Missioncare 敏盛醫療

追求卓越五十有成
永續發展毋忘初心

ShareHope 盛弘醫藥股份有限公司
ShareHope Medicine Co.,Ltd.

股票代號：8403

2025 / Q1 Investor Conference Presentation

Point of Contact : Vincent Ho Spokesperson
2025.04.30

Outline

01. Summary of Operations

02. Financial Analysis

03. Missioncare 50 Healthy Taiwan

01. Summary of Operations

Missioncare 敏盛醫療

追求卓越五十有成
永續發展毋忘初心

TAIPEI
台北
- 哈佛健診 x1
- 躍獅藥局 x43
- 醫電數位轉型

HSINCHU
新竹
- 竹科員工診所
- 躍獅藥局 x4

MIAOLI
苗栗
- 為恭健診
- 躍獅藥局 x2

TAICHUNG
台中
- 盛雲藥品
- 躍獅藥局 x8

TAINAN
台南
- 躍獅藥局 x2

TAOYUAN
桃園
- 敏盛醫院 x3
- 躍獅藥局 x13
- 精準健診
- 敏成健康科技
- 敏盛智慧健康管理中心
- 智醫康寓
- 嘉健健康管理中心
- 敏盛健康福祉學院

CHANGHUA
彰化
- 躍獅藥局 x2

YUNLIN
雲林
- 躍獅藥局 x1

CHIAYI
嘉義
- 躍獅藥局 x1

KAOHSIUNG
高雄
- 躍獅藥局 x3

YILAN
宜蘭
- 躍獅藥局 x1

NEW TAIPEI
新北
- 躍獅藥局 x27
- 永耕健診
- 方鼎資訊

NANTOU
南投
- 躍獅藥局 x1

TAITUNG
台東
- 躍獅藥局 x1

14 縣市 | 125 POCs

敏盛綜合醫院
哈佛健診
YES CHAIN 躍獅連鎖藥局
敏盛智慧門診中心
智醫康寓 HEALTHY RESIDENCE
ShareHope 盛悅醫藥股份有限公司
敏成股份有限公司
新竹科學工業園區員工診所
精準健康
TECHGROUP 方鼎資訊股份有限公司
碧盛建設股份有限公司

Highlights of the 2025 business plan.

- Continue restructuring the operations and integrating the performance of subsidiaries.
- The core business is developing steadily, with the medical sector growing increasingly robust.
- Strengthen the professional capabilities and overall management efficiency of each business entity.
- Support policy objectives and fully promote a Healthy Taiwan.
- Establish the College of Health and Well-being to actively cultivate innovative nursing talent.

“Missioncare’ s 50 Years of Dedicated Care, Paving the Way for a Century of Smart Health Innovation”

Integrate Group Strengths to Promote a Healthy Taiwan

Senior Housing
AI-Integrated Service Planning

Community Pharmacy
Using AI to Serve Customers

Primary Care Clinics
Using AI to Care for Patients

Personalized Health
Checkups
Integrated with AI Analysis

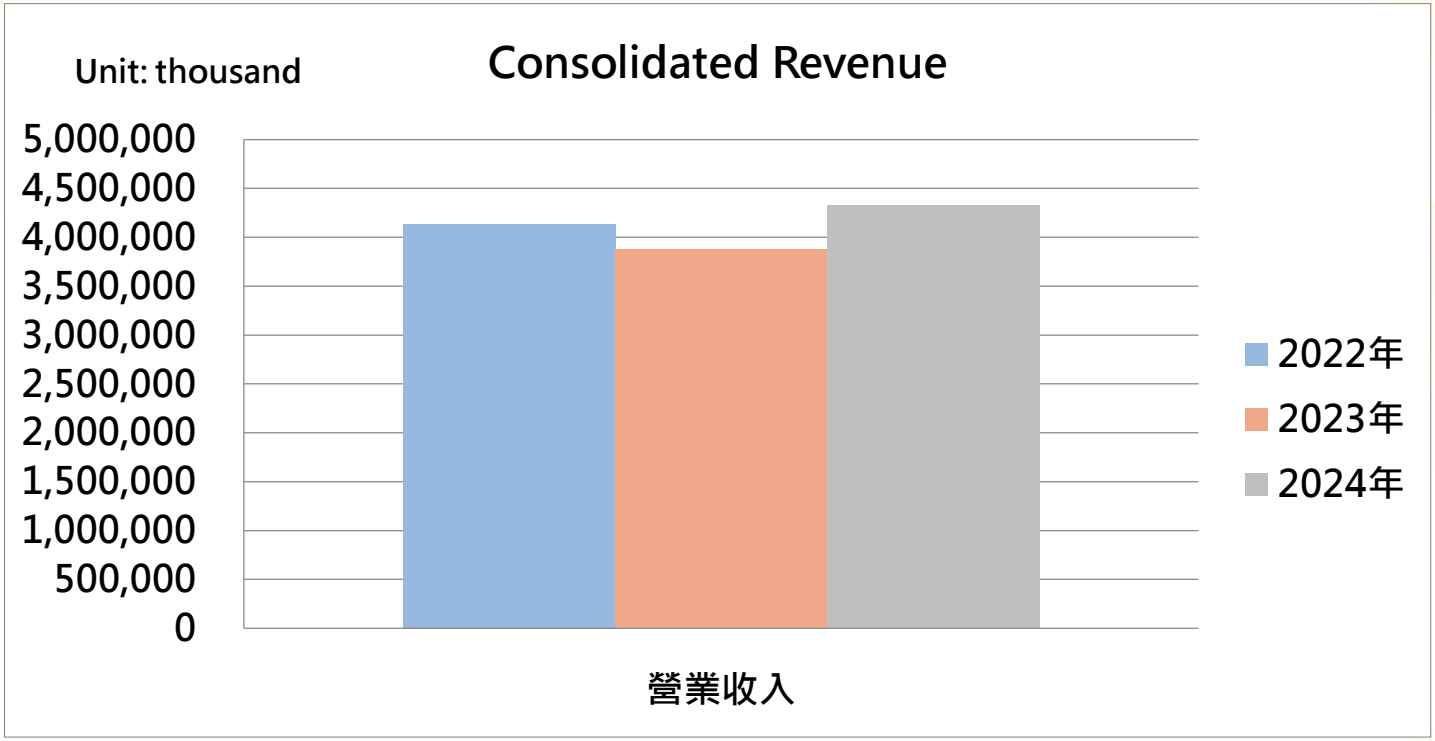
Missioncare Smart Health
Management Center

