



Missioncare | 敏盛醫療

**ShareHope**  
盛弘醫藥股份有限公司  
ShareHope Medicine Co., Ltd.

股票代號：8403

# Investor Conference Presentation of Q3 2022

Person to Contact for Investors  
Relation: Vincent Ho

# 01. OUTLINE

**Missioncare** | 敏盛醫療



# ► Outline of the Presentation

- Summary of Operations
- Financial Analysis
- Major Reinvestment Business
- Projects of the Year to Focus on

# 02.

## Summary of Operations

**Missioncare** | 敏盛醫療

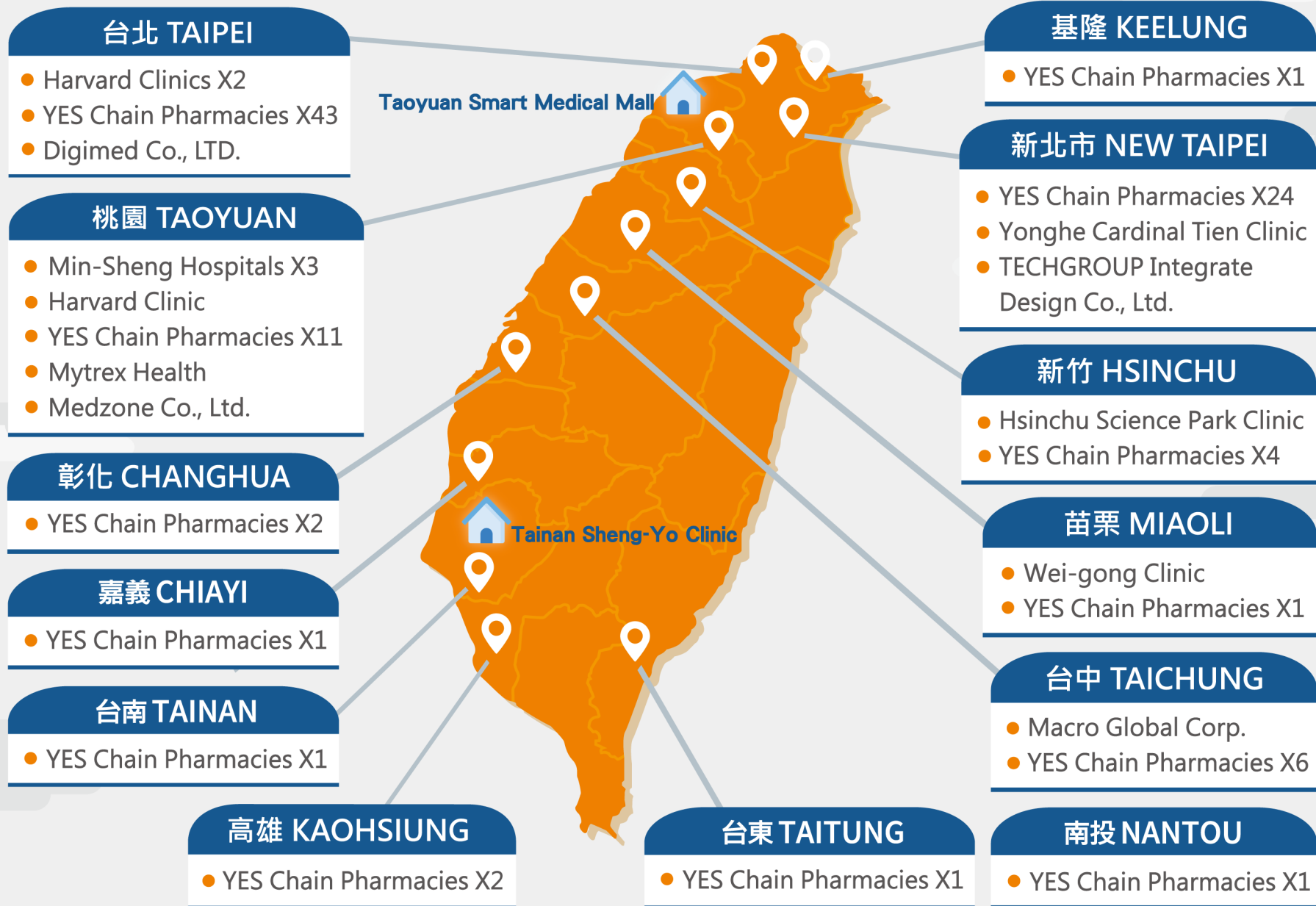




敏盛醫療體系  
精準大健康生態系

Health Ecosystem



