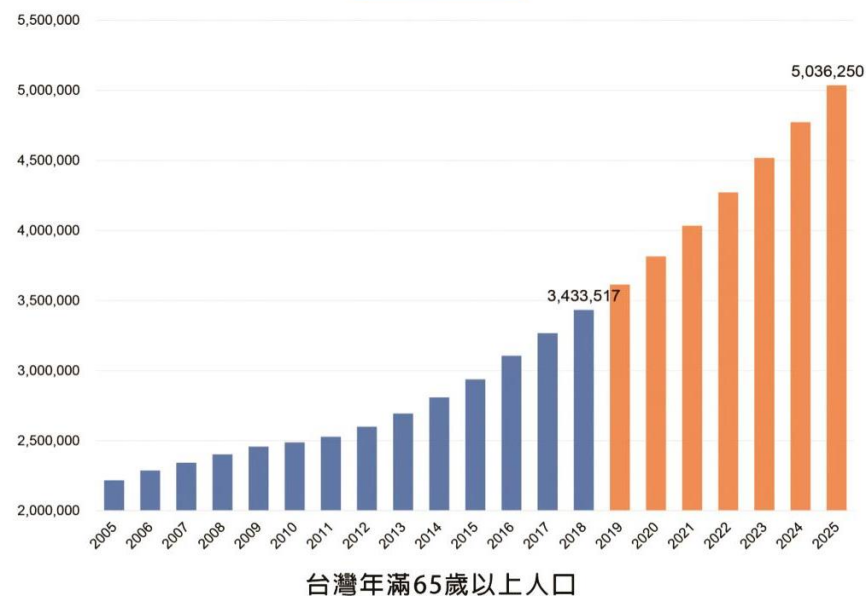
Min Sheng Smart Health Management Center

Taiwan population trend chart

少子化



高齡化



Healthy Taiwan

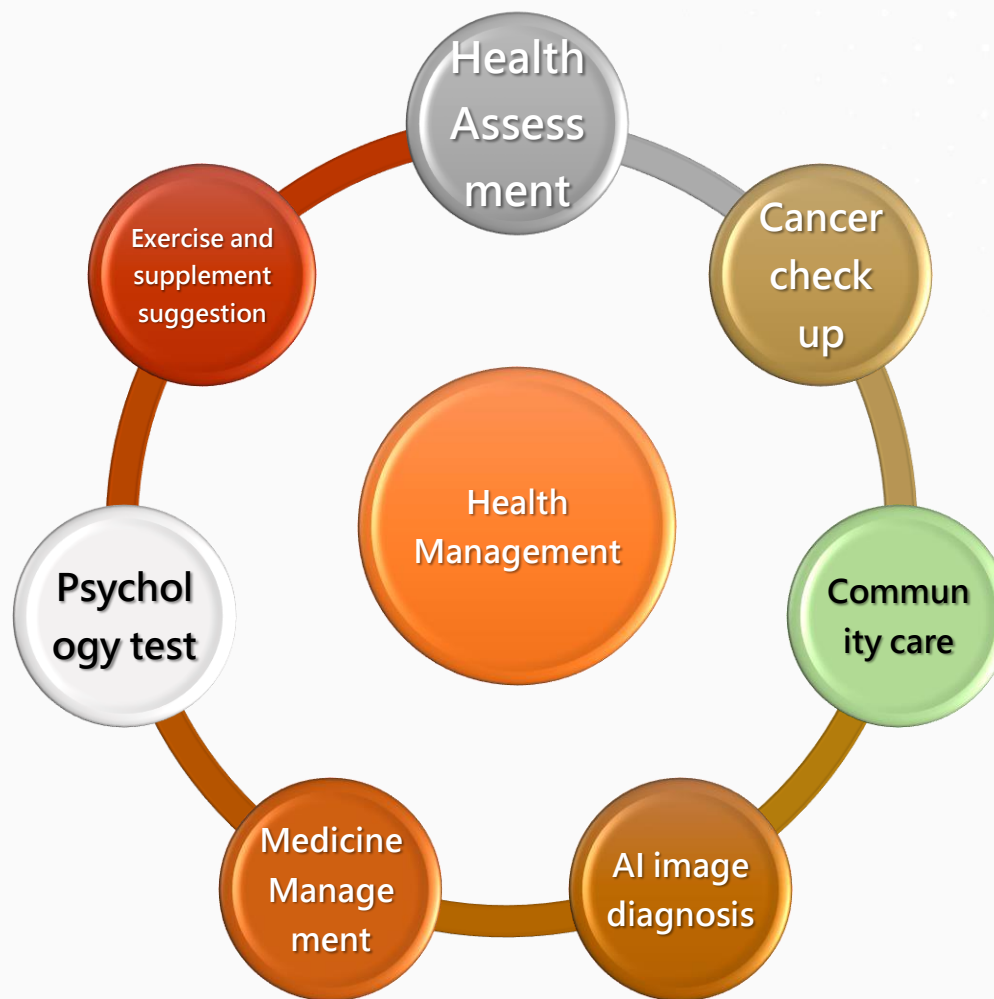
- People-centered, community-based integrated care.