Missioncare College of
Health and Well-being

Smart Fitness and Nutrition
AI-Powered Data-Driven
Recommendations

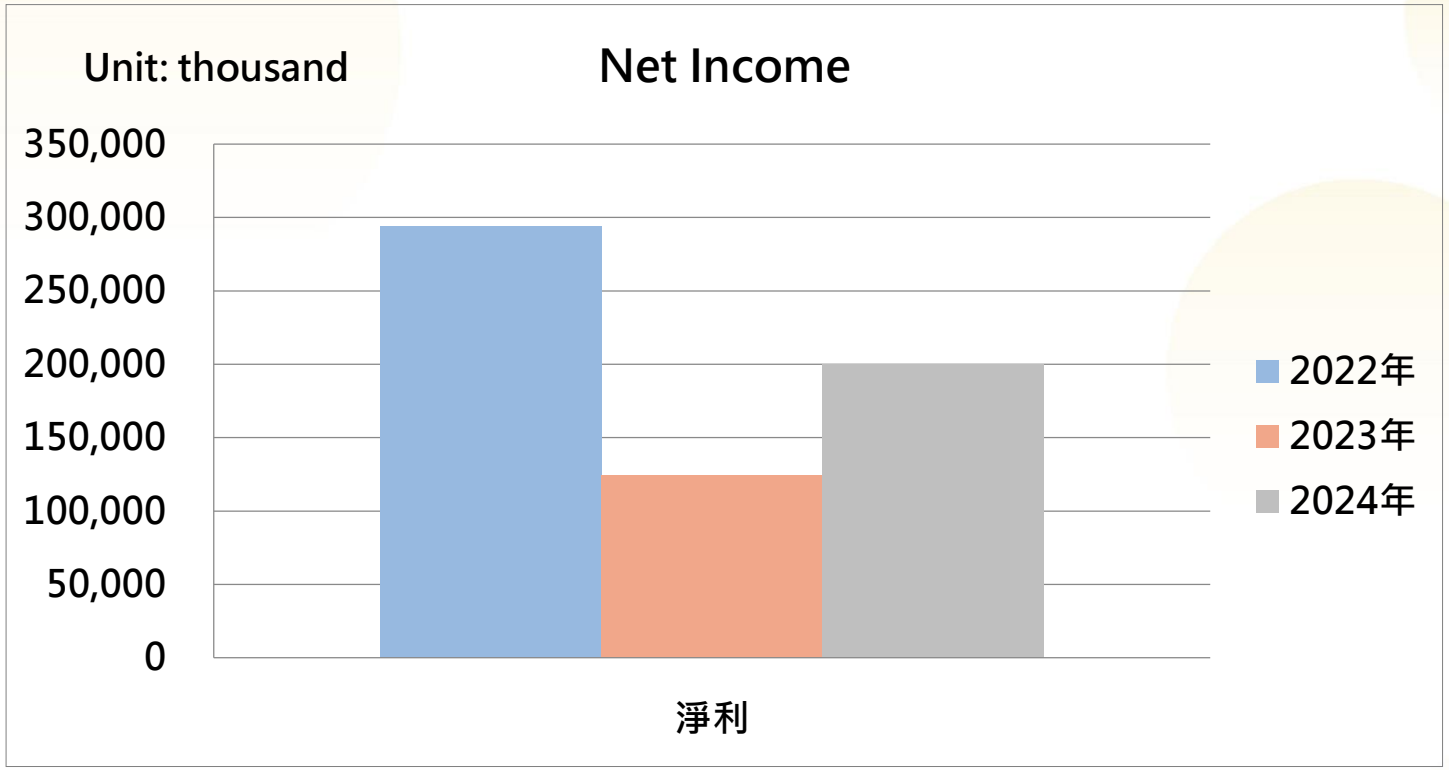
02. Financial Analysis

Consolidated Revenue in the past 3 years



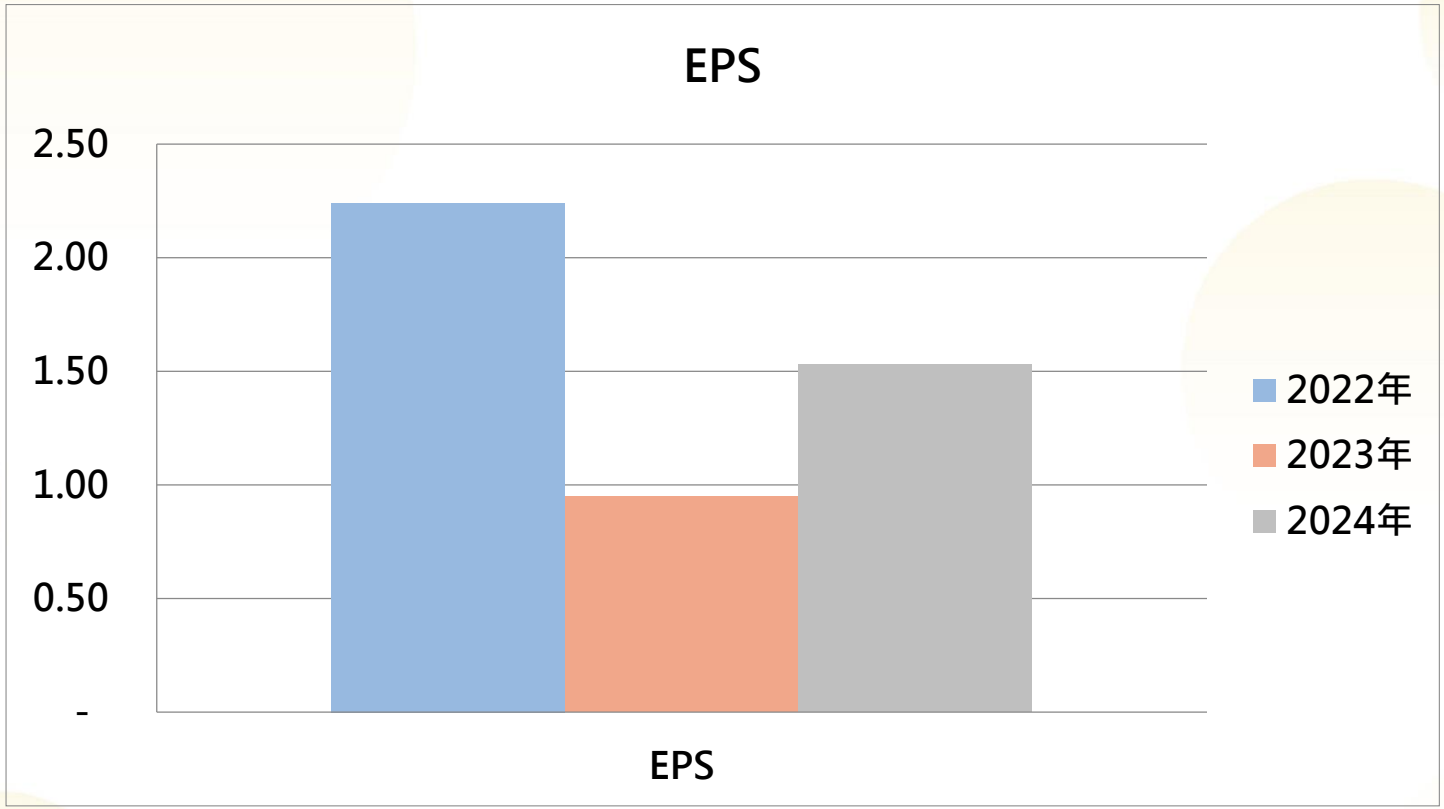
	Total	Growth (%)
2022	4,137,132	--
2023	3,873,384	--
2024	4,325,831	11.68%

Net income in the past 3 years



	Total	Growth(%)
2022	293,946	--
2023	124,557	--
2024	200,097	60.65%

EPS in the past 3 years



	Total	Growth(%)
2022	2.24	--
2023	0.95	--
2024	1.53	61.05%

03. Missioncare 50 Healthy Taiwan

Leading a New Chapter in Healthy Taiwan: ShareHope Comprehensive Strategy

健康台灣
Missioncare
敏盛醫療

H哈佛健診
新竹科學園區員工診所 Hsinchu Science Park Clinic
精準健康 Pregetic Medical Health Co.,Ltc

Health Promotion and Chronic Disease Prevention
Personalized Health Screenings, Corporate Wellness Programs, Chronic Disease Management

Strengthening the National Cancer Prevention and Control Program
Advanced Screening, Integrated Health Checkup Reports, Follow-up and Case Management

敏盛綜合醫院 Min-Sheng General Hospital

Enhancing Indigenous Health Services
Telemedicine Consultations, Health Education Resources in Native Languages

Comprehensive Enhancement of Pediatric Medical and Health Care
Development of Specialized Screening Zones, Pediatric Nutrition and Health Education