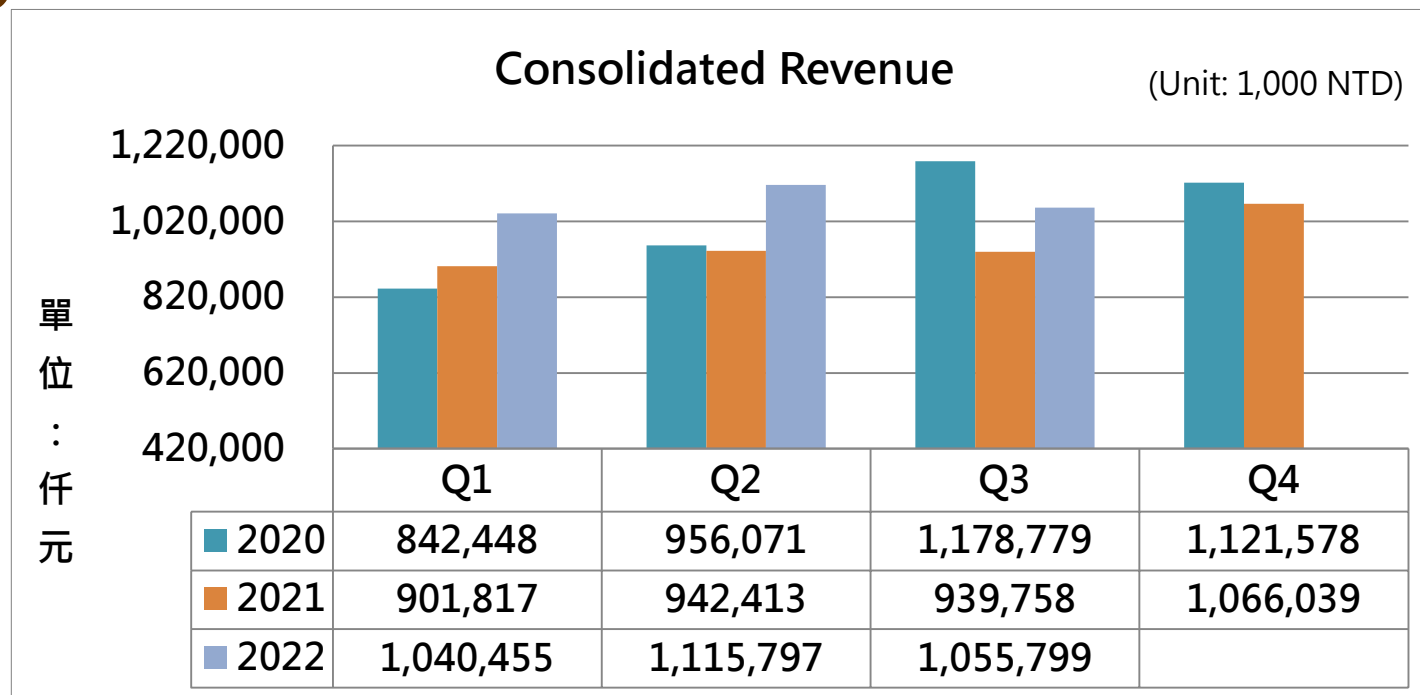


# 03.

## Financial Analysis



# Consolidated Revenue in the past 3 years

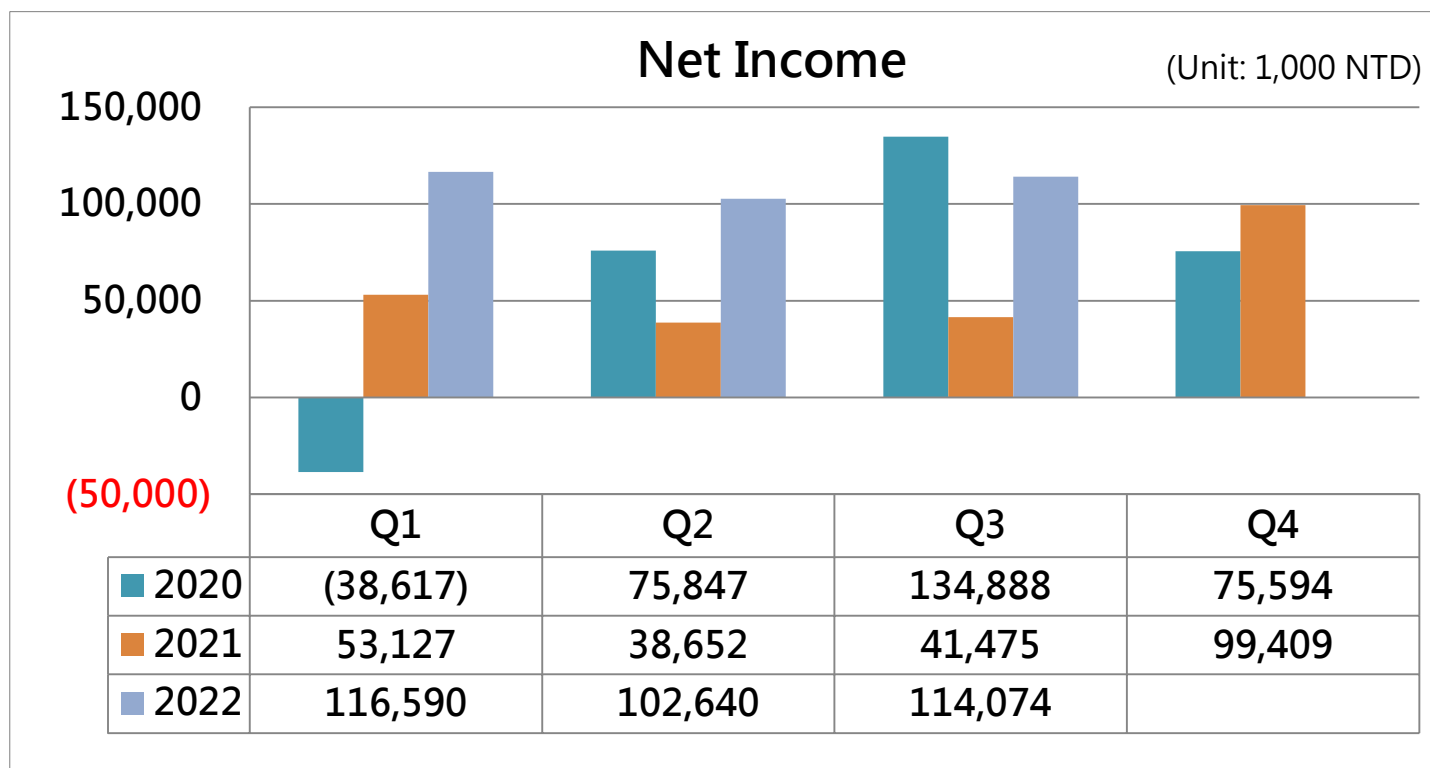


	Total
2020	4,098,876
2021	3,850,027
2022 Q1-Q3	3,212,051

- Revenue growth in the first 3 quarters of 2022 has increased by 15.38% compared to same time last year.
- This was mainly attributable to the growth of the PCR inspection business of the Health Management Department and the increase in performance management fees to ShareHope, which was profitable.