Community-based healthcare institutions (hospitals, clinics) offering integrated medical care

1. Includes comprehensive services for prevention, diagnosis, treatment, and rehabilitation
2. Covers continuous services throughout all stages of an individual's life cycle
3. Ensures both mental and physical health, providing medical services in the home, community, and workplace.

Excerpt from the Ministry of Health and Welfare - Healthy Taiwan Vision Plan

Min Sheng Smart Health Management Center_Core Service



Personalized Health Management Service

數據收集與整合

- **多源數據收集**：包括各種量測設備
- **整合個人的電子健康記錄 (EHR)**：包括醫療檢查報告、用藥記錄、病史等。

健康監測與預警

- **實時監測**：持續監測用戶的健康狀況。
- **預警系統**：根據預設的健康指標和模型，對潛在的健康風險發出預警通知。

個人化健康評估

- **健康狀況評估**：綜合分析多種健康數據，提供**全面的健康評估報告**。
- **風險評估**：基於數據和算法，評估疾病發生的風險。

飲食與運動建議

- **個人化飲食計劃**：根據個人的健康狀況和飲食偏好，提供飲食建議。
- **運動計劃制定**：根據個人的健康目標和體能狀況，制定**運動計劃**。

用藥管理

- **用藥提醒**：提醒用戶按時服藥，防止漏服或誤服。
- **藥物交互分析**：檢查用戶的藥物組合，防止潛在的藥物交互反應。

衛教資訊

- **健康知識推送**：推送健康知識和醫療資訊，幫助用戶進行健康管理。
- **互動學習**：通過問答、視頻和文章等形式，提供豐富的衛教資訊。

定期健檢報告

- **數據分析**：定期生成健康報告，包括趨勢分析、異常發現和健康建議。
- **可視化數據展示**：使用圖表和圖形展示健康數據，便於用戶理解。

遠距醫療諮詢

- **在線醫療諮詢**：提供與醫療專家的在線諮詢服務，解答健康疑問。
- **遠距診斷**：支持遠距診斷和治療建議，特別適用於慢性病管理。

心理健康

- **心理評估**：進行心理健康評估，監測情緒狀態。
- **心理諮詢**：提供線上心理諮詢和情感支持。

健康管理

- **目標設置**：幫助用戶設置**健康目標**。
- **進度追蹤**：持續追蹤目標達成情況，提供**反饋和調整建議**。

社交活動

- **社交互動**：支持與家人、朋友或其他用戶的**互動和分享**。
- **支持社群**：參與健康社群，獲取來自其他社群用戶的**支持和建議**。

數據安全

- **數據保護**：確保用戶健康數據的隱私和安全，**符合相關法律法規**。
- **存取控制**：管理數據取用權限，防止未經授權的應用。

智醫康寓

HEALTHY RESIDENCE

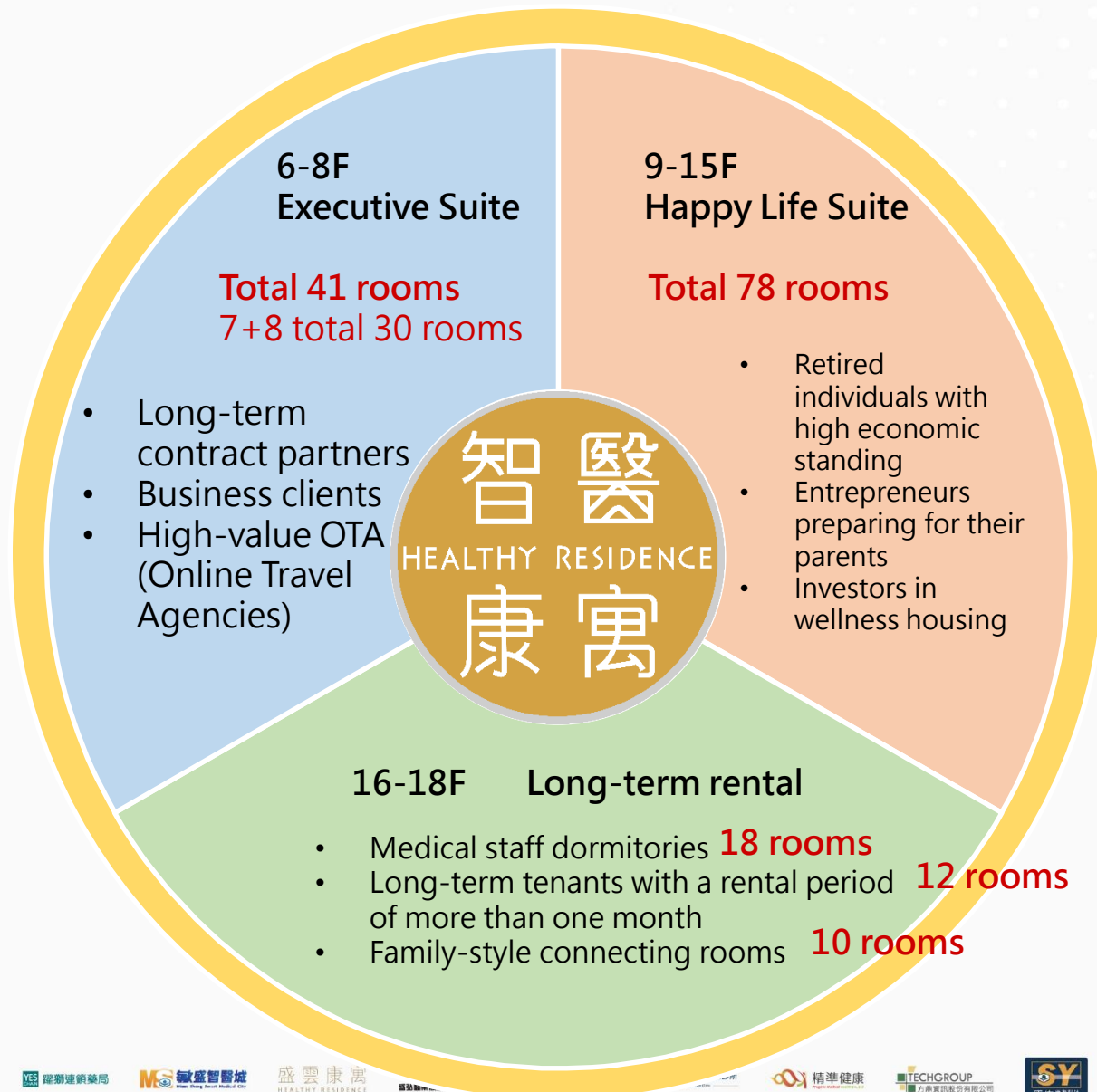
Live **Smart** + Keep **Healthy** + Enjoy **Club**