Improving the Working Environment for Healthcare Professionals
Employee Health Checkups, Psychological Support Services

敏盛智慧健康管理中心 Min-Sheng Smart Health Management Center

Healthy Taiwan Deep Engagement Initiative
Community Health Days, Health Knowledge Communities

Ensuring the Sustainable Development of National Health Insurance
Digital Integration, Health Subscription Services

Smart Medical and Integrated Health Care
AI Predictive Platform, Personal Health CloudAI

智醫康寓 HEALTHY RESIDENCE

YES CHAIN 躍獅連鎖藥局

Integration of Medical Care and Long-Term Care
Pharmacy Referral Platform, Discharge Care Planning, Health Assessments for the Elderly

Enhancing Mental Health Support for the Public
Remote Psychological Counseling, Mental Health Seminars

Palliative Care
ACP and Health Checkup Integration, Family Support Program

橘字為健康台灣發展11項主軸

Shaping the Future: Building an Age-Friendly Technology Ecosystem

Age of Economics

https://www.ankecare.com/article/2943-2024-01-12-15-56-09

According to WHO projections, by 2030, the global population aged 65 and over is expected to surpass 1 billion. In response to this silver tsunami, Taiwan is rapidly transitioning into a super-aged society. In March last year, the National Science and Technology Council held the **Strategic Roundtable for the Aging Tech Industry (SRB)**. After six months of integrated planning, the Executive Yuan approved the National Action Plan for the Aging Tech Industry in September. This is the first cross-ministerial initiative to promote a flagship national program. Starting in 2024, the government plans to invest NT$9.5 billion over four years to accelerate the growth of the aging technology sector.

According to estimates by the Industrial Technology Research Institute (ITRI), Taiwan's silver economy is projected to reach NT$3.6 trillion by 2025. The applications of aging-related technologies are vast, extending beyond medical care and long-term support to include independent living, active learning, social engagement, and age-friendly housing.

The goal of the silver economy is to enhance the quality of life for older adults. In the Asia-Pacific region alone, the silver economy is expected to reach a value of USD $4.6 trillion by 2025 — an area where Taiwan is well-positioned to excel and should proactively develop its strengths.

Market

The New Era of Smart Healthcare: Bridging the Distance in Care

Hospital-at-Home

https://www.ankecare.com/article/2626-2023-07-13-17-02-21

- **Director-General of the National Health Insurance Administration, Shih Chung-liang: Expanding Home-Based Medical Care – Pilot Program for At-Home Hospitalization to Launch Next Year**

Facing the challenges of an aging population, Taiwan must address the limitations in hospital and long-term care facility bed capacity. The development of home-based medical care has become a top priority. Since 2015, the National Health Insurance Administration (NHIA) has promoted the **Integrated Home Healthcare Program** (commonly referred to as the "Home Care Integration Plan"), which connects medical professionals and healthcare institutions to encourage the formation of community-based integrated care teams.

Establishing an Innovative Health Tech Information Platform

Patients receiving home-based medical services are often cared for by various medical and professional teams. The key challenge is how to vertically integrate medical resources across different levels. To address this, the NHIA is planning to establish an innovative digital information platform, designed with a patient-centered approach. The goal is to integrate electronic medical records, long-term care services, and telemedicine, creating a data-sharing system that facilitates both healthcare provision and interdisciplinary collaboration.

Shih Chung-liang also expressed hope that the platform will eventually link long-term care data with telemedicine services, expanding the scope and maximizing the impact of the technological infrastructure.

National Health Insurance Digital Upgrade Plan for Medical Equity (2024–2027)

Policy

Integrating Artificial Intelligence into the Health Care Industry

OpenAI ChatGPT4.0

Artificial Intelligence holds immense potential in the healthcare industry. It can significantly enhance the accuracy and efficiency of diagnosis and treatment, optimize the allocation of medical resources, promote personalized medicine, improve patient experience, and support medical research. By actively adopting and integrating AI technologies, the healthcare sector can achieve major advancements, delivering higher-quality and more efficient medical services.

Diagnostic and Treatment Support
Medical Imaging Interpretation
Pathological Analysis

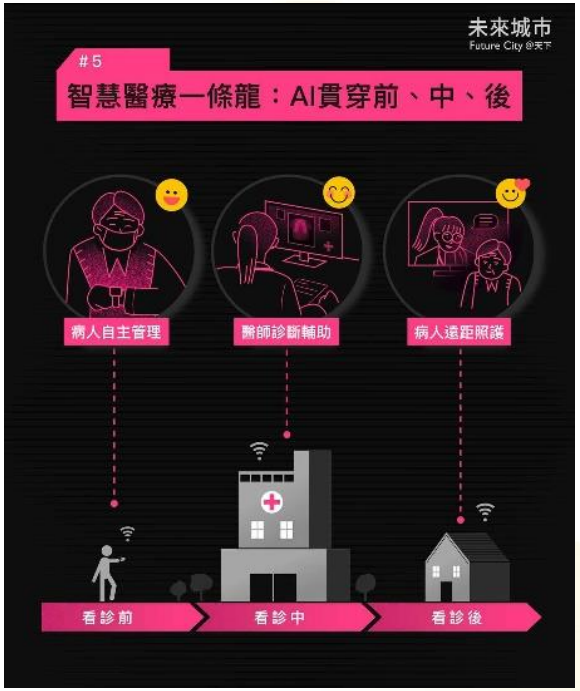
Enhancing Patient Experience
Intelligent Customer Service
Patient Follow-Up Systems