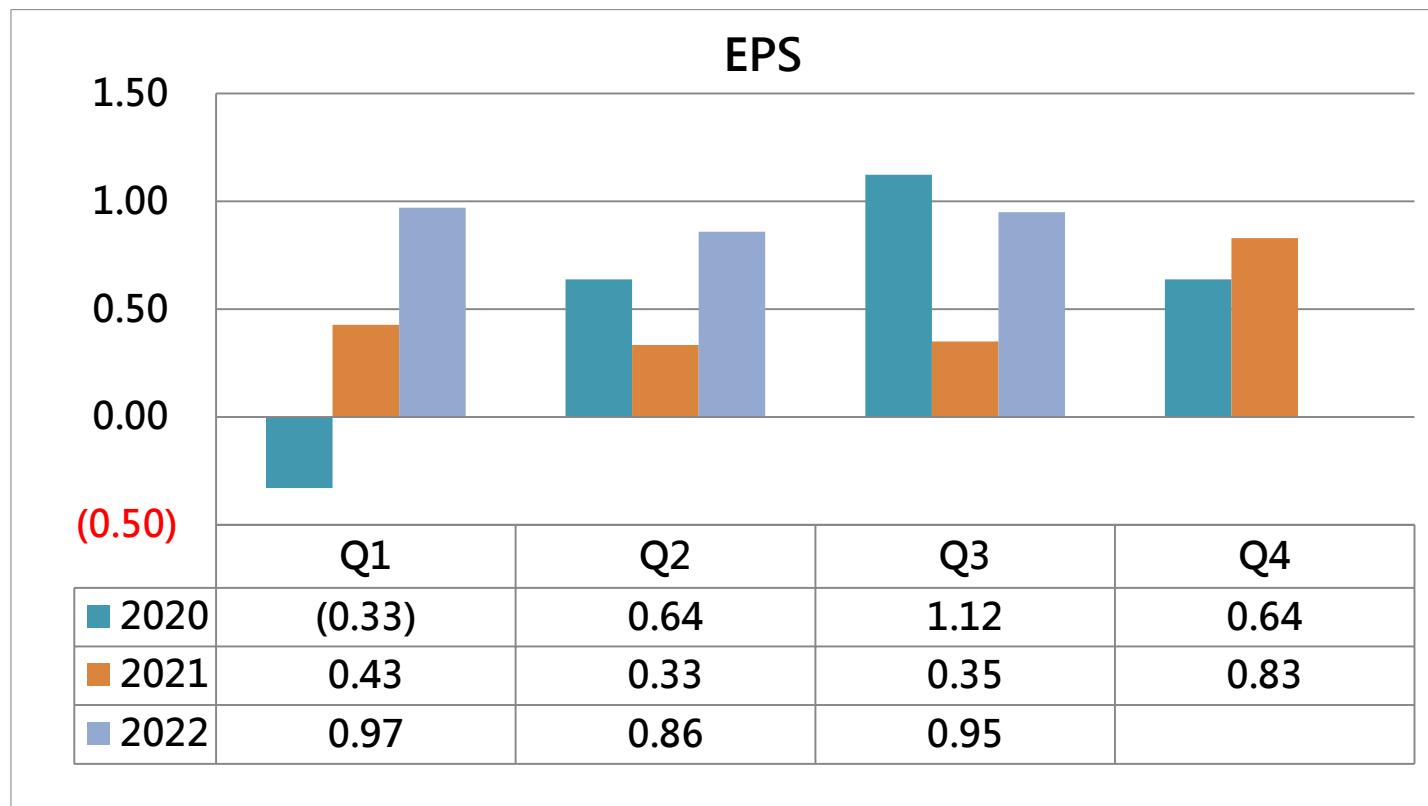
# Net income in the past 3 years



	Total
2020	247,712
2021	232,663
2022 Q1-Q3	333,304

The net profit in the first 3 quarters of 2022 has increased by 150.13% compared with the same period in 2021.

# ► EPS in the past 3 years



	Total
2020	2.07
2021	1.94
2022 Q1-Q3	2.78

The EPS in the first 3 quarters of 2022 has increased by 150.45% compared to same time last year.