New experience of enjoying smart healthy accommodation

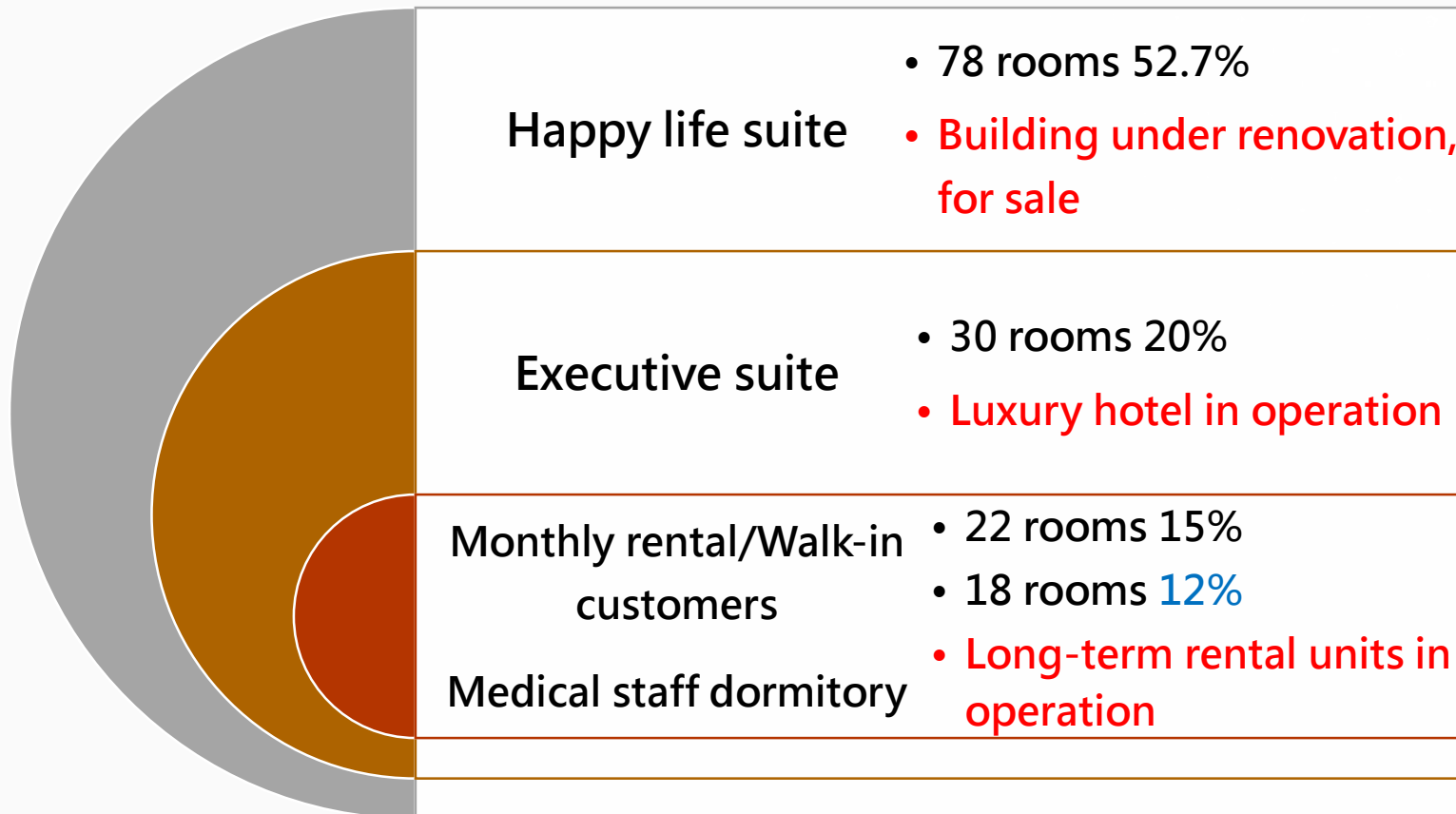
Medical professional brand plus service
Experience the well-being of physical and mental health



2024 Q3 Q4 Readjusted Combination



Healthy Residence Target-148 rooms

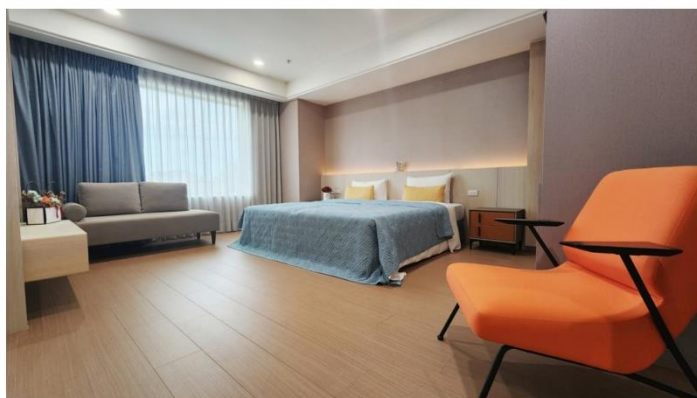


Collaborating with Taiwan Housing to Launch the Exciting Happy Living Apartments.

首頁 / 財經

超高齡時代來臨 養生宅一房難求 桃園市區首座醫養合一樂活公寓掀搶訂熱潮

10:07 2024/08/01 中時新聞網 綜合報導



桃園市區首座醫養合一樂活公寓吸引搶訂熱潮(圖片：智醫康寓提供)

台灣即將在2025年正式進入超高齡社會，每5人就有1人超過65歲，老化速度超越日本，帶動養生社區需求。然而，由於養生社區地有限、入住排隊人數卻持續攀升，出現「一房難求」的現象。為了解決健康長者「居住」的問題，敏盛醫養集團特別選定與台灣房屋集團攜手合作，推出桃園首座醫養合一樂活公寓「智醫康寓」，限單78間，一推出即吸引搶訂熱潮。