Optimizing Medical Resources
Patient Flow Prediction
Surgical Scheduling

Personalized Medicine
Genomics
Health Management

Supporting Medical Research
Data Analysis
Drug Development

Health Monitoring and Early Warning
Wearable Devices
Chronic Disease Management

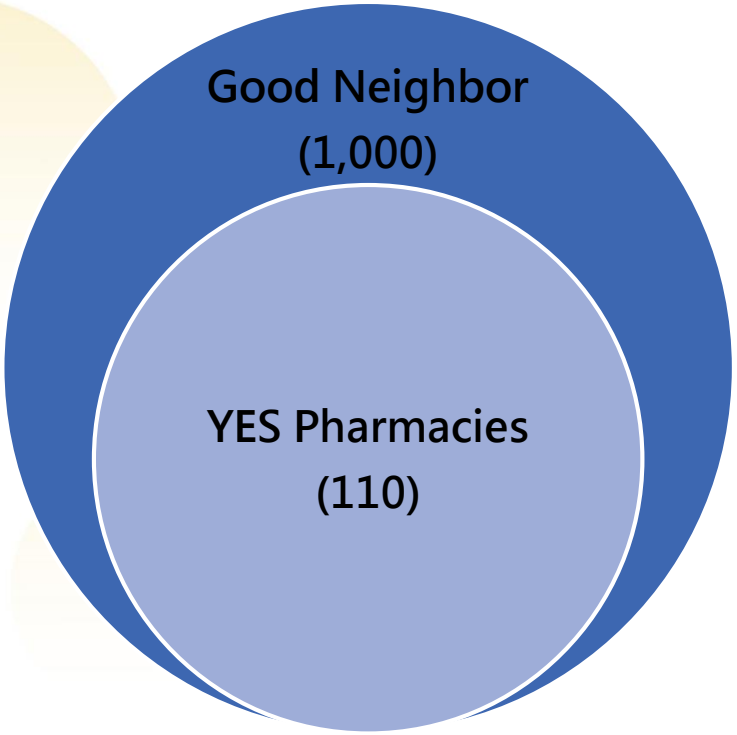


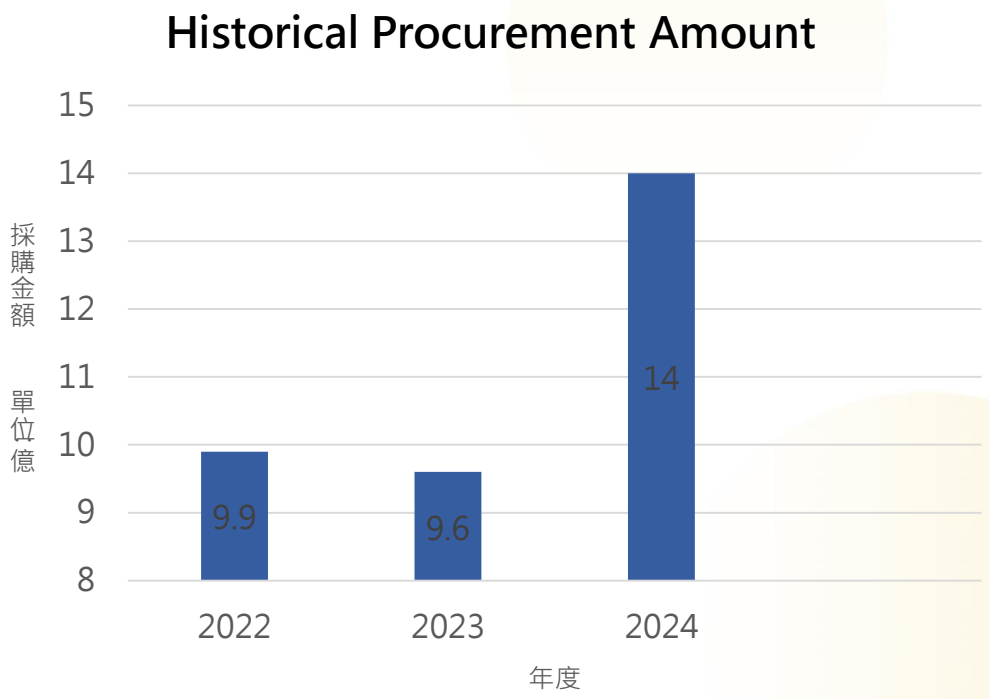
Application

YES Chain Pharmacy

2025 YES Chain Development Highlights

- The Good Neighbor Pharmacy Alliance has reached its initial scale target, and the advantages of bulk purchasing are gradually emerging. In addition to tangible product sales, intangible offerings—such as advertising and cross-industry collaborations—have also begun to gain traction.