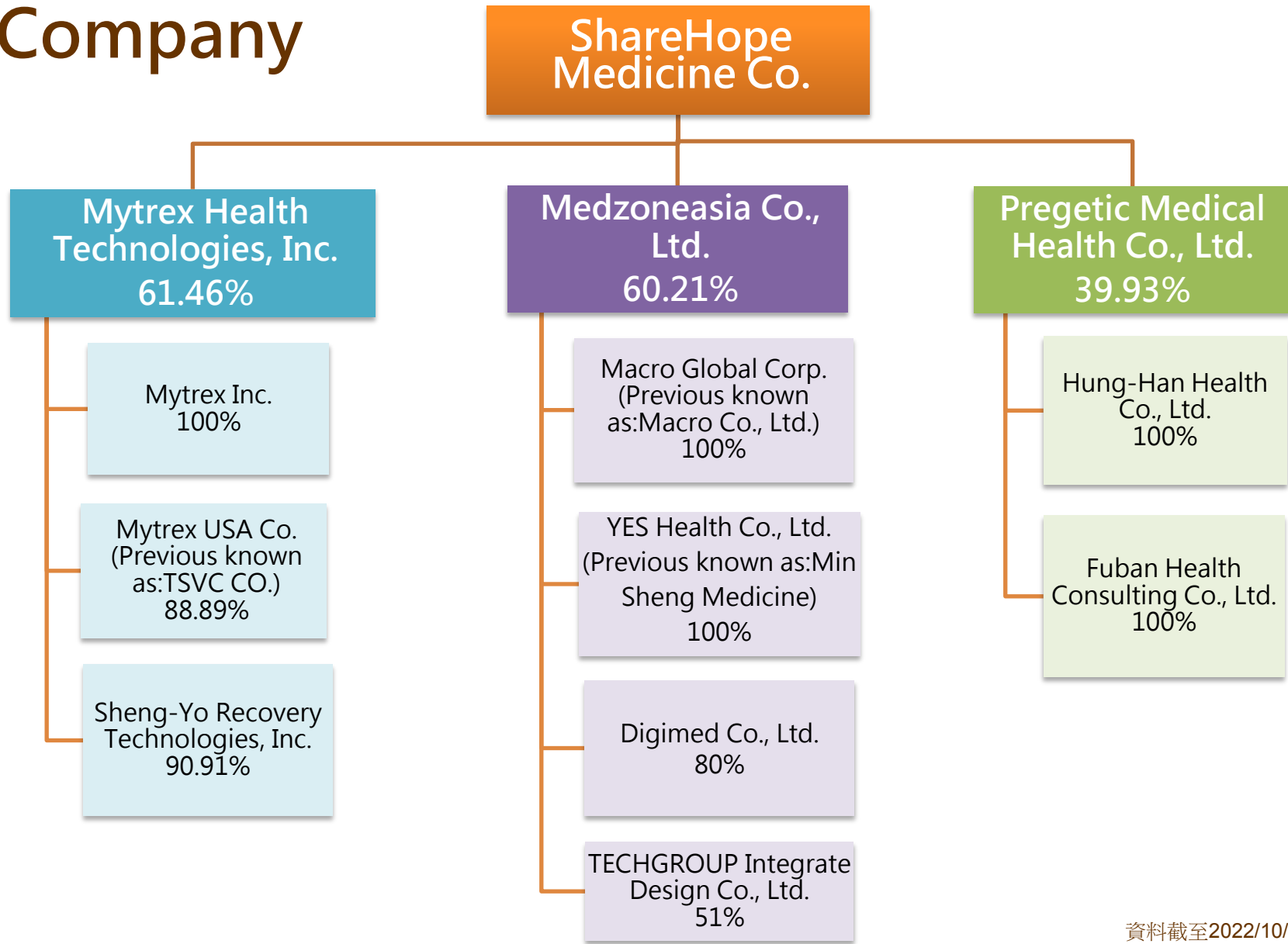
# 04.

## Major Reinvestment Business

**Missioncare** | 敏盛醫療



# Organization Chart of the Consolidated Company





# Mytrex Health Technologies, Inc.

**Missioncare** | 敏盛醫療



# Mytrex Health and Reinvested Companies

## Mytrex Health

### Mytrex Health Technologies, Inc.

Date Established	1990/08/06
IOP	2011/08/30
Paid-in capital	NTD \$365,355 thousand
Main Business	M&A/Investment

### Mytrex

1. Stock hold : 100%
2. Spin-off

### Sheng-Yo Recovery Technologies

1. Stock hold : 90.91%
2. Established in 2022 Q1

### Mytrex USA

Stock hold : 88.89%

### Mytrex Inc.

Date Established	2021/10/22
IOP	2021/11/05
Paid-in capital	NTD \$120,000 thousand
Main Business	Nonwoven Filter/Technological Materials/Medical Clothes

### Sheng-Yo Recovery Technologies, Inc.

Date Established	2022/2/14
Location Established	Lin'an Rd., Tainan City
Paid-in capital	NTD \$22,000 thousand
Main Business	Smart Medicine, recovery, Health check-up

# Mytrex 2022 Operational Result

Completed the development of flame retardant series of thermal insulation cotton

Passed UL94 HBF, USA FMVSS 302 flame resistance test.

Completed the development of environmental protection series of thermal insulation cotton

Compliant with GRS standards.

Increase to 50% recycled materials, without affecting the sound absorption effect, in line with GRS standards.



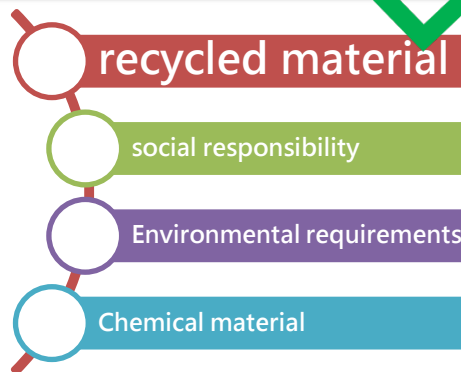
**Environmentally friendly recycled materials**  
**ECO Friendly Product**

Recycled polypropylene and recycled polyester cotton are applied to thermal insulation cotton and sound-absorbing cotton, meeting GRS standards.



# 2022 Operational Result

GRS



Environmentally friendly thermal insulation cotton



Warming globes

Car use environmentally friendly sound-absorbing cotton



Works with any product that contains at least 20% recycled material.  
Labels are only available for products with 50% recycled content.

Different yield losses between recycled material and used raw material should be tracked, calculated and accounted for.