「台灣在短短8年內，從高齡化社會迅速進入超高齡社會，老化速度超越日本，成為全球老化速度最快國家，使養生住宅成為剛性需求！」敏盛醫養集團執行長楊弘仁表示，敏盛集團成立近50年來，致力於打造敏盛醫養超級生態系，並進一步將醫療版圖一路延伸到大健康領域，包括藥局、醫美、醫材、醫療資訊系統等，導入更多元的服務，提供更完善的醫療與健康照護服務，為台灣社會創造健康長壽的未來。

台灣房屋集團在新竹縣關西鎮打造全台灣頂級的樂齡養生村——亞洲健康智慧園區，再加上台灣房屋集團為「高品質服務房仲」，因此，敏盛集團希望借助台灣房屋的專業品牌成功經驗，雙方展開深度合作，共同規劃「智醫康寓」經營模式，並採權由台灣房屋推薦限量尊榮菁英會員入住，雙方攜手打造桃園首座醫養合一飯店式樂活公寓，為台灣樂齡族群提供舒適、安全、醫療照護的居住環境，全面提升生活品質。

楊弘仁指出，2022年敏盛集團斥資12億元收購醫養集團旗下的桃園翰品酒店，將其與敏盛集團的核心醫療健康結合，改造成敏盛醫養城。隨著「醫養合一」養生住宅需求不斷攀升，近期敏盛集團斥資超過1.5億元重新裝潢，將智醫康寓78個房間改造成桃園首座醫養合一樂活公寓。

台灣房屋集團總裁彭培榮指出，台灣房屋集團旗下亞洲健康智慧園區屬於鮮氧型養生村的健康地產，敏盛集團旗下智醫康寓則屬於厚氧型樂齡公寓健康地產，類似美國市區的養老模式，兩種健康地產均可迎合不同需求的樂齡族群。

2024/9/13 下午5:12

超高齡時代來臨 養生宅一房難求 桃園市區首座醫養合一樂活公寓掀搶訂熱潮 財經 - 中時新聞網

智醫康寓座落於桃園市站前商圈，距陸火車站步行僅需6分鐘，交通便利，緊鄰百貨商圈，其最大特色是四樓為敏盛智慧門診中心，提供住戶高品質醫療、專業藥師生活用藥、輔具諮詢和智慧穿戴設備等全方位一站式數位健康服務。住戶只需要透過手機App查看診人數，當輪到他時按一下電梯便可下樓看診，極為便利。且就醫過程全程無紙化，符合ESG潮流，這一理念與國內ESG+房仲業第一品牌台灣房屋集團不謀而合，為長者提供便利、安全居住品質的同時，也為環境保護盡份心力。

楊弘仁強調，導入數位系統，最大的好處是，智醫康寓的住戶可以透過App掛號、報到、繳費，掌握看診時間與流程，提升就醫便利與效率，甚至可以進一步查詢自己在敏盛醫療體系的看診紀錄和用藥資訊，增強住戶健康自主管理意識。

除了高品質醫療，智醫康寓還提供多項貼心精緻服務，包括每周提供房務打掃清潔、每月房間消毒、代收包裹信件等，每月也會舉辦各種活動、課程、輕旅行，住戶參加活動、課程可兌換點數，累積的點數可以兌換餐券、電影票等，住滿一年以上還可以獲贈高階健檢，讓住戶在智醫康寓盡情享受人生最精采的樂齡生活。

智醫康寓於本月初正式公開，限單78席，擁有20年，入住權利金共分為三種房型：健康套房240萬元、健康菁英房260萬元，以及健康家庭房280萬元，依據飯店房型月費略有不同。目前已有超過7成的尊榮菁英會員申請預訂，在桃園市掀起一波樂活公寓趨勢話題。

- ▶ 桃園聯合婚禮10 / 26登場 報名資訊和大獎好禮看這裡
- ▶ 張善政會見美加州聖蓋博市長 互邀參加明年燈會
- ▶ 手機出現小王裸照曖昧訊息 揪妻辦公偷情 綠帽夫怒求償2百萬