2025 YES Chain Development Highlights (continued)

- In alignment with the "Shifting Disease Prevention Upstream and Enhancing Health Literacy" policy under the Healthy Taiwan initiative, Yue-Shi (Yue Lion) pharmacies across Taiwan have partnered with the group's health screening resources to offer comprehensive health checkup planning services for the public. Pharmacies are positioned as the final mile in delivering nationwide healthcare services, playing a crucial role in community-based health care.

Reached 3.3 Million People

MIN-SHENG GENERAL HOSPITAL 敏盛綜合醫院
哈佛健診

圖表來源:國民健康署

敏盛智慧健康管理中心
Min-Sheng Smart Health Management Center

YES Chain Using AI to Serve the Community

Community pharmacies can utilize AI technology to enhance customer service quality, optimize operational efficiency, and increase business revenue.

Virtual Pharmacist

- Automated Responses to Frequently Asked Questions:
- AI virtual assistants can answer common questions related to medication usage, dosage, side effects, and drug interactions.
- Medication Reminders: Virtual assistants can set up reminders to help ensure that customers take their medications on time.
- Health Advice: Based on the customer's health condition and medication history, the assistant can provide personalized recommendations on diet, exercise, and lifestyle.
- Technology Used: Natural Language Processing (NLP) and chatbot technology.

Personalized health management

- Health Risk Assessment: Based on customer-provided health data and medical history, AI can evaluate health risks and offer preventive recommendations.
- Nutrition and Exercise Plans: Using the results of health assessments, AI generates personalized nutrition and fitness plans tailored to individual needs.
- Regular Health Reports: AI regularly generates health reports to track changes in health status and provide actionable improvement suggestions.
- Technology Used: Machine learning and data analytics algorithms.

Optimized inventory management

- Demand Forecasting: Using historical sales data and seasonal trends, AI predicts future demand to optimize inventory levels.
- Automated Restocking: Based on demand forecasts and current inventory, AI automatically generates replenishment orders.
- Medication Expiry Management :AI monitors the expiration dates of medications in stock and provides alerts for those nearing expiration.
- Technology Used: Data analytics and predictive modeling.

Implement Steps

1. Needs Assessment: Identify the specific needs of community pharmacies to prioritize AI application areas.
2. Technology Selection: Choose the appropriate AI technologies and platforms in collaboration with technology providers.
3. System Integration: Integrate AI solutions with existing systems to ensure smooth data flow and operational continuity.
4. Staff Training: Train staff on the new systems to enhance their ability to effectively use AI tools.
5. Pilot Implementation: Select a group of pharmacies for pilot testing, gather feedback, and refine the system.
6. Full Deployment: Optimize the system based on pilot results and roll it out across all pharmacies.

Customer behavior analysis

- Customer Segmentation: Analyze purchasing behavior and health data to create personalized and targeted marketing campaigns.
- Precision Marketing: Recommend relevant products and promotions based on individual customer needs and preferences.

Technology Used: Big data analytics and machine learning.

Missioncare Smart Health Management Center

Smart Health Management Clinic Using AI to Care for Patients

OpenAI ChatGPT4.0

Primary care clinics can apply AI technology to enhance the quality of patient care and improve diagnostic efficiency, delivering more accurate and personalized medical services.

AI-Powered Diagnostic Support Systems

- Symptom Analysis: AI systems can analyze patient-reported symptoms in conjunction with medical history and other relevant data to provide diagnostic suggestions.
- Medical Imaging Analysis: AI technologies can interpret X-rays, ultrasounds, CT scans, and MRIs to detect abnormalities such as pneumonia, tumors, and other conditions.
- Vital Sign Data Analysis: AI systems can analyze real-time patient data such as ECG, blood pressure, and oxygen saturation levels to promptly detect anomalies.

Technology Used: Machine learning, deep learning, and natural language processing (NLP).

Telemedicine Services

- Remote Health Monitoring: Using smart devices (such as smartwatches and glucometers), patients' health data is monitored in real time. AI analyzes the data and provides personalized health recommendations.
- Automated Follow-Up: AI systems can automatically schedule and manage follow-ups, sending reminders via phone calls or messages to ensure patients return for checkups or necessary examinations on time.

Technology Used: Internet of Things (IoT) and data analytics technologies.

Health Risk Assessment

- Preventive Health Management: Based on patient health data, AI performs risk assessments and provides preventive recommendations such as regular checkups and lifestyle modifications.
- Disease Prediction: AI technology analyzes patient data to predict the risk of diseases such as heart disease and diabetes, enabling early intervention and prevention.

Technology Used: Machine learning and data analytics.

Personalized Treatment Plan

- Medication Recommendations: Based on the patient's medical history, allergy records, and genetic data, AI can provide personalized medication suggestions to avoid drug interactions and adverse reactions.
- Treatment Planning: AI systems can develop personalized treatment plans based on the latest clinical guidelines and research, dynamically adjusting the plan as the treatment progresses.

Technology Used: Expert systems and data analytics.

Clinic Operation Optimization

- Appointment Management: AI systems can optimize the appointment scheduling process by aligning patient needs with clinic resources, reducing wait times and improving consultation efficiency.
- Inventory Management: Analyze medication usage patterns in clinics to optimize inventory levels and reduce waste.