All organizations involved in GRS production and trade must comply with GRS certification (Scope Certificate, SC).

All recycled materials entering the supply chain should have a Transaction Certificate (TC) issued by an accredited institution.

The Global Recycling Standard (GRS) is an international, voluntary and comprehensive product standard that specifies third-party certification requirements for recycled content, chain of custody, social and environmental practices, and chemical restrictions. The goal of GRS is to increase the use of recycled materials in products and reduce the use of final products or semi-finished products that contain recycled content. Polyester yarn, recycled polyester short thread, recycled fabric, recycled garment, etc.





# 2023 Operational Development Focus

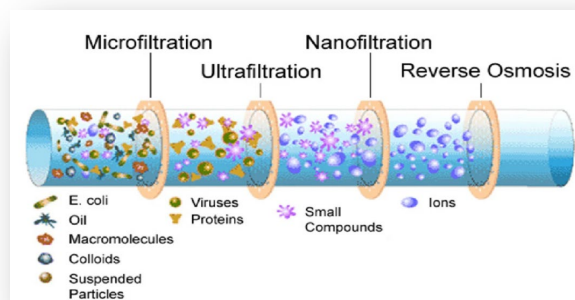
## Precision Liquid Filtration ( ULTRAFILTRATION (UF))

Water filter material products through precision processing technology can be applied to people's livelihood filter systems and industrial precision filter materials

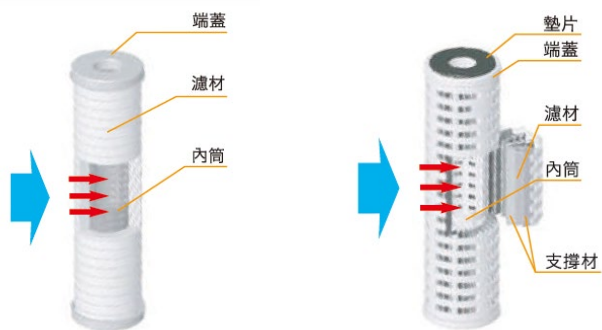
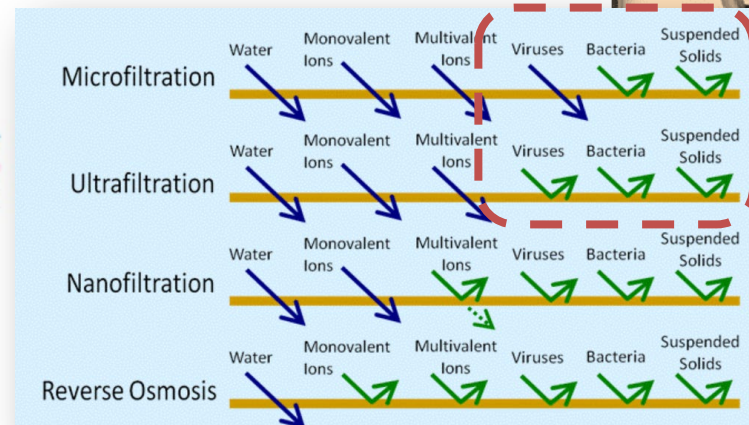
In the past 30 years, Mytrex has mainly focused on air filtration. In 2023, Mytrex will enter the water filtration market from air filtration.

### Applicable industries:

- Bottled water plant production line
- Water for food and beverage industry
- Pharmaceutical industry production water
- Boiler softening water
- Ultrapure water for electronics factory



### Water filter product positioning



Material with no support

Material with support

# PREGETIC MEDICAL HEALTH CO., LTD.

**Missioncare** | 敏盛醫療



# Vision and Core of the Business

All AI Healthcare

**Preventive  
Medicine**  
Genetic Test



**Product Sales  
Channels**

Membership Nature  
Information



**Health checkup  
and platform**

AI APP Data Tracking

# Development Modules of Pregetic

2018 Pregetic 1.0 ----- Health Check Service Company

2021 Pregetic 2.0 ----- Group professional platform

2022 Pregetic 3.0 ----- Health Industry Ecosystem

2023 Pregetic 4.0 ----- Big health economic circle



# Group Business Ecosystem

## Medical Management Group

Fubon Health Management Consulting

Health check-up clinic management / online consultation platform

## Healthcare group

Hung-han Health

Brand/Product/Channel member operation

## Information Platform Group

Handing Digital

health management system/  
Information service

## Genetic Data Group

An-Jun Technologies

Gene (telomere) database commercial operation



哈佛健診

哈佛E院

敏盛



YOUNGBODY

JCI  
Approved

SNQ  
Applied



哈佛醫研

HARVARD NUTRITION LAB

World Quality  
Awards Applied



HealthBee



ISO15189  
Approved



Telomere  
database patent  
application

# Business Layout

## Big Data Database

### POINT 1

- Establish a database of clinic medical records
- Late-onset Alzheimer's risk detection
- Familial Hypercholesterolemia Testing