#桃園 #醫養合一 #樂活 #高齡時代

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Room Types



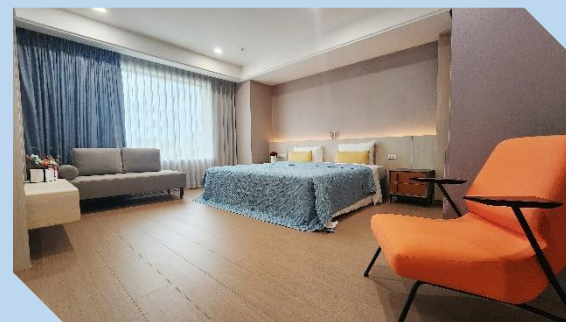
Healthy Studio
(10ping)



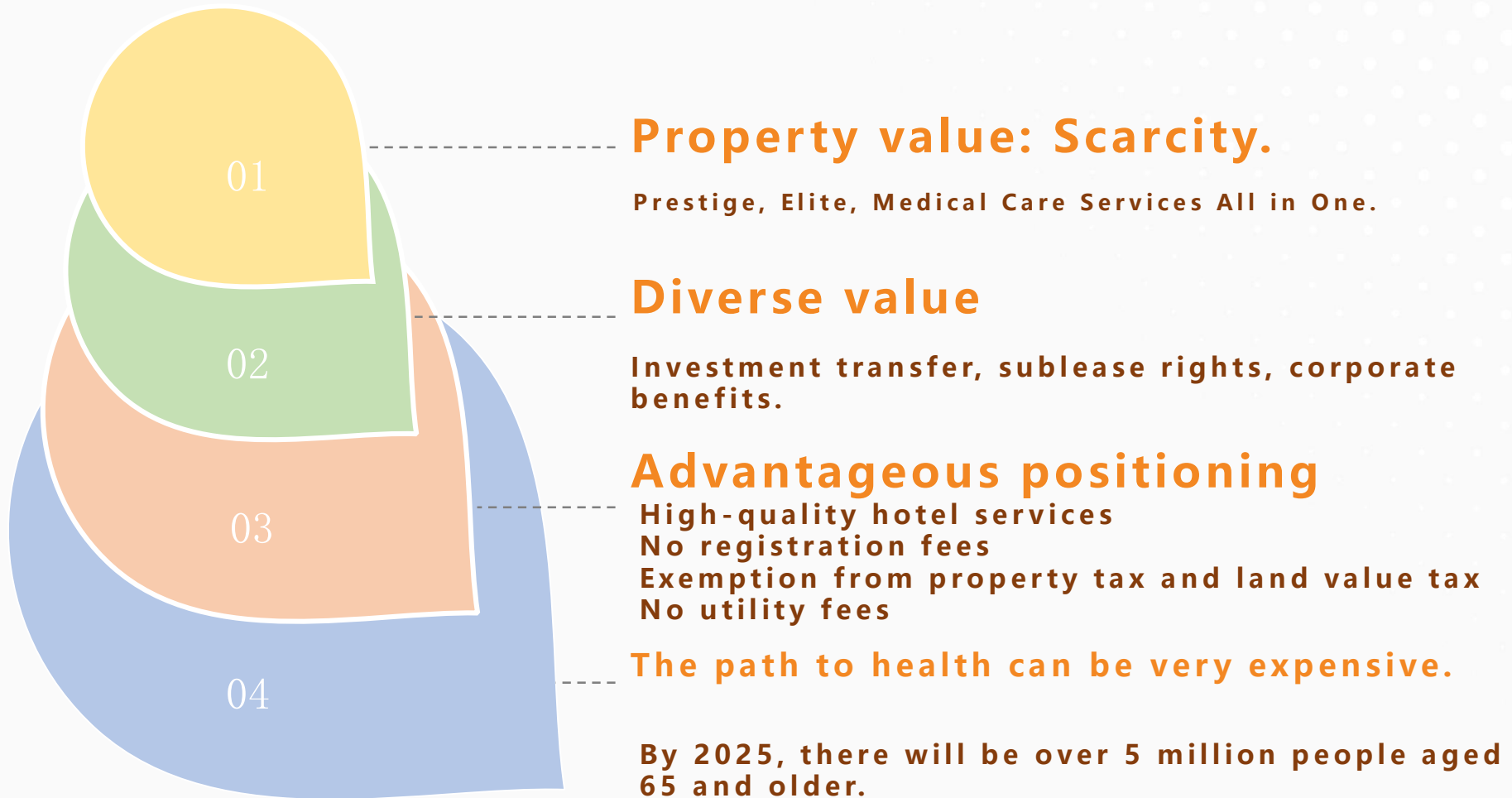
Healthy Elite Studio
(14ping)



Healthy Family Studio
(20ping)



Key points of the sales pitch



Thank you
for listening