Technology Used: Data analytics and predictive modeling.

EMR Management

- Automated Data Entry: AI systems can automatically extract key information from medical records and test reports, reducing the administrative workload for physicians.
- Data Mining: AI technologies can mine electronic medical records to uncover potential health issues and trends, helping clinics improve the quality of care.

Technology Used: Natural Language Processing (NLP) and data mining techniques.

Interactive Health Education

Develop an interactive chatbot platform that allows patients to access medication advice and health guidance anytime.

Exclusive 5A Missioncare Team for Members. International JCI Accreditation

1 Professional physician team

5A — Assessment — Advise — Agreement — Assist — Arrangement

1 Standard service flow

Assess → 1st appointment → Create file → Health plan → Arrangement → Visit → Annual health report

1 set Smart management service

Smart health management + Smart chronic disease management + Sickness overall management

12 items Medical resources service

Feature experience	Smart Management of the Three Highs	Clinic assistance	Hospital arrangement
Precise chec- up	Medication service	Accompany service	Home treatment
Video consultation	2 days health camp	Long term care service	Distance treatment

Smart Health Management Service Flow

問卷測評 → 首次初診 → 檔案建立 → 健康計劃書 → 服務分發 → 隨訪 → 年度健康報告

健康可視化，養成良好的健康習慣，少生病多健康

嵌入式的健康主動管理

主動監測

- 精準健診中心（個人健診客戶）
- 智慧健康管理診所（社團VIP、體系VIP等）

- 女性：HPV、肺鏈疫苗 / 養生保養 / 婦女健康 / 乳癌防治
- EECP、ILIB、AI骨密
- 男性：菸酒成癮防治 / 脂肪肝防治 / 前列腺療護 / 帶狀皰疹疫苗
- 減重管理
- 心肺功能管理

- 體檢管理 → 體檢報告
- 量表測評 → 測評結果
- 智慧設備 → 年度報告

主動介入

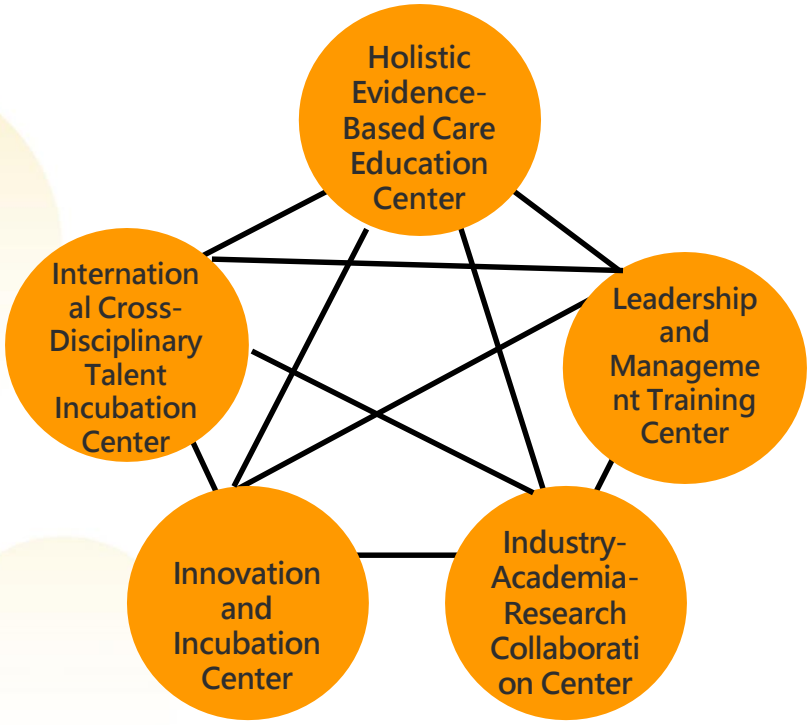
個性化體檢套餐方案	• 為不同會員制定個性化體檢方案，推薦套餐並進行介紹。
報告解讀	• 對影像、體檢等報告深度分析，異常指標解讀、指導
異常介入	• 數據異常時，主動聯繫會員，給予用藥及生活型態介入
iPSC幹細胞方案	• 根據會員需求提供相關幹細胞衍生性服務，推薦項目並進行介紹。
生活方式管理（飲食運動）	• 根據會員健康指標情況，從飲食、運動等方面制定管理方案。
定期線上直播（每月一次）	• 會客戶制定個性化直播計畫，並提醒客戶觀看。
年度健康報告	• 根據會員數據、健檢結果，AI輸出健康報告、解讀說明。