## Channel Expansion

### POINT 2

- Linked Pharmacy Access
- Video diagnosis and treatment
- line service

## Harvard Brand

### POINT 3

- Expand new sites
- Harvard Tainan
- Harvard Anti-Aging Center

## Cross-industry cooperation

### POINT 4

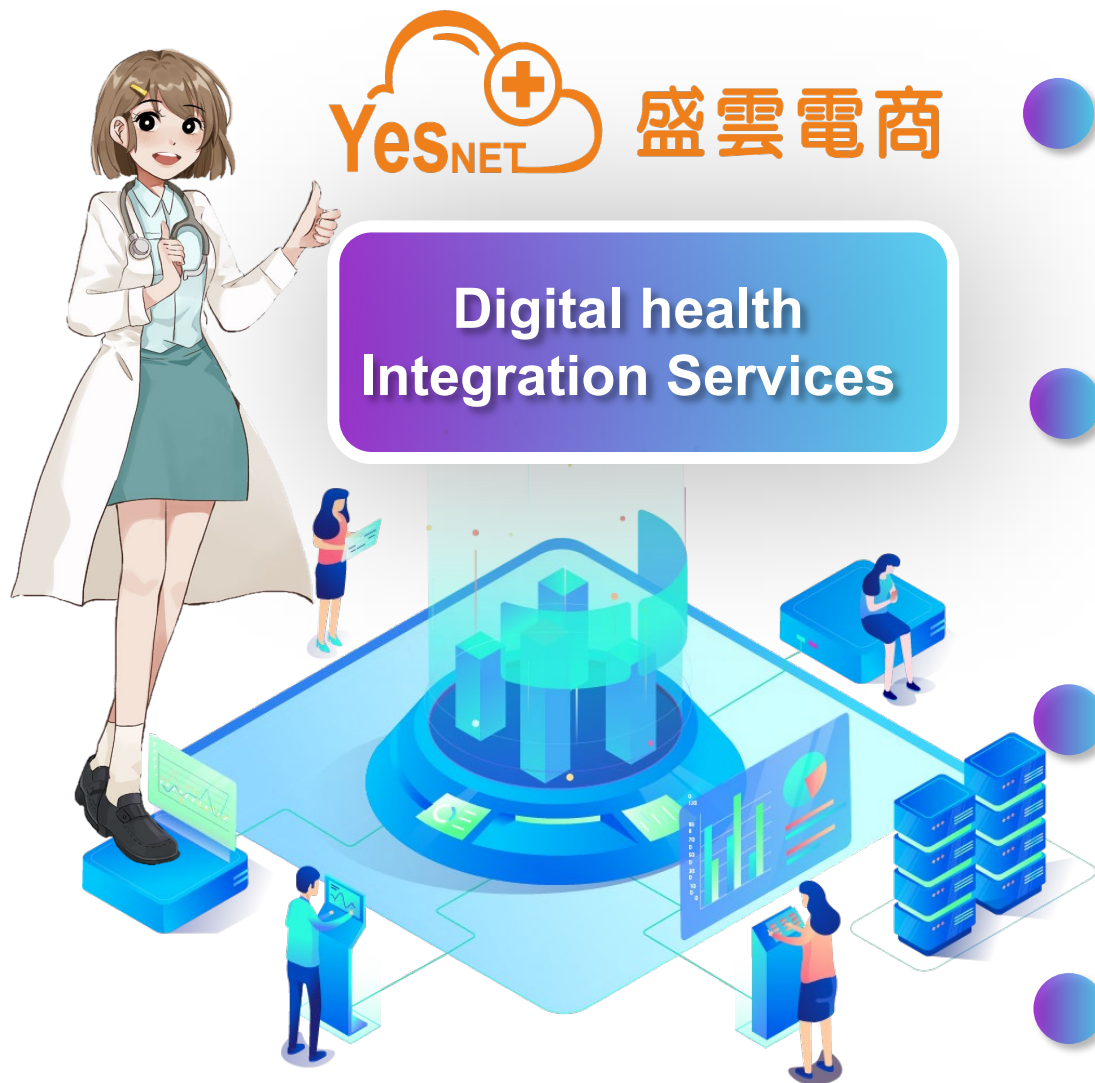
- Telecom operator
- electronics industry
- life insurance industry
- Pharmaceutical industry

# Medzoneasia Co., Ltd.

**Missioncare** | 敏盛醫療



# ► Organization Job Break-down



盛雲電商

Digital health  
Integration Services

盛雲藥品  
MACRO

Upstream supplier



躍獅連鎖藥局

Channel is King



TECHGROUP

方鼎資訊股份有限公司

Medical IT system



醫電數位轉型

Technology  
transformation platform



# YES Health E-commerce Platform Operational Structure



# 05.

## Projects of the Year to Focus on

**Missioncare** | 敏盛醫療



**Sheng Yo  
Rehabilitative  
Technologies, Inc.**

# Sheng Yo Rehabilitative Technologies, Inc.

## Background:

In response to the strategic policy of Minsheng medical system, Kaohsiung Changyou Medical jointly established Sheng Yo Rehabilitative Technologies, Inc. to carry out the medical and health development plan in southern Taiwan

## Development projects:

Rehabilitation Clinic (Adult + Children), High-end Corporate Health Check Center and Chain Pharmacy (Sec. 2, Lin'an Road, North District, Tainan City)

## Business strategy:

- ◆ Established and operated Shengyou Clinic for adult and child rehabilitation business
- ◆ Cooperated with Precision Health to establish Harvard Health Clinic Tainan Campus
- ◆ Cooperated with Yueshi Health to establish Yueshi Changsheng Pharmacy

## Goals and Vision:

- ◆ Initially established the most professional adult/child rehabilitation clinic in Tainan, a joint clinic for corporate health examination and chain pharmacy cooperation, to create a smart health care ecosystem.
- ◆ Ensure the stability of the construction and operation of the Tainan base, replicate the same model and invest in new bases (Tainan/Kaohsiung), and create a leading brand in the health industry with health services as the core.



# Missioncare Tainan Sheng Yo Rehabilitative Technologies



5F	Sheng Yo Clinic
4F	Adult / Child Rehabilitation
3F	Harvard Health Checkup
2F	Tainan Campus
1F	YES Chain Pharmacy

209, Section 2, Lin'an Rd, North District Tainan City, 704



# YES Chain Pharmacy

Medical care, smart prescription

In addition to traditional medicine supply services, YES Chain Pharmacy also actively develops services that provide health promotion, chronic disease consultation, participation in public health activities and advocacy, and medical care, so as to become an all-round health guardian of the community.



In addition, YES Chain Pharmacy is committed to the persistence of smart technology, and promotes phased application to physical pharmacies.

Using a screen monitor, combined with a smart image, escapes the traditional pharmacy, and breaks through the limitations of time and space by compiling all health information.

Return the service to the professional essence, connect health data, share health resources, expand health services, and create a series of complete health platforms



Through health examination and preventive medicine, using precision examination equipment and laboratory medicine, we can make our health more secure and become the guardian of our health.

## Check Features

- Brand new equipment : Ultrasound/Bone Density/X-ray detection...etc.
- Precise testing : various blood/cancer markers/genes/allergen detection...etc.
- Professional medical treatment : specialist health consultation and report interpretation, exclusive personal health management services.
- Smart Healthcare : Real-time understanding of health status and comprehensive health risk assessment through an intelligent interface.
- Comfortable space : It is like a warm inspection area at home, where you can relax.

## Professional Services Project

- Enterprise group health check
- Exclusive personal health plan
- Labor Health Check
- Premarital Health Checkup
- Comprehensive genetic testing
- Allergen Testing
- Functional medicine and specialty clinics







# Yo-Sheng Clinic

Smart diagnosis and technology services

## Feature:

- Provide smart medical and convenient consultation procedures.
- Medical center grade X-ray examination machine, skeletal muscle ultrasound examination.
- Ultrasound-guided local precise injection (glucose, hyaluronic acid injection, PRP autologous platelet plasma injection therapy).



## Adult Rehabilitation Orthopedics

Advanced rehabilitation equipment  
Extracorporeal shock wave therapy device  
Chiropractic press machine imported from the United States



## Adult Rehabilitation

Individually designed rehabilitation program  
Functional-oriented training program, a training mode that is closer to daily life



## Child Rehabilitation Child Potential

Development Center  
Professional and high-quality therapist team and spacious treatment space to give you the most complete service



# Competitive Advantage

## 1. Major client:

The general public, corporate executives in science parks, medical institutions and long-term care institutions

## 2. Market analysis:

Use existing core advantages to serve target customer groups and differentiate the market from competitors

## 3. Operational Features:

- ◆ Sheng-yo Clinic: Become the most excellent professional children's rehabilitation treatment center
- ◆ Harvard Health Clinic (Tainan Campus): Become a professional health clinic that meets all-round customer health management
- ◆ Leaping Lion Changsheng Pharmacy: Become the most technologically featured smart pharmacy

# Smart Medical Mall

# Smart Medical Mall



No. 107, Minsheng Rd., Taoyuan Dist.,  
Taoyuan City 330, Taiwan (R.O.C.)



# Plan for Building A and Building B



Floor	Space	Notes
19F	Administration Center	
18F	International Business Center	
16-17F	Medical Dormitory	
9-15F	Sheng Yun Kang Apartment	
8F	Group club	
7F	Medzone Asia Apartment	
6F	Smart Anti-aging Medical Beauty Center	Gynecology, medical beauty (all at own expense)
5F	Minsheng Smart Health Center	1. General Internal Medicine (Cardiology, Endocrinology, Gastroenterology, Hepatobiliary, Thoracic Medicine, Nephrology) Neurology, Family Medicine 2. General Surgery, Urology, Orthopedics, Neurosurgery
4F		

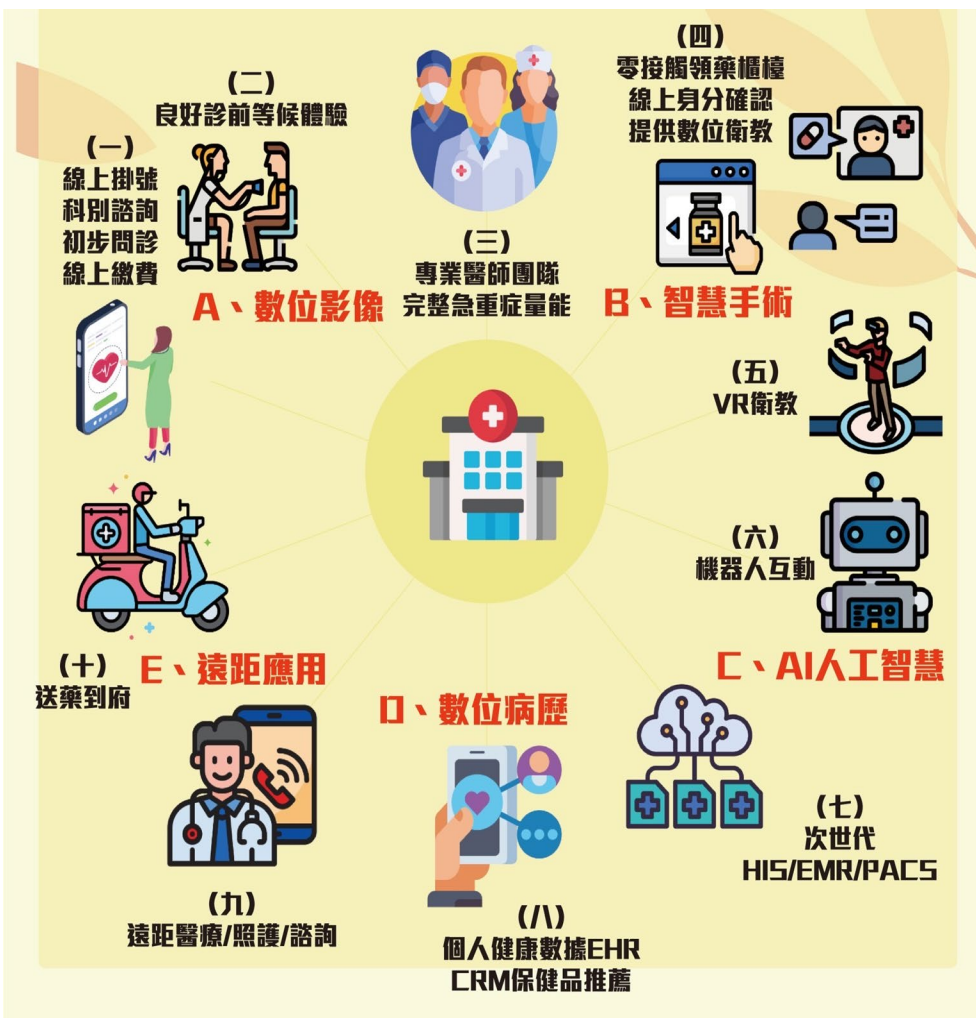
Floor	Space	Notes
5F	Healthcare Center	
4F	Rehabilitation Center	Rehabilitation
3F	Orthopaedic Center	Ophthalmology, Dermatology, ENT
2F	Administration Center	
1F	YES Chain Pharmacy	
B1	Storage	