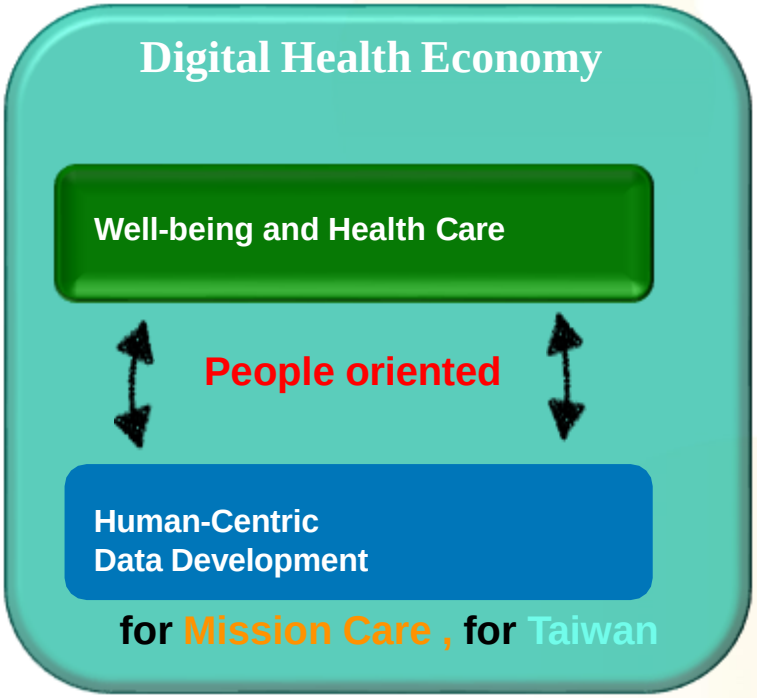
主動隨訪

- 指標收集
- 滿意度調查
- 關係經營
- 健康衛教

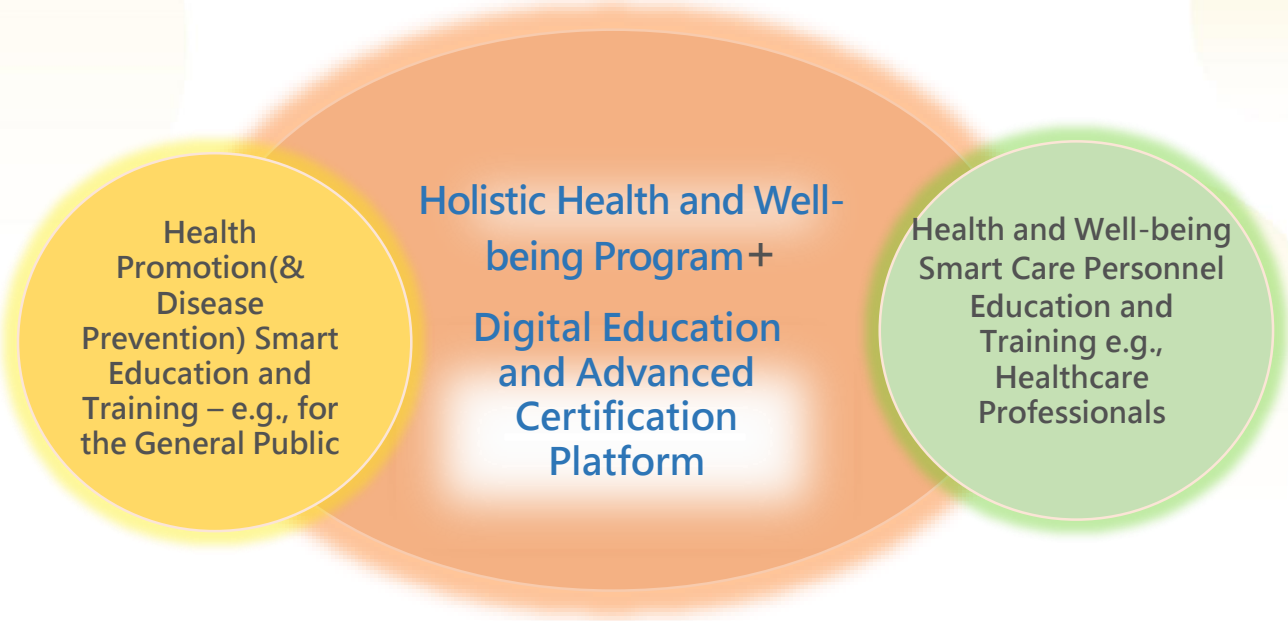
Missioncare Health Well-being Institute

Mission Institute of Holistic Well-being (MIHW)





Promotion Plan



Mobile Plan

Missioncare Management College 2.0

4/12 Class Starts

Targeted at senior executives within the organization, the training focuses on developing strategic thinking and cultivating the ability to drive transformation and growth.

Develop leaders' strategic planning and decision-making capabilities.

Strengthen change management and transformational thinking to enhance organizational adaptability.

Master digitalization and innovation management to lead teams toward emerging trends.

Enhance team leadership and the ability to shape organizational culture.

Future Leader College

4/19 Class Starts

Target participants are aged between 30 and 45, including physicians, nurses, and administrative staff with over 5 years of service within the group.

This also includes mid-level managers and high-potential employees who are being considered or prepared for future leadership roles.

To support talent development across the group's various business units and ensure sustainable corporate operations, this program is designed with a focus on core business management courses, integrated with emerging and trending topics.

Its purpose is to inspire employees, increase retention of top talent, and provide opportunities for professional and career development. By cultivating a diverse pool of talent, the program aims to strengthen organizational capabilities and enable individuals to reach their full potential.

Development Goals

Thank you for Listening