**Expected to open in Q1 2023**  
**15 subjects (tent.)**





# 5 Aspects of Smart Medical Mall



- 1.PACS
- 2.Digital Surgery
3. AI
- 4.EMR
- 5.Telemedicine

# Create an innovative medical experience of smart medical care with HIS+

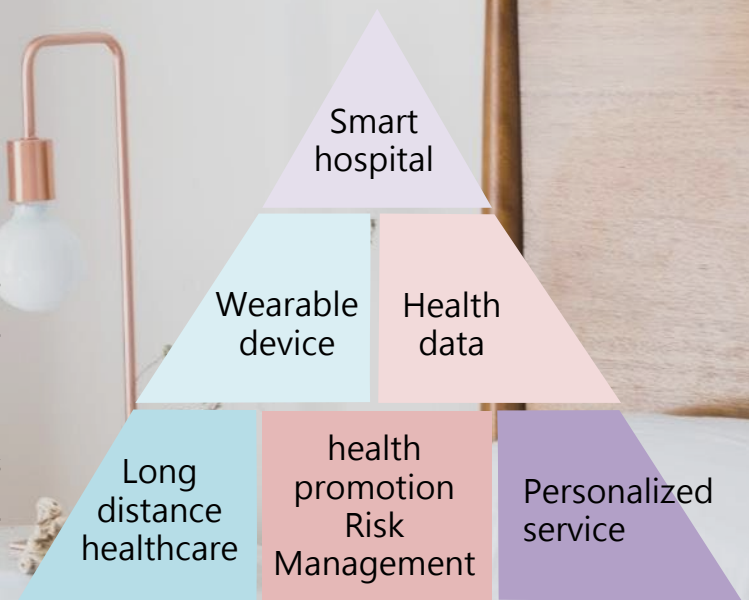
"Smart Medical Mall" isn't like conventional hospital. Instead, it aims at healthy and sub-healthy groups, so that people can come here for "Healthy Long Stay" to promote and restore their health.

Through changes in the way of medical care provision and the process experience of user services, "smart medical care" not only combines intelligent technologies such as AI, Internet of Things, and cloud, but also connects services from the perspective of considerate users.

From the process of registration, consultation, examination to receiving medicine, through interaction to understand the needs of users, various health measurements are provided, and self-health monitoring data can be carried out with daily wearable devices.

Users can use their own health data to seek feedback from medical professionals through physical or online consultation, which can then be used as a reference for the purchase of related health care products.

Integrate new concepts of medical services, so that smart medical care is ubiquitous.



# Smart Healthcare in 2025

*Now let's think outside the box and imagine the future of healthcare.*

At 10 a.m. on January 1, 2025, the physiological signals of 23 million people in Taiwan were uploaded from **wearable devices** to the big data monitoring center of the National Health Administration. Through **AI algorithms** and **data mining**, abnormal cases were screened out. After that, the system automatically notifies the family physician of the case about the relevant data. After the doctor interprets the data, the doctor will actively contact the case through the telemedicine platform to understand the situation, and instruct the patient to go to the nearby pharmacy to purchase **POCT (Point of Care Test)** for self-testing, and then upload it to the platform through **IoT**. The family doctor will then issue a doctor's order based on the test results. After the patient presses the button to confirm, the online payment and **health insurance declaration** will be automatically completed.

Such a situation has no technical problems **for the information and communication industry**, and contains **huge business opportunities**; for the government, **it is a public health policy**, and regulations are revised accordingly. Importantly, this is an epoch-making health care system that can become **an international model and new standard**. Back to reality, Taiwan is still fighting for zero clearance and vaccines, and our resilience against the epidemic is still in the later stages of the world. How to break through the predicament and blind spots, the key is not the ability of the government, but the wisdom of the people.



IDC (International Data Information) 2021 "Future Enterprise Awards Taiwan Awards Ceremony", Yang Hongren, CEO of Shenghong Pharmaceutical, won the **"CEO of the Year"**. Yang Hongren, CEO of Shenghong Pharmaceutical, stood out from many nominees for promoting the **"Precision Big Health Ecosystem"** and became a successful example of leading digital transformation.

# THANK YOU



**Missioncare** | 敏盛醫療